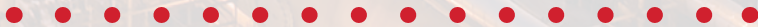
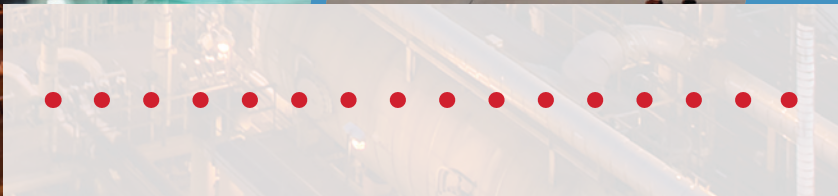
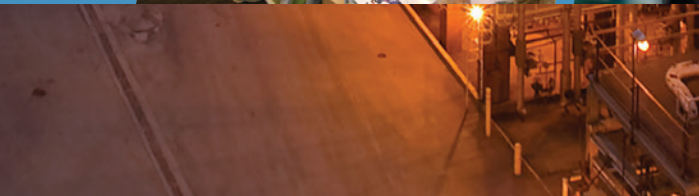
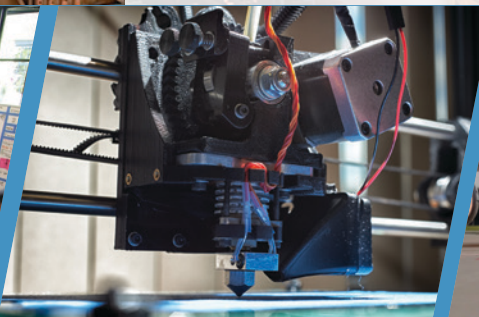




2015
ANNUAL REPORT
STRATEGIC PLAN
2016





The world's most innovative companies know the formula for success.

Unparalleled access to resources, talent, and infrastructure.

Growth opportunities in a competitive business environment.

Dedicated partners facilitating economic development.

Innovative companies locate here because Ohio has the formula for success.



TABLE OF CONTENTS

LEADERSHIP MESSAGES	IMPACTING COMMUNITIES	50
Letter from Chairman and President & Chief Investment Officer . . .	Revitalization	52
Governor's Letter	Talent Acquisition	54
DELIVERING RESULTS	REGIONAL NETWORK PARTNERS . .	58
Economic Overview	Appalachian Partnership	60
JobsOhio Results	Columbus 2020	61
	Dayton Development Coalition	62
	REDI Cincinnati	63
ENERGY IN OHIO	Regional Growth Partnership	64
	Team NEO	65
GLOBAL INITIATIVES	FINANCIAL STATEMENTS	66
	JobsOhio	68
	JobsOhio Beverage System	70
SUPPORTING INNOVATION	CORPORATE GOVERNANCE	72
Biohealth	JobsOhio Values	72
Information Technology	Governance Summary	73
	Board of Directors	74
SUPPORTING INFRASTRUCTURE . .		
TRANSFORMING MANUFACTURING . .		
Advanced Manufacturing		
Aerospace and Aviation		
Automotive		

A MESSAGE FROM OUR LEADERSHIP

2015 was a record year for JobsOhio. The company has maintained a consistent mission around job creation and capital investment, and fulfilling this mission has never been more evident than this past year. JobsOhio has a successful business development model and the team proves it everyday, delivering results for companies, communities, and Ohioans.

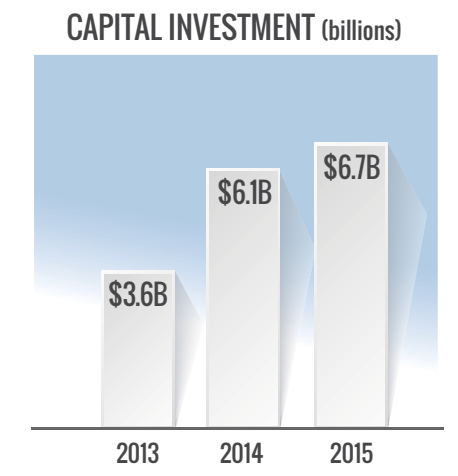
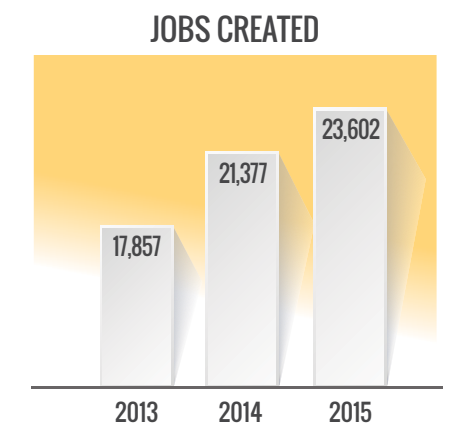
In addition to record metrics in 2015, JobsOhio made progress in a number of areas that strengthened its operations. The company continued to grow and invest in its most important assets – people and partners. JobsOhio maintained a strong financial position, even with increased funding commitments in all of its development programs.

Continued growth and improved performance over the long run requires JobsOhio to maintain its focus on disciplined business management, strategic planning and leadership development. Ultimately success depends on effectively serving clients, including addressing the challenges they face and innovating in an ever-changing business environment.

The foundation of JobsOhio includes a culture willing and capable of embracing change. Our team has listened to what the market and clients have said, including their need for talent, sites, and capital. We are confident about the growth of JobsOhio's existing programs and the addition of several exciting new initiatives to address these needs. Executing these initiatives effectively will increase JobsOhio's market share of business development activity, but more importantly, will expand the number of satisfied clients, create more new jobs, and boost capital investment in the state.

Record Results

JobsOhio achieved record metrics in 2015, announcing 330 projects with companies that committed to create 23,602 new jobs and invest \$6.7 billion in new capital. All three metrics are the highest levels achieved by JobsOhio. Included in the jobs metric are more than 9,150 new jobs announced in the fourth quarter. This represents the company's best quarterly achievement. Compared to the prior year, 2015 metrics represent 10 percent growth in job creation and more than 9 percent growth in new capital investment over 2014.



JobsOhio is a private, non-profit corporation designed to drive job creation and new capital investment in Ohio through business attraction, retention, and expansion efforts.

We have maintained a consistent mission around job creation and capital investment, and fulfilling this mission has never been more evident than this past year.

The record metrics are a result of the strong performance across JobsOhio's targeted industries, as well as JobsOhio's ability to deliver for clients and for Ohio. The results span the spectrum of clients, including small businesses, middle market companies, and large corporations. Last year, more than 80 percent of projects were with small and medium-sized companies (see page 16).

These 330 projects illustrate the growth of JobsOhio's funding programs as well as the effective use of those funds to help drive business development in the state. As of December 31, outstanding funding commitments totaled more than \$210 million, with grant programs of \$109 million and loan programs of \$101 million. Included in these amounts are the funding commitments made through our Revitalization program, totaling approximately \$60 million. Our team recognizes the importance of assisting Ohio's communities and is excited about the progress made with this program. The team continues to explore additional opportunities for redeveloping properties to return them to productive uses.

With grant and loan funds, JobsOhio approaches each project as an investment in an Ohio business. Given the attractive qualities of this state, we are 'all-in' on Ohio's economic future. Businesses are increasingly realizing the benefits and returns of investing their capital in Ohio.

Strong Financials

In 2015, JobsOhio improved its financial position with the continued growth and strong performance of the JobsOhio Beverage System (JOBS) liquor enterprise. JOBS' revenues increased to \$1.018 billion, or 7.3 percent over calendar 2014 revenues. The enterprise maintained stable margins, resulting

in profit growth of 6.4 percent over the prior year. In August, JOBS made a deferred payment of \$26.8 million to the state. Combined with the previous year's payment, JOBS has distributed a total of \$40.8 million to the state as additional consideration for its purchase of the liquor enterprise.

In December, Standard & Poor's affirmed its 'AA' rating and 'stable' outlook on the JOBS liquor franchise bonds. Also, an independent accounting firm completed its annual financial audit of JobsOhio and JOBS for the fiscal year-ended June 30, 2015. The firm provided opinions that the financial statements of JobsOhio and JOBS fairly represent their respective financial positions. The same accounting firm, in coordination with the Ohio Auditor of State, completed an annual compliance and control review of JobsOhio and JOBS. We are proud of the positive report on our compliance and controls.

Changing Ohio's Economic Landscape

JobsOhio started 2015 with the January announcement of Fuyao's second project in Ohio. This comes just 12 months after Fuyao's initial decision to locate its first major North American facility at the former GM plant in Moraine. The auto glass maker has made extraordinary progress as it has already hired more than 1,000 employees in its first 10 months in Ohio. Fuyao has more than 500 additional positions to fill. The strong relationship that JobsOhio, Dayton Development Coalition and local partners have developed with Fuyao has been a key to this growth. This early success with Fuyao is energizing the western part of the state.

In last year's annual report, we highlighted Ohio's opportunity to participate in the growth of the U.S. petrochemical market, thanks to Utica shale and Ohio's strong polymer industry. In September 2015,

JobsOhio took a major step towards capitalizing on this opportunity with PTT Global Chemical. Together with Governor Kasich, PTT announced its initial \$100 million investment in engineering and design for a major petrochemical complex in Belmont County.

Despite the recent market drop in oil and gas prices, PTT continues to move forward and remains focused on the long-term business prospects of building an ethane cracker here. While the project has more steps including PTT's final investment decision, the construction of this production plant would bring substantial capital investment and have a significant economic impact on eastern Ohio and the region including Pennsylvania and West Virginia. This project is a direct result of the relationship that the JobsOhio team has developed with PTT and its senior executives over the past two-and-a-half years.

