



JobsOhio
Q2 • 2016
QUARTERLY REPORT

During Q2 2016, JobsOhio and its statewide partners successfully worked with more than 78 companies that committed to create or retain 19,091 jobs for Ohioans and make \$1.6 billion in capital investments.

Metrics snapshot

JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the second quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

Q2 2016 RESULTS	
Total # of Projects	79
New Jobs	5,073
New Jobs Payroll	\$217 million
Retained Jobs	14,018
Retained Jobs Payroll	\$699 million
Total Jobs	19,091
Total Jobs Payroll	\$916 million
Capital Investment by Companies	\$1.6 billion
% of Projects: Investments Break-even in Year One (73 out of 79)	94%










Q2 2016 RESULTS	Q2 2015	Q3 2015	Q4 2015	Q1 2016	Q2 2016
Total # of Projects	89	67	98	56	79
New Jobs	5,406	5,064	9,152	3,507	5,073
Total Jobs	18,063	16,102	31,646	16,332	19,091
Total Jobs Payroll	\$873 M	\$779 M	\$1.8 B	\$808 M	\$916 M
Capital Investment	\$2.6 B	\$533 M	\$2 B	\$720 M	\$1.6 B

Commitments by companies

Total jobs numbers can vary from quarter-to-quarter based on how many projects involved large employers.

Q2 METRICS BY TARGETED INDUSTRY

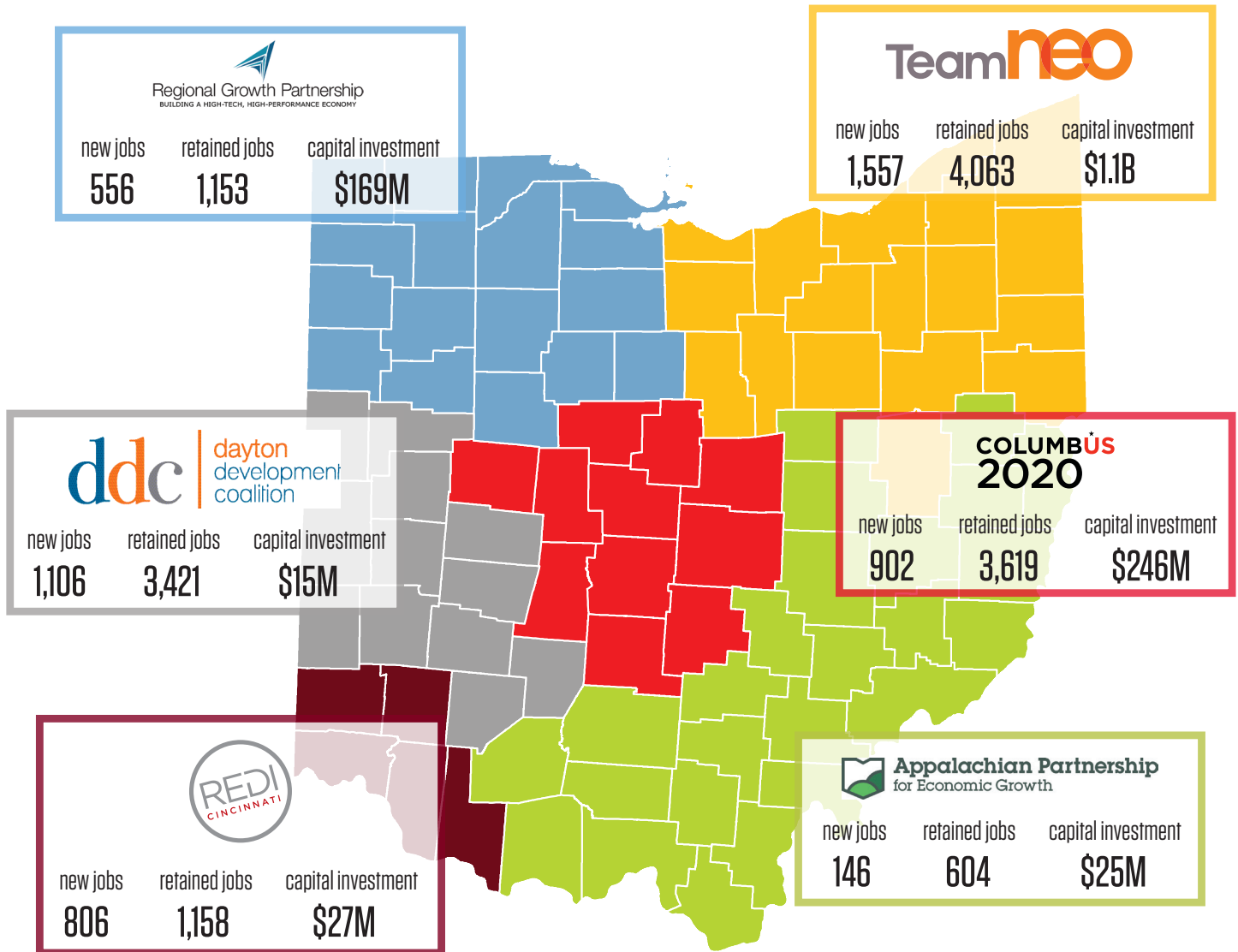
Of the 5,073 new job commitments from the second quarter of 2016, 71 percent came from existing Ohio companies while 29 percent came from attraction projects. More than half (64 percent) of the total \$1.6 billion in capital investment came from attraction projects. These results reflect JobsOhio's effort to maintain strong relationships with our existing Ohio companies while attracting new companies.

