



JobsOhio
Q1•2016
QUARTERLY REPORT

During Q1 2016, JobsOhio and its statewide partners successfully worked with more than 51 companies that committed to create or retain 16,332 jobs for Ohioans and make \$720 million in capital investments.

Metrics snapshot

JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the first quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

Q1 2016 RESULTS	
Total # of Projects	56
New Jobs	3,507
New Jobs Payroll	\$162 million
Retained Jobs	12,825
Retained Jobs Payroll	\$646 million
Total Jobs	16,332
Total Jobs Payroll	\$808 million
Capital Investment by Companies	\$720 million
% of Projects: Investments Break-even in Year One (46 out of 56)	82%










Q1 2016 RESULTS	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Q1 2016
Total # of Projects	76	89	67	98	56
New Jobs	3,980	5,406	5,064	9,152	3,507
Total Jobs	12,024	18,063	16,102	31,646	16,332
Total Jobs Payroll	\$679 M	\$873 M	\$779 M	\$1.8 B	\$808 M
Capital Investment	\$1.5 B	\$2.6 B	\$533 M	\$2 B	\$720 M

Commitments by companies

Total jobs numbers can vary from quarter-to-quarter based on how many projects involved large employers.

Q1 METRICS BY TARGETED INDUSTRY

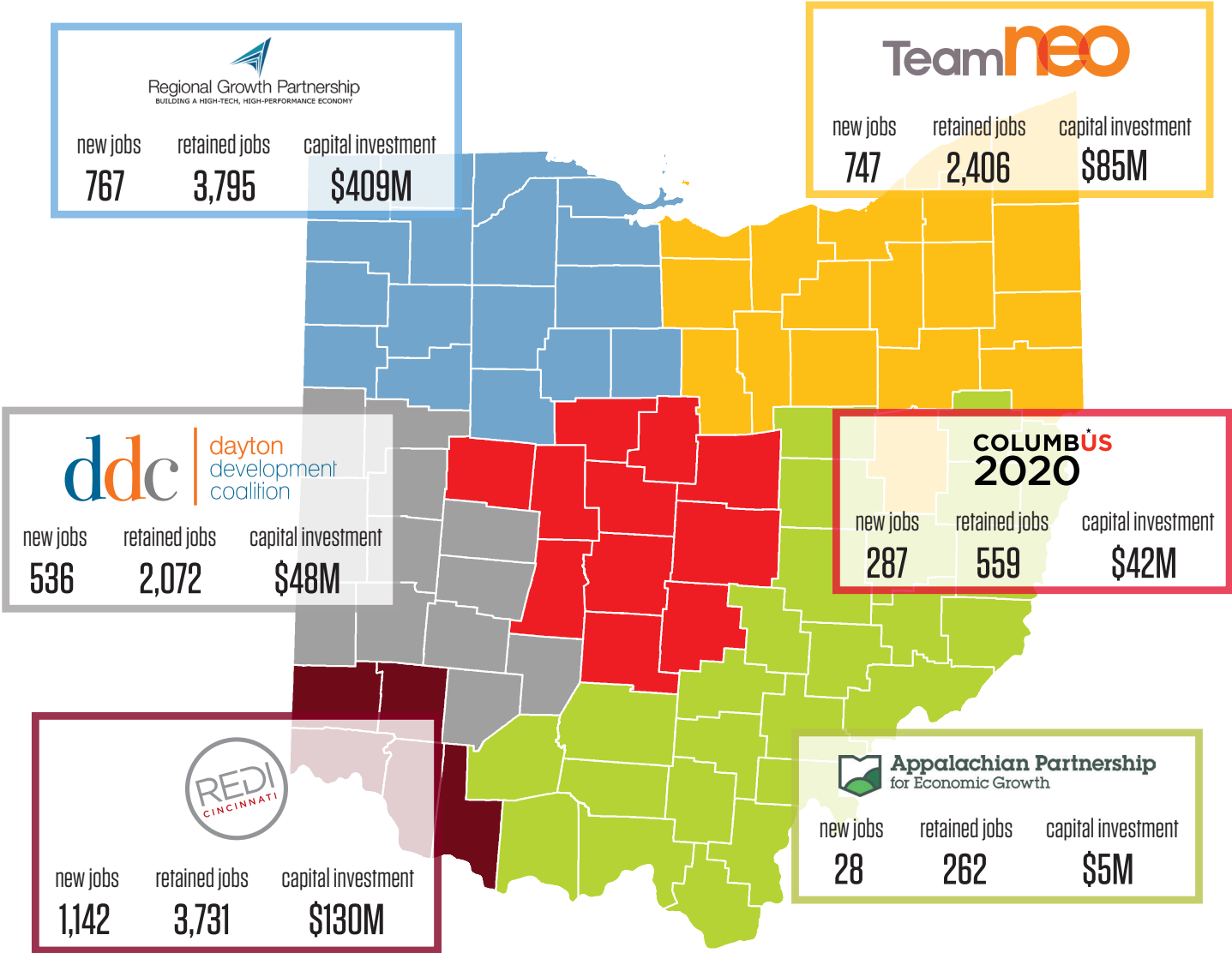
Of the 3,507 new job commitments from the first quarter of 2016, 79 percent came from existing Ohio companies while 21 percent came from attraction projects. More than half (67 percent) of the total \$720 million in capital investment came from expansion projects. These results reflect JobsOhio's effort to maintain strong relationships with our existing Ohio companies.