Amazon is another key relationship that JobsOhio continues to develop. In 2015, we announced multiple Amazon projects, including data centers and fulfillment facilities, which are highlighted in this Annual Report (see page 36). The team looks forward to future opportunities to work with this leading technology and online retail company and the prospects for additional investments and operations in Ohio.

Formula For Success

JobsOhio's success is the result of a significant increase in competitiveness. This competitiveness is even more important with the recent growth challenges in the broader U.S. economy. Real GDP at the end of 2015 was less than 10 percent above its 2007 year-end level as economic growth has slowed. Contributing to this slower growth has been weaker business fixed investment, which at the end of 2015 was only 5 percent above its 2007

level. Consequently, the competitive landscape for business development projects has intensified.

Since the beginning of 2011, Ohio has increased its competitiveness through two key areas – Ohio's business environment and JobsOhio's development platform. First, Governor Kasich has led the state's efforts to make Ohio more attractive by lowering taxes, implementing sensible regulations, turning a budget deficit into a surplus, and achieving financial stability. These accomplishments have contributed significantly to Ohio's turnaround, including the growth of more than 400,000 private sector jobs since Governor Kasich took office. Also contributing is Ohio's diversified industry base, including established sectors like food processing, automotive and financial services as well as growth sectors like biohealth, IT and advanced materials. Continuing to enhance this diversity will produce a more stable and sustainable economy for Ohioans.

The second key item strengthening the state's competitiveness is JobsOhio and its privatized economic development model. The continued growth of JobsOhio's operations has contributed to its improved performance and the increase in jobs and business investment in Ohio. Combining this model with the 'home field' of Ohio gives the state a competitive advantage over the rest of the U.S.

In 2015, JobsOhio invested considerable time and resources to improve its technology and business processes while adding talented associates across all areas. We added professionals to our targeted industries, doubled the size of our marketing group, and enhanced our sales and business development teams, just to name a few.

The increased investment in operations and growth of the team is showing results, as additional resources have improved the execution

The JobsOhio model would be incomplete and unsuccessful without its six regional partners. The JobsOhio "One Firm, One State" approach and the statewide collaboration that it fosters is working.

Ohio has increased its competitiveness through two key areas – Ohio's business environment and JobsOhio's development platform.

of JobsOhio's strategies. Industry teams started implementing their strategic plans completed at the end of 2014. The additional industry experts that have joined JobsOhio will not only advance these strategies, but also expand their work to better leverage valuable relationships with companies and partners. In 2015, the team also increased the execution of JobsOhio's attraction strategy, particularly outside of the U.S. through greater outreach to companies in targeted countries. JobsOhio now covers five global business centers, and last year, our associates made more than 40 international trips to 12 countries. The impact of additional resources on the team's attraction efforts appeared in 2015 results, as 41 percent of job creation was tied to JobsOhio attraction projects, up from 27 percent in 2014.

The JobsOhio model would be incomplete and unsuccessful without its six regional partners. JobsOhio's "One Firm, One State" approach and the statewide collaboration that it fosters is working. Our regional partners are getting stronger too. Consider REDI Cincinnati – in the second year following restructuring and new leadership – REDI posted record-setting results in 2015 for the region, illustrating how its changes are paying dividends. As the largest funding provider for all six regional partners, JobsOhio values their teams and capabilities. JobsOhio continues to invest in regional growth and has increased its funding for all six partners for 2016. In this Annual Report, we highlight some of the accomplishments and strategies of the Regional Network partners.

An important element of JobsOhio's success is its healthy financial position. This includes a reliable source of funding with a liquor enterprise that continues to provide a stable stream of profits across economic cycles. JobsOhio maintains a

sufficient amount of liquid assets, with funds that provide capacity to assist projects in Ohio. It is worth noting, JobsOhio's balance sheet does not reflect its funding commitments mentioned earlier, totaling \$210 million. With these commitments, the company still has strong funding capacity and liquidity as its development activities will not require large near-term disbursements. While the funding capacity and flexibility provide a competitive advantage over other states, JobsOhio stays disciplined in its use of funds and responsibly manages its capital in order to fulfill its mission and create value for Ohio.

JobsOhio is positioned very well for whatever economic events emerge, and will continue its strong client support for companies. The team will be able to successfully navigate the changing environment and continue focusing on the long-term growth of Ohio's business community. Companies across the U.S. and the world have started to see that Ohio has the formula for their success.

Early Stage Impact

In addition to its industry diversity, Ohio is an innovative and entrepreneurial state. Over the past decade, Ohio has been bringing people together and building resources to make the state a more attractive place to launch and build companies. Also, Ohio is seeing more technologies emerge from institutions like Case Western Reserve University, Ohio University, University of Cincinnati, Ohio State University, and Cleveland Clinic as they increase efforts to commercialize innovations. The result of this activity is an increasing number of successful start-ups in Ohio developing into early-stage growth companies that need multiple stages of capital to thrive.

Since JobsOhio takes a long-term view of business development and job creation, it can have a positive

impact by increasing access to capital for these companies through its Growth Fund loan program. JobsOhio provides early-stage growth financing for companies with proven business models, which are generating recurring revenues, achieving cash flow, and approaching strong job creation.

In 2015, JobsOhio announced several financing projects with companies that are growing their market-changing technologies. One example is Assurex Health, a pharmacogenomics company that emerged from the commercialization of technology developed out of Cincinnati Children's Hospital. Following seed-stage investment from CincyTech and state assistance provided by Ohio Third Frontier, Assurex has experienced strong revenue generation. The company has grown from a handful of employees to over 425. Last year, the company closed its latest capital round, and worked with JobsOhio to secure financial support as the company continues to grow jobs and build-out its headquarters in Mason, Ohio.

Large corporations continue to innovate through investment in research and development and adoption of technologies from early-stage companies. Whether through direct investment in these companies or by providing them resources for product testing, larger corporations can help build a better environment for new business creation in Ohio. While there is more to do to attract capital, stimulate research and development and connect start-ups with resources, it is an exciting time to invest in Ohio's early-stage growth companies.

2016 Initiatives

Like its clients, JobsOhio faces a dynamic environment that requires the company to be nimble

and innovative. Listening to its clients, partners and stakeholders, JobsOhio continues to improve existing programs as well as initiate new programs and services. Two initiatives recently launched and expected to have significant long-term impact on business development in Ohio include SiteOhio and Talent Acquisition.

The SiteOhio program increases the state's portfolio of available industrial, manufacturing and commercial locations for companies and site selectors. One of the key decisions for a business looking to expand is finding a site that meets its needs, and JobsOhio recognizes the challenges that regional and local development entities face with a limited inventory of ready sites.

Working with numerous partners, including the Ohio Development Services Agency, SiteOhio will identify and fill the information gaps in Ohio's available sites, as well as certify and market eligible project sites that are ready for immediate development by business prospects.

JobsOhio started building the Talent Acquisition team and strategy to add this important service offering to its clients. Obtaining skilled talent is a major challenge and top priority of businesses and the availability, quality, and cost are key considerations for companies growing in Ohio.

JobsOhio can play a key role in delivering talented workers to fill the jobs created by companies that are expanding here and developing this talent is important for the long-term success of Ohio's economy. Our Talent Acquisition service will be tied directly with selected JobsOhio projects and will be customized for each client creating new jobs with these projects. We highlight this initiative on page 54.

Companies across the U.S. and the world have started to see that Ohio has the formula for their success.

Ohio has been bringing people together and building resources to make the state a more attractive place to launch and build companies . . . it is an exciting time to invest in Ohio's early-stage growth companies.

Building Momentum

The formula for success is the combination of the state’s attractive business environment and JobsOhio’s effective model. This formula drove JobsOhio’s strong performance in 2015 and gives it momentum heading into 2016. There is additional work to do to attract more companies to the strategic and financial benefits of Ohio, increase JobsOhio’s share of development opportunities, and produce even stronger results over the long-term.

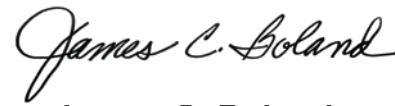
Ohio benefits from a unique combination of west coast innovative spirit, east coast speed of business, and Midwest values. JobsOhio is well-positioned to continue enhancing its client service, expanding its reach domestically and internationally, and developing new and innovative programs. Given JobsOhio’s long-term horizon and the importance of building and maintaining the trust of stakeholders and partners, the company must continue making smart investment decisions.

JobsOhio continues to raise the bar for economic development and has accomplished this with an engaged Board of Directors and a special culture. Our business-minded Board provides the foundation for JobsOhio’s corporate governance, strategic direction, and long-term planning. We thank Martin Harris for his service on the Board as his four-year term ended in 2015. We welcome Steve Markovich, MD to the Board and are excited about the experience and leadership he brings to JobsOhio.

In addition to our exceptional Board, we have a talented team of associates that epitomize the character and culture of JobsOhio. Our culture is something that we always look to strengthen, and it starts with our values (listed on page 72). These values go beyond JobsOhio’s Standards of Conduct

policy and ethics training, and the team must practice them every day to ensure the long-term strength of this company.

Finally, it is a privilege to work for this extraordinary company and with the talented associates that do outstanding work everyday. Often this team deals with great complexities and pressures, all with the goal of serving our clients, building a better Ohio, and advancing the JobsOhio mission. We are extremely proud of JobsOhio and how its people fulfill its mission and practice its core values. We thank them for their commitment and dedication.



James C. Boland
BOARD CHAIRMAN



John F. Minor, Jr.
PRESIDENT & CHIEF INVESTMENT OFFICER

Ohio benefits from a unique combination of west coast innovative spirit, east coast speed of business, and Midwest values.