INDUSTRIES	JOBBS CREATED	JOBBS RETAINED	CAPITAL INVESTMENT
 Logistics & Distribution	1,552	2,358	\$223 Million
 Automotive	969	3,954	\$156 Million
 Advanced Manufacturing	962	2,390	\$144 Million
 Financial Services	378	1,825	\$100 Thousand
 Shale Energy & Petrochemicals	311	369	\$941 Million
 Information Services and Software	254	157	\$21 Million
 Aerospace & Aviation	199	733	\$14 Million
 BioHealth	161	96	\$7 Million
 Food Sciences & Agriculture	102	579	\$17 Million
Other ¹	185	1,557	\$38 Million

¹Represents: Headquarters and Back Office

JobsOhio Network Partners

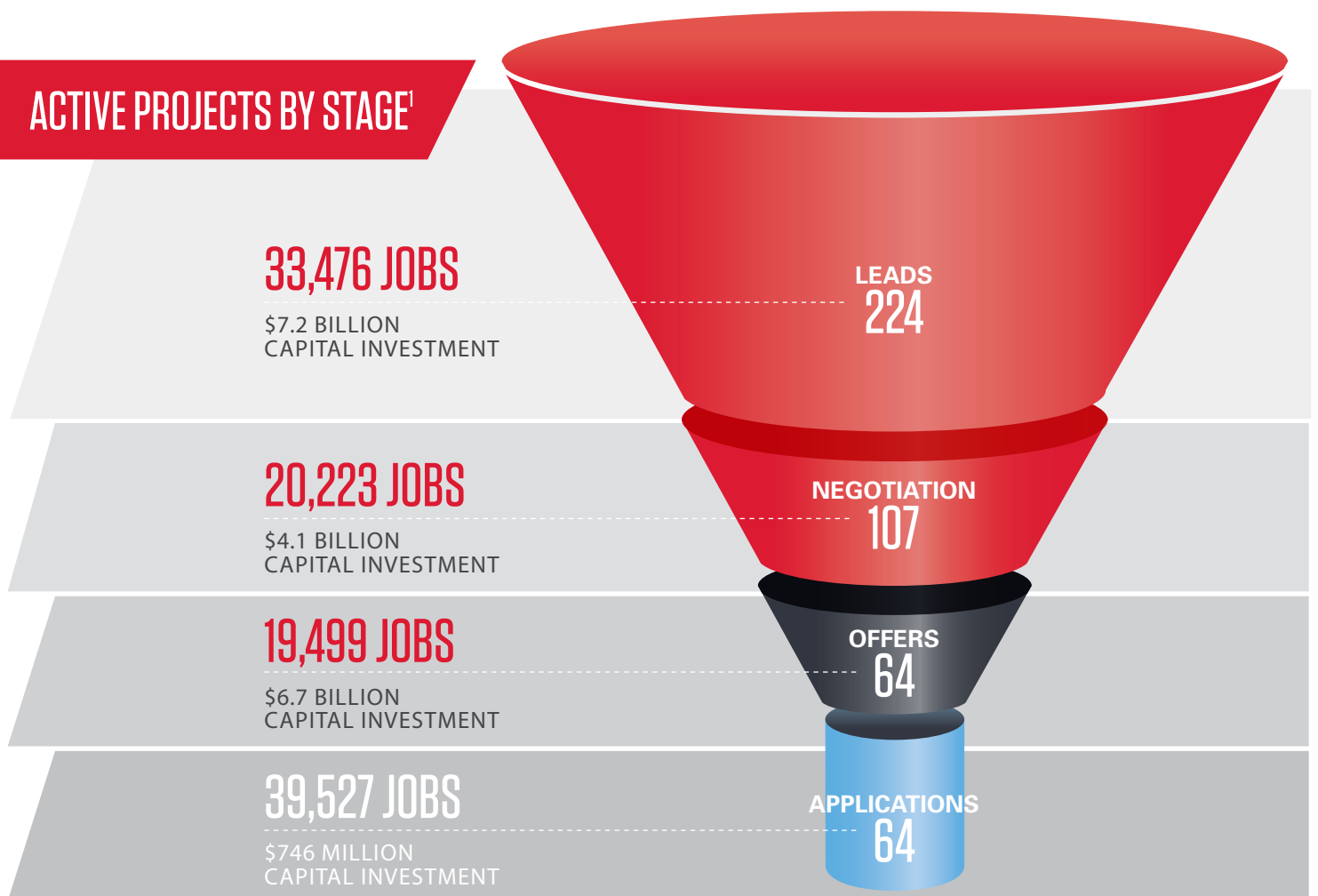
Ohio's regional economic development partners, known collectively as the JobsOhio Network, help JobsOhio drive job creation and new capital investment throughout the state. With deep ties to local business communities, the six-region Network provides the necessary connectivity to achieve a "One Firm, One State" collaborative approach to selling Ohio.