INDUSTRIES	JOBS CREATED	JOBS RETAINED	CAPITAL INVESTMENT
 Food Science & Agriculture	975	1,793	\$210 Million
 Advanced Manufacturing	657	4,491	\$131 Million
 Automotive	622	3,078	\$137 Million
 Information Technology	390	426	\$8 Million
 Financial Services	195	1,578	-
 Aerospace & Aviation	120	465	\$11 Million
 Logistics & Distribution	90	454	\$14 Million
 BioHealth	62	28	\$1 Million
 Shale Energy & Petrochemicals	10	-	\$200 Million
Other ¹	386	512	\$8 Million

¹Represents: Headquarters and Back Office

JobsOhio Network Partners

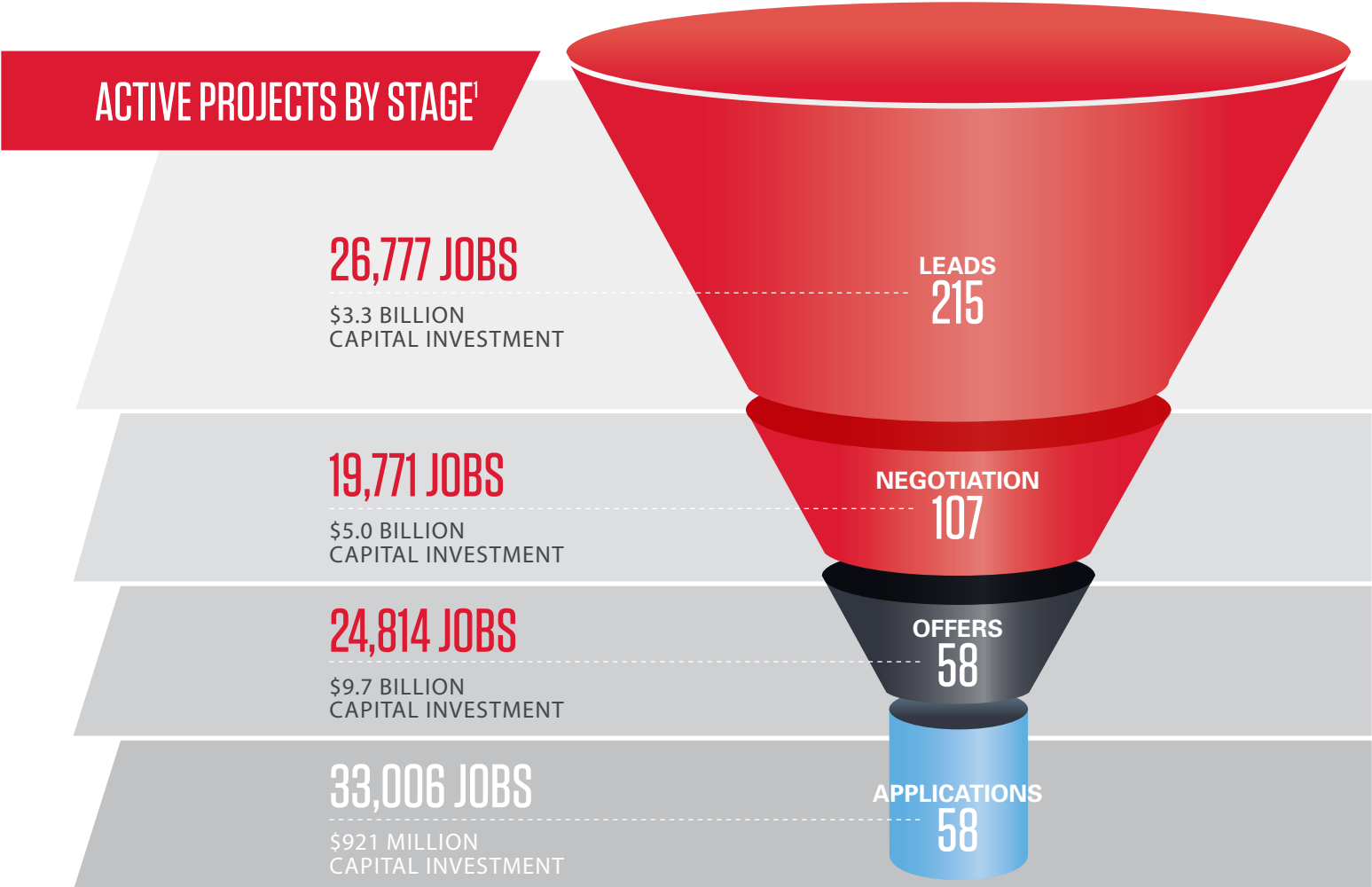
Ohio’s regional economic development partners, known collectively as the JobsOhio Network, help JobsOhio drive job creation and new capital investment throughout the state. With deep ties to local business communities, the six-region Network provides the necessary connectivity to achieve a “One Firm, One State” collaborative approach to selling Ohio.