A MESSAGE FROM THE GOVERNOR

These are exciting times in Ohio. In every part of the state, in every way we operate, Ohio continues its historic transformation as a dynamic and welcoming place for business to thrive. That outlook was not optimistic just five years ago. When I took office, our job creation and retention numbers were dismal. Industries were packing up and leaving the state. It’s not that way anymore.

At the start of this administration we created JobsOhio with one essential goal: turn around Ohio’s reputation by building the best economic development organization of any state in the nation. As you read in this Annual Report, JobsOhio has been integral to the state’s turnaround and is receiving national attention. And, not intent to rest on its early successes, JobsOhio continues to strengthen Ohio’s jobs-friendly business climate.

- Making an investment in Ohio, Amazon Web Services is building data centers here. These are key additions to Ohio’s advanced technology ecosystem, a strong attraction feature for retail, financial services, high-tech manufacturing, and other data-dependent sectors. With a second investment, Amazon is establishing its distribution footprint in Ohio with the addition of two fulfillment centers in Obetz and Etna.
- The successful relationship between Fuyao Glass America, a subsidiary of China’s largest exporter of automotive glass, and JobsOhio continues to attract more jobs and investment to Ohio. Following the 2014 announcement of plans for the company’s first North American facility – and 800 new jobs – in the Dayton region, Fuyao America Glass has decided to expand on those plans, creating an additional 750 jobs and a total combined investment of \$360 million in Ohio.

- JobsOhio continues to strengthen partnerships with fast-growing, innovative firms like NuVasive, a groundbreaking medical device company. The company selected a dormant manufacturing plant in West Carrollton for the site of a new \$36 million manufacturing and product development facility. To complement the existing NuVasive operations in Dayton, this new facility is expected to employ approximately 300 full-time, high-tech positions, including engineers and skilled machinists.
- Realizing that job growth happens at every level of business, JobsOhio and its regional partners have not limited their efforts to pursuing larger companies. In fact, more than 80 percent of JobsOhio projects in the past year have targeted small- and middle-market operations, such as Cleveland-based GenomOncology, a pioneering biotech company making breakthroughs in the most advanced medical technologies.

Through these and so many other productive partnerships, JobsOhio continues to build the supportive, business-friendly environment where companies, large and small, can thrive. Since 2011, these efforts have helped us attract new businesses, grow existing ones, and diversify our economy to create more than 400,000 new private-sector jobs for Ohioans. With this exciting record, I am confident we’ll attract even more businesses and industries moving forward, thanks to the outstanding work of JobsOhio and its partners.

No matter the size of your business, traditional manufacturing or cutting-edge, I hope you’ll be here to share in the prosperity that we are now experiencing in the state.



John R. Kasich
GOVERNOR, STATE OF OHIO

2015 JOBSOHIO HIGHLIGHTS

23,602 NEW JOBS

54,233 RETAINED JOBS

\$6.7 BILLION
CAPITAL INVESTMENT

JobsOhio

2015 JOBSOHIO PERFORMANCE

TOTAL NUMBER OF PROJECTS	330
NEW JOBS	23,602
NEW JOBS PAYROLL	\$1.1 Billion
RETAINED JOBS	54,233
RETAINED JOBS PAYROLL	\$3.1 Billion
TOTAL JOBS	77,835
TOTAL JOBS PAYROLL	\$4.1 Billion
CAPITAL INVESTMENTS BY COMPANIES	\$6.7 Billion
PERCENT OF PROJECTS: INVESTMENT BREAK-EVEN IN YEAR ONE	84%

“ We approach each project as an investment that we make in an Ohio business. Given the attractive qualities of this state, we are ‘all-in’ on Ohio’s economic future. ”

John Minor

PRESIDENT & CHIEF INVESTMENT OFFICER, JobsOhio

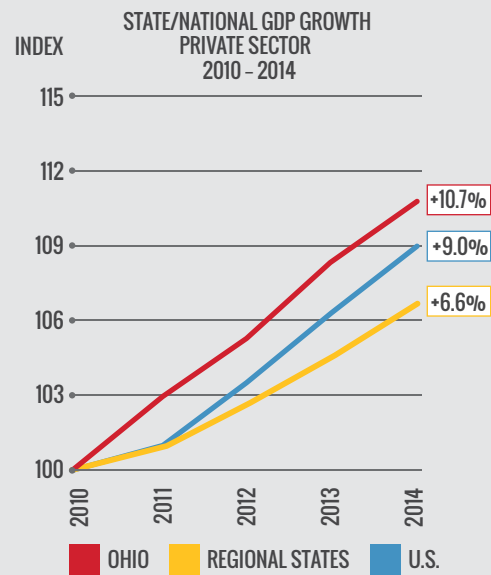
OHIO ECONOMIC OVERVIEW

The Ohio economy continued on a strong growth trend in 2015. Private sector job growth continued to outpace the Midwest region in 2015, and in the period from 2011 to 2015. Gross State Product (GSP) growth outpaced the region and the U.S. from 2010 to 2014.

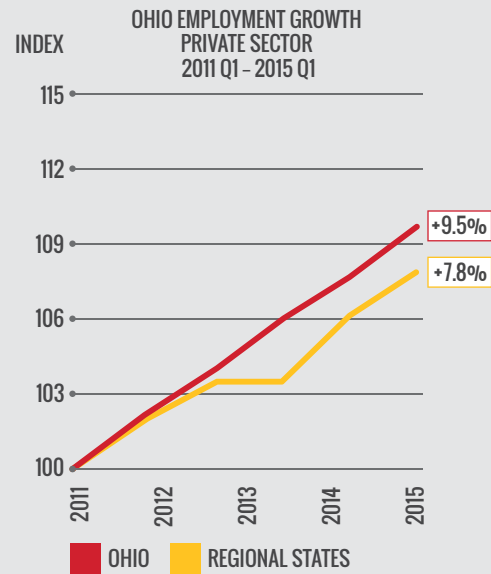
Over the last five years, manufacturing, professional and business services, and transportation and warehousing industries led employment growth in a diverse state economy. Over the last year, information technology and real estate also outperformed employment growth.

Ohioans continue to enjoy a better standard of living as measured by disposable income. Over the last four years, disposable income growth in Ohio has exceeded the region and nation driven primarily by wage growth and a reduction in taxes.

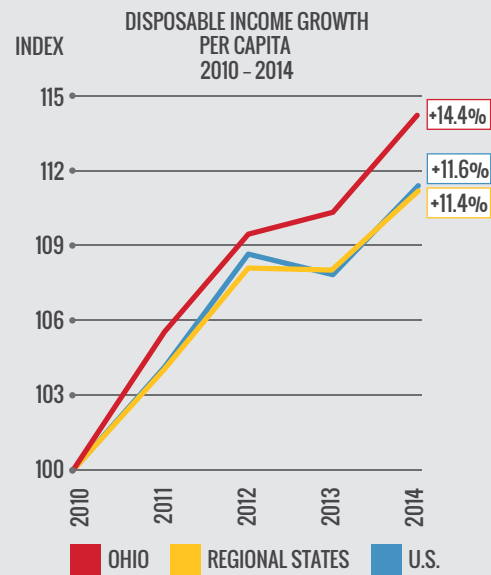
The state budget surplus, strong credit rating, and pro-business tax climate continue to support economic growth. Additionally, the Federal Reserve Bank of Cleveland reported in January 2016 that overall business activity, manufacturing output, housing sales, and retail revenues all increased at the end of 2015.



Sources: U.S. Bureau of Labor Statistics, QCEW, Cleveland State University, Center for Economic Development



Sources: U.S. Bureau of Labor Statistics, CES
Regional States: IL, IN, KY, MI, PA, WV



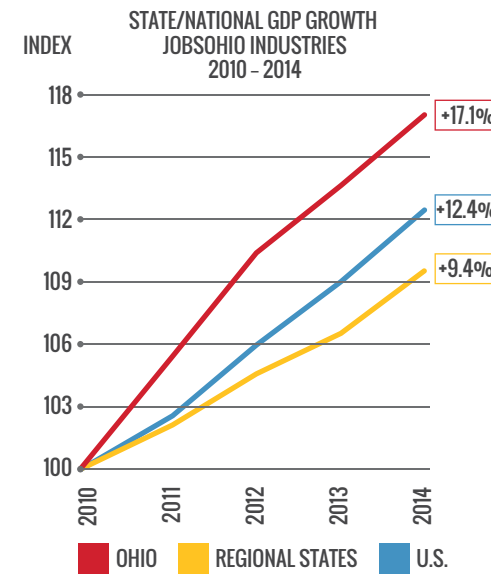
Sources: U.S. Bureau of Economic Analysis
Regional States: IL, IN, KY, MI, PA, WV

Date represents the most recent available information.

TARGETED INDUSTRIES

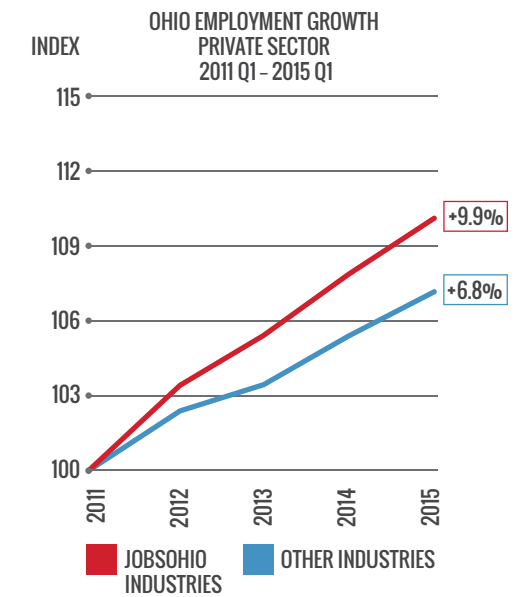
JobsOhio focuses on nine targeted industries: Advanced Manufacturing, Aerospace & Aviation, Automotive, Biohealth, Financial Services, Food Processing, Information Technology, Logistics & Distribution, and Shale Energy & Petrochemicals. These industries contributed to the state's GSP growth at a faster rate than regional states and the nation as a whole. These industries are also growing at a faster rate than the rest of the private sector within the state. They reflect Ohio's competitive advantage, and generally pay salaries above the average for other private sector jobs.