*Totals do not reflect possible post-report modifications.

Project pipeline

The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends, and develop strategies.



Data as of July 31, 2016

¹Potential results if all projects are realized
Includes new and retained jobs

- Lead** JobsOhio engages with companies on projects that were previously prospects
- Negotiation** JobsOhio begins structuring a proposal for the project
- Offer** Company receives commitment letter outlining the project details
- Application** Company begins the formal process to finalize the project

SELECTED Q2 PROJECTS

Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q2 2016. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network, and the many partners at the local level.

Company	Region	Jobs Created	Capital Investment	Industry or Business Function	Project Type
Dana Light Axle Manufacturing, LLC	Northwest	300	\$65 M	Automotive	New Location
Navistar	Western	300	-	Automotive	Expansion
LuK USA, LLC	Northeast	250	\$61.5 M	Automotive	Expansion
STP Products Manufacturing Company	Western	242	\$3.9 M	Logistics & Distribution	Consolidation
Bleckmann USA LLC	Central	200	\$1.4 M	Logistics & Distribution	New Location
Dollar Shave Club, Inc.	Central	185	\$4.5 M	Logistics & Distribution	New Location
Amazon.com.dedc, LLC	Northeast	150	\$3.8 M	Logistics & Distribution	New Location
Pison Stream Solutions, LLC	Northeast	150	\$13.5 M	Shale Energy & Petrochemicals	New Location
Ultimus Fund Solutions, LLC	Southwest	100	\$100 K	Financial Services	Expansion
ATK Space Systems Inc.	Western	68	\$6.5 M	Aerospace & Aviation	Consolidation
Athens Mold and Machine, Inc.	Southeast	60	\$3 M	Advanced Manufacturing	Expansion
Advanced Testing Laboratory, Inc.	Southwest	54	\$6.5 M	Biohealth	Expansion
Ball Metal Food Container, LLC	Central	50	\$15 M	Advanced Manufacturing	Expansion
Batterii, LLC	Southwest	36	\$2.8 M	Information Technology	Expansion
D&D Ingredient Distributors, Inc.	Northwest	30	\$4 M	Food Sciences & Agriculture	Expansion
Clean Energy Future-Lordstown, LLC	Northeast	25	\$890 M	Shale & Petrochemicals	New Location
GE Aviation Systems LLC	Southeast	16	-	Aerospace & Aviation	Expansion

JobsOhio Network Partners