*Totals do not reflect possible post-report modifications.

Project pipeline

The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends, and develop strategies.



Data as of April 30, 2016

¹Potential results if all projects are realized
Includes new and retained jobs

- Lead** JobsOhio engages with companies on projects that were previously prospects
- Negotiation** JobsOhio begins structuring a proposal for the project
- Offer** Company receives commitment letter outlining the project details
- Application** Company begins the formal process to finalize the project

SELECTED Q1 PROJECTS

Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q1 2016. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network, and the many partners at the local level.

Company	Region	Jobs Created	Capital Investment	Industry or Business Function	Project Type
Airstream, Inc.	Western	195	\$2.1 M	Automotive	Expansion
E1 Digital Direct, Inc.	Northeast	176	\$4.9 M	Other	New Location
Macy's Credit and Customer Services, Inc.	Southwest	175	-	Financial Services	Consolidation
King's Command Foods, LLC	Western	160	\$25.7 M	Food Science & Agriculture	Expansion
NOX US, LLC	Northwest	150	\$21 M	Advanced Manufacturing	New Location
Halla Visteon Climate Control USA, LLC	Northwest	139	\$16 M	Automotive	New Location
Shearer's Foods, LLC	Northeast	130	\$42.5 M	Food Science & Agriculture	Expansion
International Business Machines Corporation (IBM)	Northeast	125	\$5 M	Information Technology	Expansion
StandardAero Component Services, Inc.	Southwest	120	\$10.5 M	Aerospace & Aviation	Expansion
Mane, Inc.	Southwest	100	\$34 M	Food Sciences & Agriculture	Expansion
Quotient Technology Inc.	Southwest	100	\$1.5 M	Information Technology	Expansion
Coulter Ventures, LLC	Central	90	\$40 M	Advanced Manufacturing	Expansion
Diamond Drugs, Inc.	Central	34	\$600 K	BioHealth	New Location
The Imperial Electric Company	Southeast	18	\$1.9 M	Advanced Manufacturing	Expansion
EDP Renewables North America LLC	Northwest	10	\$200 M	Shale Energy & Petrochemicals	New Location

JobsOhio Network Partners