In 2015, employment growth in JobsOhio targeted industries was led by Automotive, Logistics and Distribution, and Information Technology. GSP growth was led by Logistics & Distribution and Automotive industries, influenced by wage and export growth. Additionally, projected high employment growth in the Biohealth and Information Technology sectors should help to sustain wage increases for Ohioans in the coming years.

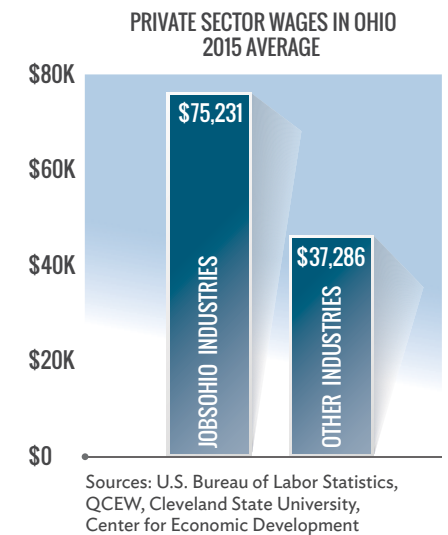


Sources: U.S. Bureau of Labor Statistics, QCEW, Cleveland State University, Center for Economic Development
Regional States: IL, IN, KY, MI, PA, WV

Date represents the most recent available information.



Sources: U.S. Bureau of Labor Statistics, QCEW, Cleveland State University, Center for Economic Development



Sources: U.S. Bureau of Labor Statistics, QCEW, Cleveland State University, Center for Economic Development

Date represents the most recent available information.

Employment in the Ohio private sector increased by 400,700 jobs from January 2011 to December 2015, which far outpaced the regional average of approximately 222,000.

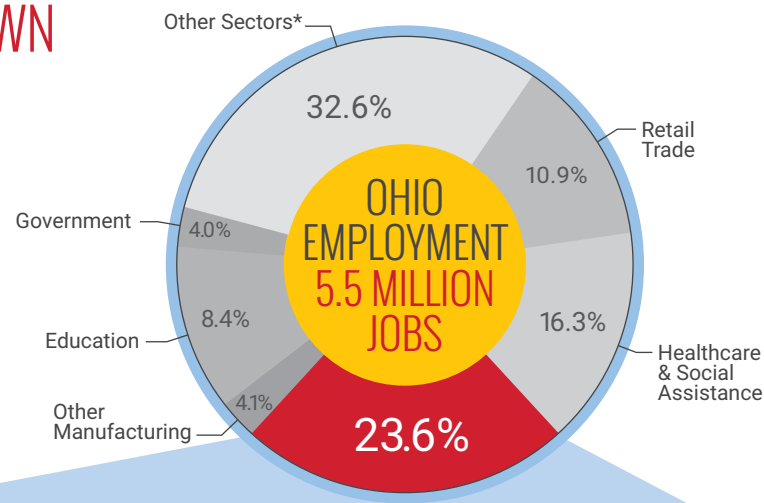
Driven by a rapidly increasing educated workforce, high-paying professional and business services jobs will account for a greater share of (Ohio) jobs added over the next decade than in prior decades. Startups in the computer systems design and related services segment will also add to growth.

Moody's Analytics, Précis Ohio State Report, November 12, 2015

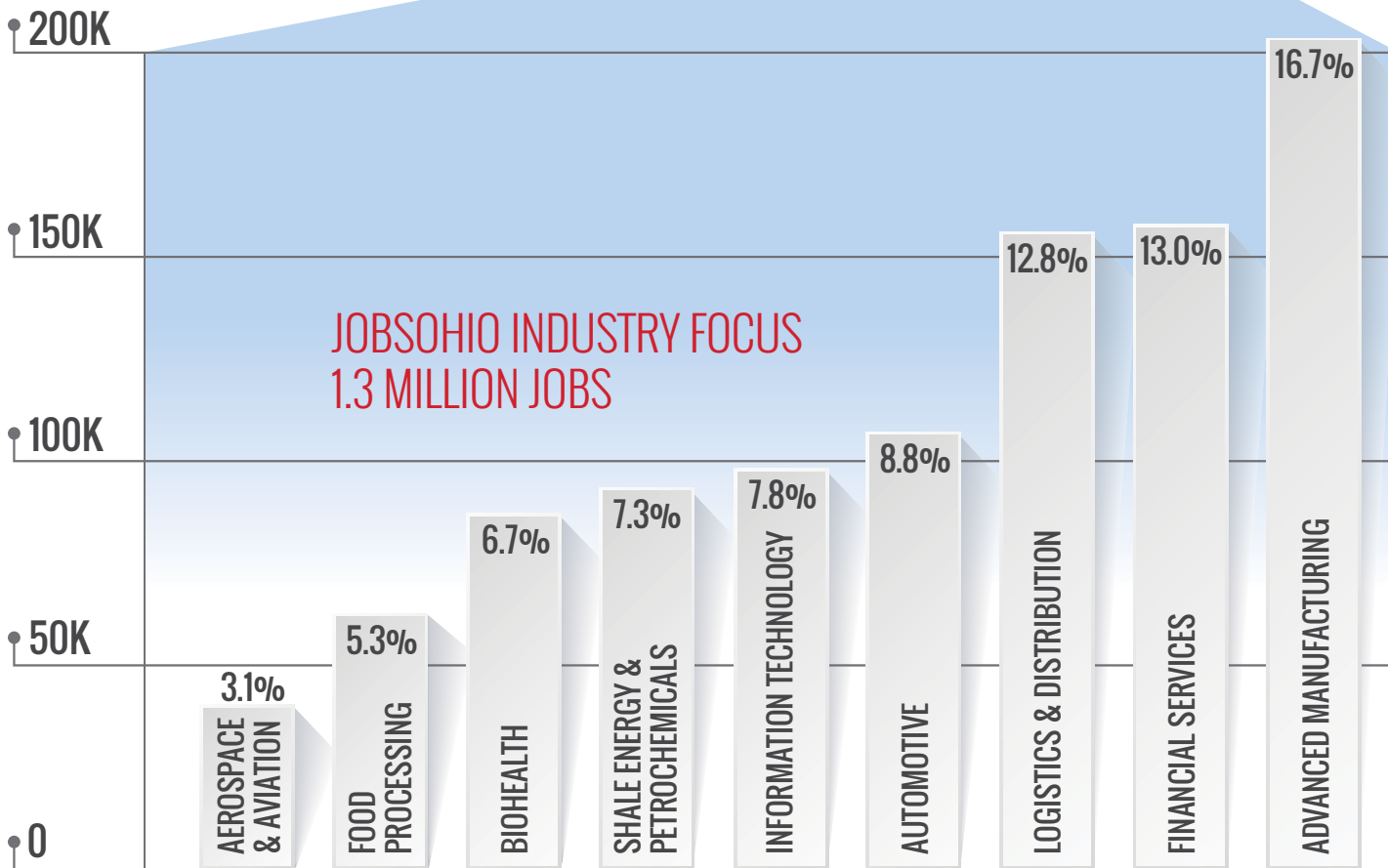
OHIO EMPLOYMENT BREAKDOWN

One of Ohio's greatest economic strengths is the diversity of its industries. JobsOhio focuses its economic development efforts on nine industries.

JobsOhio's targeted industries account for nearly one-fourth of Ohio's employment.



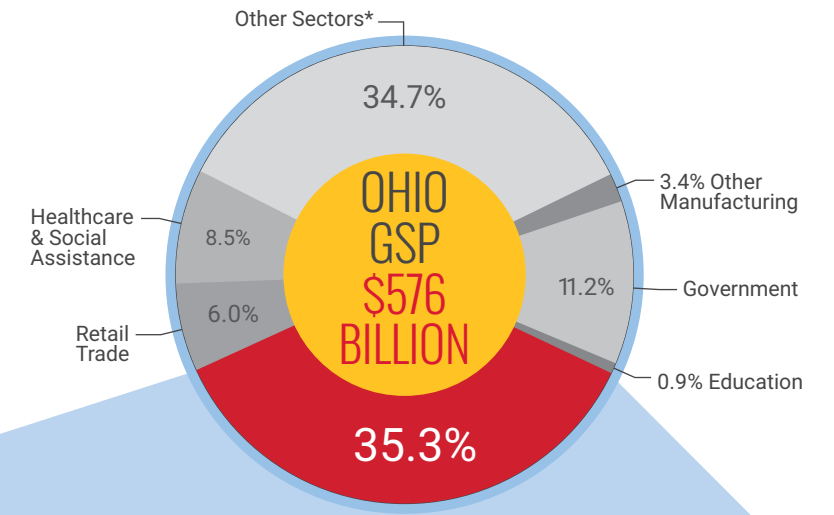
NUMBER OF JOBS



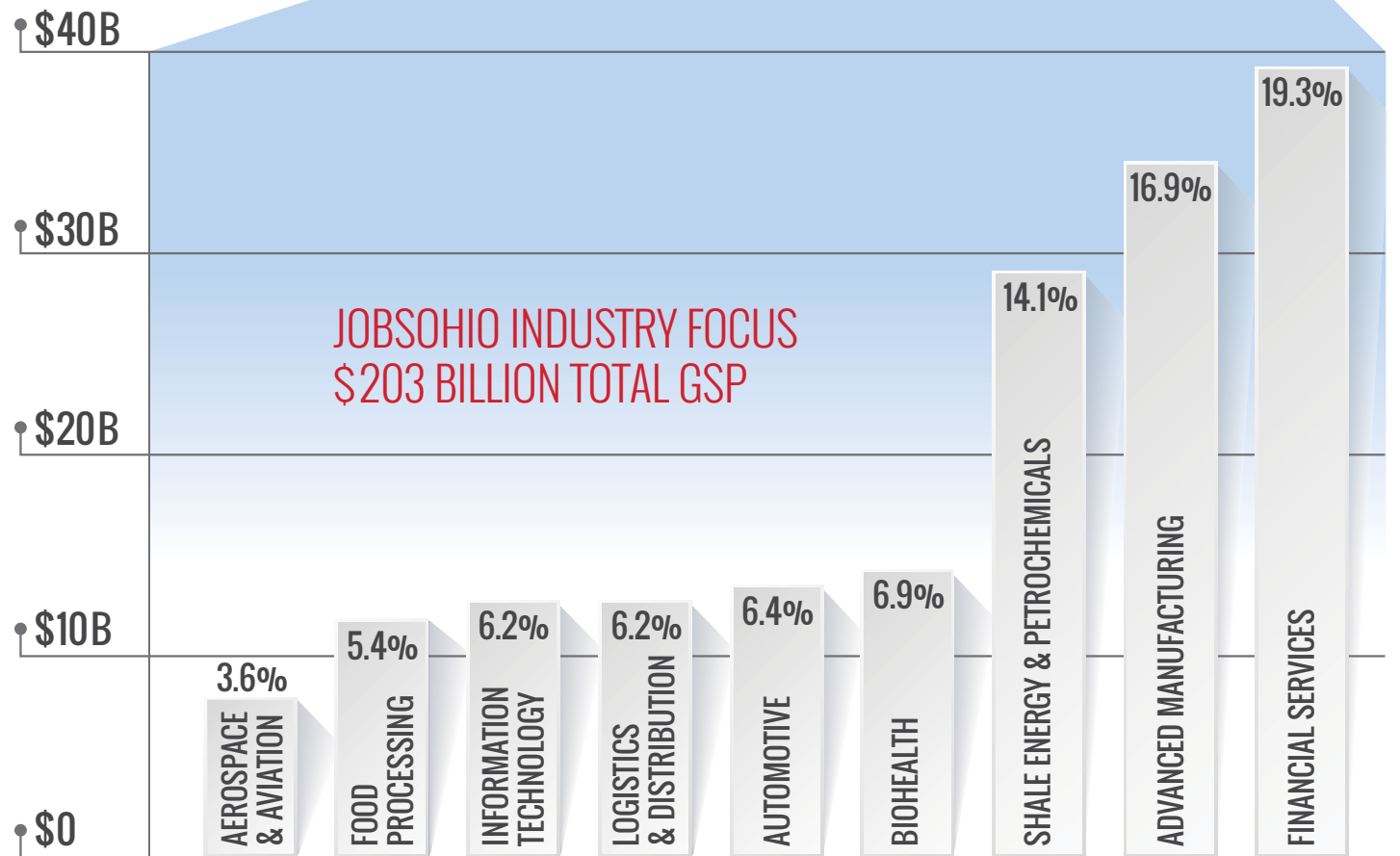
Headquarters and Back Office are not included in the lower chart. * Other Sectors: Agriculture, Construction, Entertainment, Food Services, Forestry, Real Estate, and Recreation
Sources: U.S. Bureau of Economic Analysis, Moody's Analytics, Cleveland State University, Center for Economic Development, LAUS

OHIO GROSS STATE PRODUCT BREAKDOWN

JobsOhio's targeted industries account for over one-third of the gross state product.



GSP



Headquarters and Back Office are not included in the lower chart. * Other Sectors: Agriculture, Construction, Entertainment, Food Services, Forestry, Real Estate, and Recreation
Sources: U.S. Bureau of Economic Analysis, Moody's Analytics, Cleveland State University, Center for Economic Development, LAUS

JOBSOHIO 2015 RESULTS

JobsOhio worked with its state, regional, and local partners on 330 projects in 2015 and assisted Ohio companies that committed to create 23,602 new jobs. This is the largest new jobs commitment in JobsOhio history. Our 4th quarter new jobs commitment of 9,152 was also the largest quarter on record for JobsOhio. Companies committed to make \$6.7 billion in new capital investment across Ohio, another JobsOhio record.

JOBSOHIO METRICS

	2013	2014	2015
TOTAL PROJECTS	264	286	330
NEW JOBS	17,857	21,377	23,602
NEW JOBS PAYROLL	\$739 Million	\$939 Million	\$1.1 Billion
CAPITAL INVESTMENTS	\$3.6 Billion	\$6.1 Billion	\$6.7 Billion
PERCENT OF PROJECTS: INVESTMENT BREAK-EVEN IN YEAR ONE	84%	84%	84%

JOBSOHIO 2015 PROJECTS

Of the 23,602 new job commitments last year, 41 percent came from companies new to Ohio while 59 percent came from existing companies. At the same time, 68 percent (\$4.5 billion) of the total \$6.7 billion in capital investment came from companies new to the state.

INDUSTRIES

	JOBS CREATED	JOBS RETAINED	CAPITAL INVESTMENT
ADVANCED MANUFACTURING	5,212	21,123	\$1.0 Billion
LOGISTICS & DISTRIBUTION	3,501	2,636	\$269 Million
INFORMATION TECHNOLOGY	3,071	1,851	\$1.2 Billion
BIOHEALTH	3,020	5,838	\$301 Million
AUTOMOTIVE	2,674	10,679	\$825 Million
FINANCIAL SERVICES	1,815	735	\$10 Million
FOOD PROCESSING	1,812	5,310	\$358 Million
SHALE ENERGY & PETROCHEMICALS	724	1,893	\$2.6 Billion
AEROSPACE & AVIATION	329	849	\$21 Million
OTHER ¹	1,444	3,319	\$127 Million
TOTAL	23,602	54,233	\$6.7 Billion

¹ Represents Headquarters and Back Office

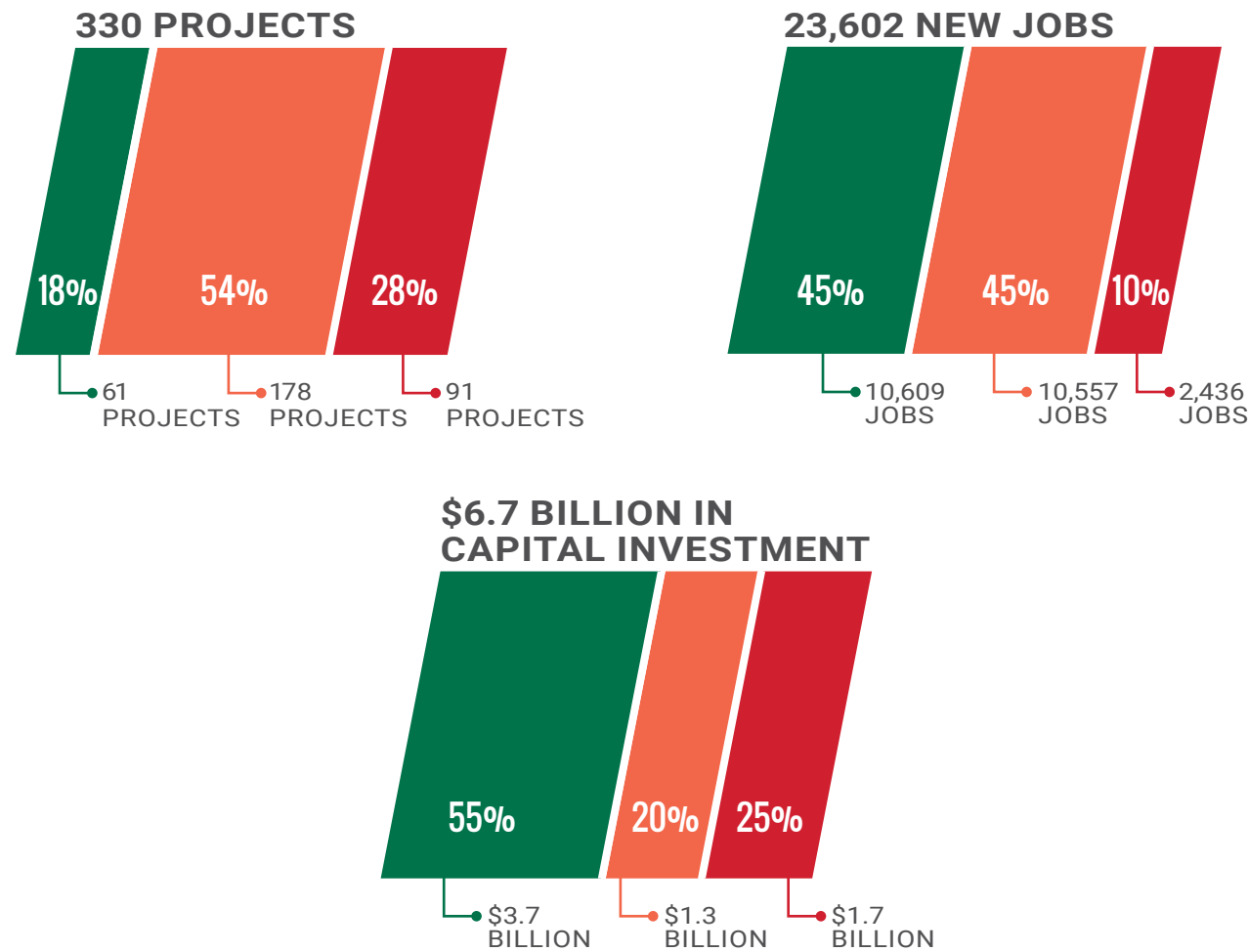
2015 number of projects, new jobs committed, and capital investment are all JobsOhio records.

41 percent of 2015 new jobs committed were through attraction projects versus 27 percent in 2014.

JOBSONIO 2015 PERFORMANCE BY COMPANY SIZE

We continue to succeed at helping businesses grow jobs and capital investment within the state by working with companies of various sizes in our industry sectors. While large corporations have an established presence in our targeted industries and make significant capital investments to grow their businesses, most current and expected job growth is coming from small and medium enterprises (SMEs).

More than 80 percent of 2015 projects were with SMEs and a majority of job creation came from these companies. For large corporations, many of the new jobs and capital investments were driven by projects with Amazon, Barclaycard US, and Advanced Power.



JOBSONIO PROJECT PIPELINE

The pipeline represents the potential deals that JobsOhio and its state, regional, and local partners are working on to drive job creation and grow capital investment in Ohio. This allows us to analyze data, view trends, and develop strategies.

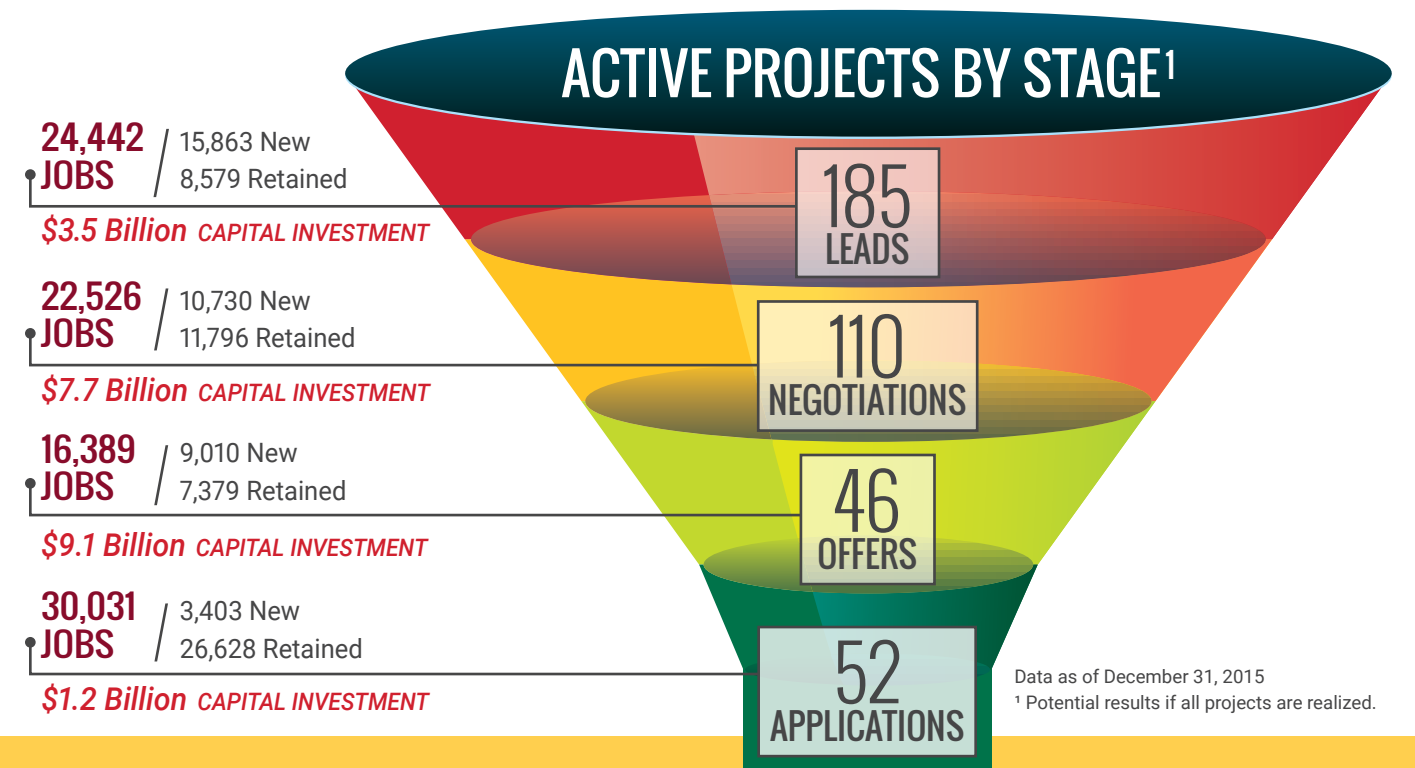
Benefits of the Sales Funnel

JobsOhio and the JobsOhio Network have been operational for just over four years. Our mission is to increase the number of jobs and drive capital investment, both of which have process cycles that can take several years to complete.

Each of the companies with which we engage follows a similar path. Whether it is a project for new operations or expansion of existing ones, the process begins with identification of the business need, followed by site selection, negotiations, final approvals, and then public announcement. Because of this long cycle, the sales funnel is vital in converting the leads and negotiations of today into the jobs of tomorrow.

An improving economy, positive results from our outreach, and collaboration as a statewide team have been key factors in maintaining a healthy project pipeline.

Economic development requires significant cooperation and communication between local governments, regions, and JobsOhio. The results are a direct outcome of all parts of the state working together to make Ohio a favored location for business. Ohio's competitiveness has never been stronger, leading to greater prospects to win jobs for the state.



JobsOhio's project pipeline at the end of 2015 contains 21 percent more new job opportunities, 13 percent more retained jobs, and 11 percent more capital investment than the project pipeline at the end of 2014.

ENERGY INDUSTRY IN OHIO SET FOR NATURAL GROWTH

JobsOhio is helping build the state's economy by driving capital investment in **Shale Energy and Petrochemicals**. The region's surplus of natural gas and natural gas liquids, confirmed by a 2015 shale study, positions Ohio for immediate and long-term economic development in energy, as well as in other industries with a strong presence in Ohio including plastics and specialty chemicals.

Access to a sustainable, low-cost energy supply helps Ohio gain momentum as the ideal location for domestic and international capital investment for companies in energy-intensive industries such as Advanced Manufacturing and Food Processing.

JobsOhio has collaborated with regional and local economic development teams to pursue capital attraction and expansion opportunities with **Peter Cremer, MarkWest, and Oregon Clean Energy** resulting in more highly-skilled jobs for Ohioans.

More global, industry-leading companies like **PTT Global Chemical** are considering Ohio for capital investment and expansion. JobsOhio is helping facilitate their success, while contributing to the industrial diversity of the state's economy where Ohioans and companies win.

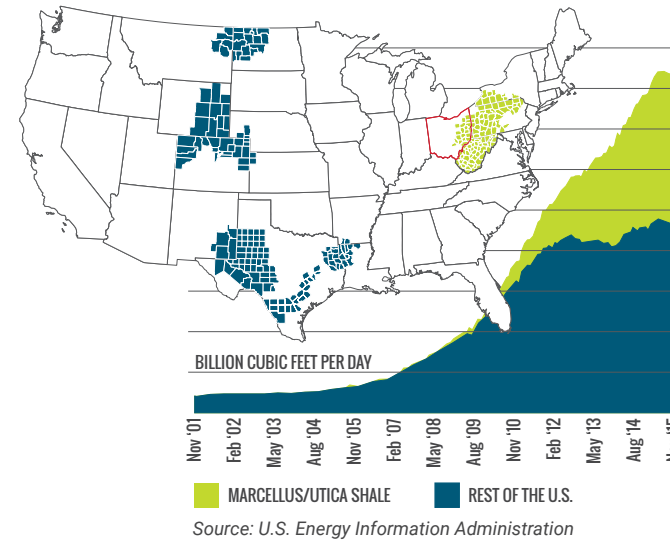


SHALE INVESTMENT GROWTH HELPING DIVERSIFY OHIO ECONOMY

The regional surplus of natural gas and natural gas liquids is helping JobsOhio identify high-impact capital investment and job creation opportunities in midstream infrastructure, downstream processing, and across industry sectors to position Ohio for success in the global energy market.

The Marcellus and Utica shale plays are predicted to yield 147 trillion cubic feet of natural gas by 2040 according to the U.S. Energy Information Administration. In Ohio, 1,600 wells have been drilled since February 2011. Now more than 1,100 wells are currently in production. In addition to drilling investments, up to \$12 billion has been invested in pipelines and gas separators.

Monthly Dry Shale Production



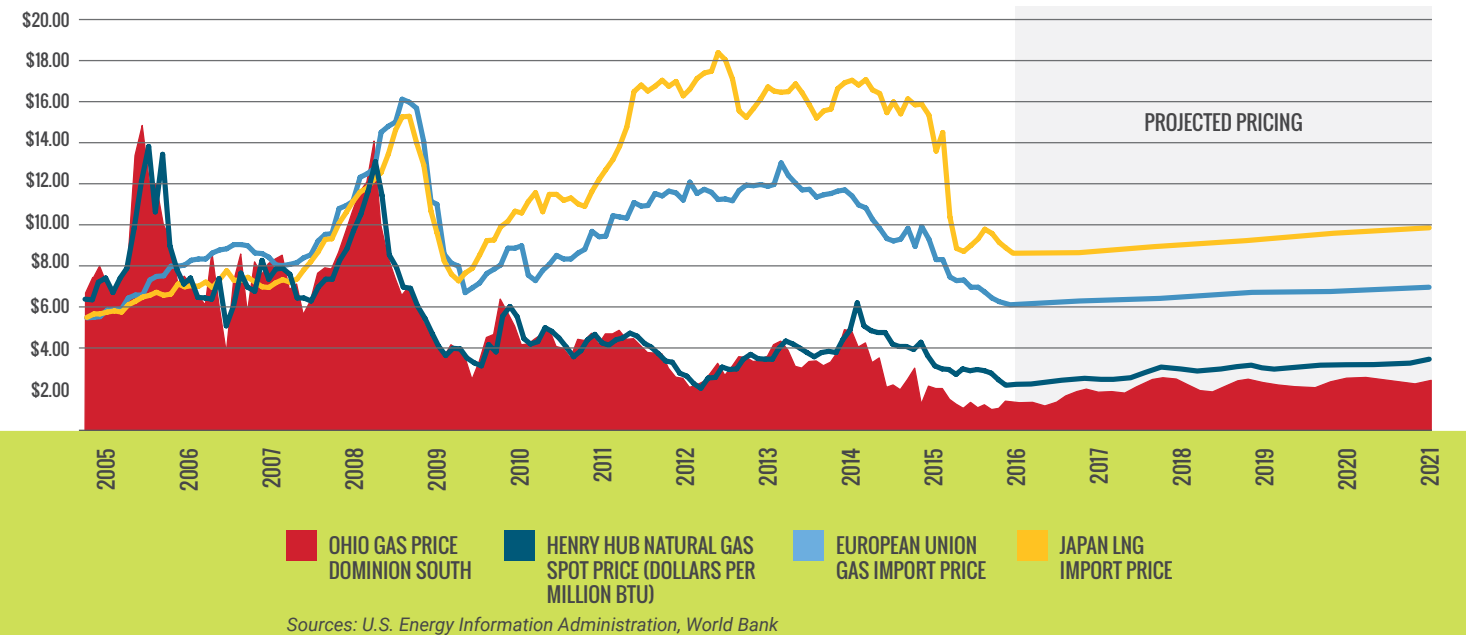
The deep formation shale plays in the Appalachian Basin position Ohio as an emerging world-class energy center. According to the U.S. Energy Information Administration, the Tri-State Region represents 85 percent of the increase in natural gas production in the United States since January 2012.

The 2015 Cleveland State University shale study identified opportunities to grow energy in Ohio by tapping into the state's rich oil and gas supply.¹ Further, the study confirms a surplus of ethane which could supply multiple ethane crackers in our region. These developments position Ohio to attract more companies that use ethylene or polyethylene as a feedstock, as well as companies with energy-intensive manufacturing and production processes.

The three-part study provides data covering the range of opportunities offered by shale development in Ohio, a projection of future Utica shale throughput, growth opportunities, and the economic impact to the region.

¹ The Shale Report is available at www.csuohio.edu/urban/research/shale-report

Skyrocketing Shale Reserves Make Ohio Shale Price Advantaged Today and Well Into the Future



Marathon Canton Refinery



Oregon Clean Energy Center under construction

ENERGY AND CHEMICAL INDUSTRIES ARE DIVERSE AND GROWING

With headquarters in Cincinnati, Peter Cremer North America L.P. is part of CREMER in Germany. As an international leader in oleochemical products and services, Peter Cremer's increased client demand created an immediate need for expansion. Industries the company serves include food and pharmaceuticals, personal care and cosmetics, polyols and plastics, and biodiesel.



Peter Cremer, Cincinnati facility

MPLX, created in 2012 by Marathon Petroleum to own and operate pipelines, combined with MarkWest to expand the midstream petrochemical infrastructure in Ohio, contributing to the attraction of other midstream companies due to the diversified value chain Ohio offers.

"Together with MPLX, MarkWest is exceptionally well-positioned to extend its long history of delivering best-in-class customer service and focused execution on continued midstream infrastructure build-out," said Frank Semple, MarkWest chairman, president, and CEO.

Diverse Options Attract Natural-Gas Fired Facility

With the confirmation of the state's abundant and sustainable natural gas supply provided by the Utica shale play, companies are moving quickly to invest. The Oregon Clean Energy Center (OCEC) is a greenfield 869 megawatt (MW) combined-cycle natural-gas fired generation facility under construction in Oregon, Ohio. The \$800 million capital investment yields the most advanced and efficient turbine-generated energy on the market.



Oregon Clean Energy Center under construction

Oregon Clean Energy, an equity partnership formed by the I Squared Capital and Energy Investors Funds, turned to Regional Growth Partnership and JobsOhio to help secure the new facility and leverage the Utica shale play to provide efficient electricity for the wholesale electricity marketplace. "I Squared Capital's investment in OCEC is consistent with our strategy of investing in clean, efficient generation that will benefit from the new paradigm, arising from abundant natural gas and environmental regulations, in the U.S. electricity market," said Adil Rahmathulla, partner at I Squared Capital.

Plant construction will create up to 500 jobs. The plant is expected to reach commercial operations by July 2017.

In a joint effort, JobsOhio, REDI Cincinnati, and the Cincinnati Department of Community Development helped Peter Cremer leverage its reinvestment in Southwest Ohio and commit to add 122 jobs. The new facility is being constructed in close proximity to the company's existing Sedamsville campus.

Additional assets of Ohio important to the success of its capital investment include:

- **Close proximity to customer markets**, enhancing market penetration for new product and service offerings.
- **A pro-business climate** with low-tax capital-intensive investments.
- **Competitive tax structure** and streamlined, predictable regulatory system.
- **Access to more than 10,000 engineers** and engineering technicians graduating each year from more than 80 Ohio colleges and universities.¹

High-Impact Acquisition Expands Midstream Infrastructure

Denver's MarkWest Energy Partners L.P., the second-largest processor of natural gas in the U.S. and largest processor and fractionator in the Utica and Marcellus shale plays recently merged with Findlay-based MPLX. The combination creates the fourth-largest natural gas processing company in the world.

¹ U.S. Department of Education



2016 SHALE AND PETROCHEMICALS GOALS

To leverage the oil and gas surplus of the Utica and Marcellus shale plays, JobsOhio is helping build the state's economy by driving capital investment in Shale Energy and Petrochemicals by pursuing these strategic goals:

- **Attract companies with high natural gas consumption** seeking energy efficient long-term solutions.
- **Identify and execute expansion projects** at chemical plants, energy intensive consumption facilities, and refineries to enhance upstream extraction capability.
- **Attract companies that convert natural gas liquids** to high-value polymer and petrochemical industry feedstocks.
- **Meet companies' diverse energy needs** including efficiency, renewable energy, and decreased carbon outputs.



MarkWest Energy Partners, Hopedale facility



Marathon Canton Refinery

#1
STATE IN
POLYMER
& RUBBER
OUTPUT

Results in Action

JOBSONIO AND APEG CONTINUE DRIVING PROPOSED PETROCHEMICAL COMPLEX

JobsOhio and regional partner Appalachian Partnership for Economic Growth continue leading the effort to make PTT Global Chemical's proposed petrochemical complex a reality in Belmont County, leading to additional investments in the growing shale and petrochemical industries and even more job opportunities for Ohioans.

PTT Global Chemical, Public Company Limited (PTT) is investing \$100 million to conduct detailed engineering designs for a world-scale ethane cracker or petrochemical complex on an Ohio River site. The studies to determine feasibility of the world-scale petrochemical complex will take place throughout 2016.

The in-state resources to convert ethane to ethylene – an important feedstock used to produce many types of plastics – ensures JobsOhio can position these important assets to attract and win projects with companies contributing to and benefiting from the strong plastics, petrochemical, and specialty chemical companies in Ohio.

"We have been very impressed with the Ohio business climate and with the prioritization of the shale energy industry," said Supattanapong Punmeechaow, PTT Global Chemical president and CEO. The company places a high value on investments expanding specialty chemical and green chemical products.

The petrochemical complex has the potential to distinguish Ohio as a magnet for shale energy and petrochemical companies, leading the way for other domestic and global businesses to invest in Ohio to leverage the state's competitive low-cost energy supply.

“Governor Kasich and the team at JobsOhio have been very enthusiastic about this project, and the effectiveness of their team has been key to our focus on this site.”

Supattanapong Punmeechaow
PRESIDENT AND CEO, PTT Global Chemical



PTT Global Chemical CEO Supattanapong Punmeechaow at the Ohio Statehouse announcing the company's initial investment in Ohio.



Ohio Governor Kasich commenting on the PTT Global Chemical investment.

Executive Focus

NORTHEAST OHIO BUSINESS LEADER AND ADVOCATE CHRIS CONNOR, EXECUTIVE CHAIRMAN OF CLEVELAND-BASED SHERWIN-WILLIAMS

After 33 successful years at Sherwin-Williams, the last 16 as Chairman and CEO, Chris Connor moved into the role of Executive Chairman.

Mr. Connor's success at the company came from following the company motto "What is Worth Doing is Worth Doing Well." During his time as Chairman and CEO, revenue grew over 120 percent to a record \$11.3 billion. The company expanded from 24 countries to 120. The number of company-owned stores increased by 1,700 to 4,100, and the stock price grew 1,100 percent to over \$250 per share.

These results led to Mr. Connor being named one of the top 100 Best-Performing CEOs in the World for the past three years by "Harvard Business Review" and Sherwin-Williams being frequently named to "Bloomberg BusinessWeek" list of the Top 50 performing American companies.

Mr. Connor attributes these achievements to the company's roots. "It's all about Our People, Our Products, and Our Pride. Our dedicated associates embody the value of commitment to our communities and reaffirm our Culture of Excellence and Guiding Values: Integrity, People, Service, Quality, Performance, Innovation and Growth," Connor said.

These philosophies make Sherwin-Williams a global leader in the manufacture, development, distribution, and sale of coatings and related products to professional, industrial, commercial, and retail customers. Sherwin-Williams is ranked first in the U.S. and third in the world.

Mr. Connor's accomplishments go beyond Sherwin-Williams.

As former Chairman of the Greater Cleveland Partnership, he has been a dedicated advocate of not only Northeast Ohio but the entire Buckeye State.

He is Board Chairman of the Cleveland Federal Reserve Bank and on the boards of the Rock and Roll Hall of Fame and Museum, United Way of Greater Cleveland, Playhouse Square, and University Hospitals.

His dedication to Sherwin-Williams and Northeast Ohio come from his appreciation of the assets available in Ohio. "The Midwest work ethic is clearly evident in people throughout the state. They are dedicated, hard working, and willing to help each other out," Connor said. "Plus, they learn in Ohio at some of the best colleges and universities in the world."

Mr. Connor also appreciates the state's industry diversity. "Companies in Agriculture and Automotive Manufacturing have been part of the state for years and continue to flourish," Connor noted. "New industries like Information Technology, Biohealth, and Shale Energy are now thriving here, as well. Ohio has the people, financial, and natural resources companies need," Connor explained.

He also credits the state and JobsOhio with helping businesses succeed. "The stable economy, balanced budget, and common sense regulatory environment make Ohio the right choice for any type of business," Connor explained. "When you add in the business expertise of JobsOhio, the state's private non-profit economic development organization that operates like a business, it becomes a 'no-brainer' for companies to locate in Ohio."

While Chris Connor is leaving the CEO ranks at Sherwin-Williams, he will not slow down anytime soon. He always wants to be the cheerleader, ambassador and positive voice for Ohio.

Chris Connor exemplifies the strong leadership in Ohio companies and we thank him for his commitment and service to Ohio.

Chris Connor
EXECUTIVE CHAIRMAN,
Sherwin-Williams



Sherwin-Williams' scientists join Executive Chairman Chris Connor to spotlight a new green paint formulation using soybeans.



BUILDING MOMENTUM FOR GLOBAL INITIATIVES

JobsOhio aggressively pursues many global opportunities to ensure Ohio deepens strategic relationships with international investors for continued foreign direct investment. Last year JobsOhio associates made over 40 trips to 12 different countries. These engagements are driving international investment wins throughout the state.

Through collaborative partnerships with state, national, and international leaders, JobsOhio attracts foreign investors by leveraging the state's competitive business climate and skilled talent. Alongside a thriving economy, low-cost energy supply, and proven success by international businesses already located here, Ohio maintains a competitive position as a state where international businesses succeed.

On the following pages, we showcase high-end engagements with the United Nations (UN) and two major project wins - a 1,500 job **Barclaycard US** project in Hamilton, and a 310 job **Sofidel** project in Circleville.



RELATIONSHIP BUILDING DRIVES JOB GROWTH AND CAPITAL INVESTMENT

JobsOhio takes a lead role to facilitate expansion opportunities for Ohio companies by building invaluable relationships with United Nations leaders.

JobsOhio and the State of Ohio partnered to present the first UN and Ohio Business Forum to connect Ohio-based businesses eager to grow through international commerce.

During the business exchange, visiting UN delegates emphasized the organization's commitment to extend supplier relationships globally and encouraged many of the Ohio companies in attendance to begin the supplier approval process. Senior UN delegates provided valuable insights about the 30-40 organizations within the UN that purchase diverse products and services for humanitarian and peacekeeping activities. "The UN Procurement Office offers an amazing opportunity for businesses to expand sales of goods and services globally," said Lt. Governor Mary Taylor.

"The United States is the largest supplier of UN procurement, and 90 percent of our U.S. purchasing occurs in the tri-state area of New York, New Jersey and Connecticut," said Dmitri Dvopopoly, director, UN Procurement Division. "There is a feeling that we can widen our sourcing and do it in a more targeted way, and we believe Ohio is a great state to start with," he continued.

Global Relationships Improve FDI Opportunities in Targeted Countries

As one of the most desirable destination states for foreign direct investment, Ohio is in an exceptional position to attract international investors seeking not only resources for business growth, but also guidance on navigating U.S. expansion. This strategic relationship building is the cornerstone of a successful FDI program.

For global companies pursuing U.S. expansion, the JobsOhio relationship-focused, business-savvy approach is helping more companies confidently pursue foreign direct investment in Ohio. JobsOhio leverages strategic global and domestic engagements to build relationships, offer guidance, and enhance the state's global reputation as a desirable U.S. business destination.

JobsOhio has established these relationships with companies like Fuyao in China, Honda in Japan, and ThyssenKrupp in Germany to name just a few. We are working to grow our relationships with other companies in those countries and to expand our relationships with companies in Canada, the United Kingdom, Italy, and France.



UN Procurement Needs Align with some of Ohio's Strongest Industries

- Equipment and motor vehicle manufacturing
- Air transportation
- Medical equipment and supplies
- Food supplies and catering
- Facility construction
- IT services
- Telecommunications equipment and more

“Our goal is for Ohio companies to succeed, not only here in the state, but ultimately across the country and around the world.”

Lt. Governor, Mary Taylor
Addressing the UN and Ohio Business Forum



COLLABORATIVE PARTNERSHIPS HELP ESTABLISH STATE'S GLOBAL REPUTATION

The largest FDI markets are Japan, the United Kingdom, Germany, China, Canada, and France.¹ To ensure Ohio maintains a prominent position in site consideration for companies from these territories, JobsOhio pursues a rigorous agenda to maximize opportunities with international companies to build the state's global reputation.

JobsOhio partnered with the U.S. Department of Commerce, Columbus 2020, Ohio DSA, and the Ohio Aerospace Institute and hosted a Chicago International Trade Commissioners Association (CITCA) delegation in Columbus to introduce members to the extended Aerospace and Aviation industry strengths here.

The CITCA group of international diplomats represented countries throughout the world actively identifying and pursuing domestic and foreign direct investment opportunities within the United States. Members of the delegation were introduced to the resources that facilitate innovation in aviation, including two Battelle manufacturing facilities, and the Propulsion & Power Center and the Institute for Materials Research at The Ohio State University.

Leveraging Foreign Delegations to Build Asset Awareness

To further U.S.–Japan economic partnerships, JobsOhio hosted a visiting delegation from the Keidanren. This influential business association includes select representatives from Japan's business community to help establish and build relationships with international partners and improve both countries' economies.

Keidanren is comprised of top Japanese business leaders representing 1,309 companies, 112 nationwide industrial associations, and 47 regional economic organizations.

¹ "Financial Times" Analysis

The delegation connected with Lt. Governor Taylor, JobsOhio, and the JobsOhio Regional Network to learn how international investors benefit from the lowest tax rate in the Midwest on new capital investment enhanced by:

- **An established international business community** illustrating proven success by more than 3,800 international establishments in Ohio, employing 215,000 people statewide.
- **Abundant energy resources** offering long-term availability and cost sustainability.
- **An integrated, multi-modal logistics infrastructure** to facilitate access to American markets.
- **An educated talent pool** with a Midwestern work ethic to maximize productivity.

Collaboration Secures FDI Win in Growing Financial Services Industry

Leading with the client's needs, JobsOhio partnered with REDI Cincinnati, the City of Hamilton, and Vora Technology Park executives to help Barclaycard US select Ohio for its expansion, creating 1,500 jobs.

As a fast-growing company, Barclaycard US is a leading global payment business that helps consumers, retailers, and businesses make and take payments flexibly, access short-term credit, and provide point-of-sale financing. The new Barclaycard US facility includes customer service, collections, credit, fraud, and back office support operations.

Local commercial, real estate, and regional economic development partners helped the company by identifying an existing facility to accommodate 1,500 employees and leverage the City of Hamilton's job creation incentive.



2016 FOREIGN DIRECT INVESTMENT STRATEGIC GOALS

JobsOhio showcases the dynamic and robust Ohio economy to international audiences across the globe to facilitate inbound investment opportunities. To drive capital investment wins throughout the state, adding jobs for Ohioans, JobsOhio pursues the following program goals:

- **Focus attraction efforts** on key opportunity countries in Europe, Asia, and Canada.
- **Promote business opportunities to global companies** across diverse industries and markets by leveraging the state's assets, our economic development partners, and Ohio-based businesses.
- **Maximize events that build momentum** for continued success attracting inbound global investment in Ohio.
- **Partner with existing global investors** to identify for their peers the many valuable assets including a thriving economy, low-cost energy supply, and welcoming international business communities for global investors seeking success in the U.S. market.

“We're thrilled to become a member of the Hamilton community. We thank JobsOhio, REDI Cincinnati, the City of Hamilton and Vora Technology Park for their assistance with this project. Our new state-of-the-art center coupled with Ohio's great workforce will help us enhance customer service and deliver on ambitious growth goals.”



Doug Villone
SENIOR DIRECTOR OF OPERATIONS
Barclaycard US



The Keidanren delegation and Lt. Governor Mary Taylor

Masaru Onishi, Chairman, Japan Airlines Co., Ltd. speaking to the Keidanren delegation.

Results in Action

U.S. COMMERCE DEPARTMENT EVENT LEADS TO ITALY-BASED CAPITAL INVESTMENT

Designed to complement the economic development activities led by the states, the U.S. Commerce Department's SelectUSA Investment Summit showcases the United States as the world's premier business location. This global business exchange provides easy access for international companies to connect with states, regional services, federal-level programs, and companies enthusiastic to engage in international business opportunities.

The 2013 SelectUSA Investment Summit served as a catalyst for the relationship between Ohio and The Sofidel Group. Following the 2015 SelectUSA Summit, Columbus 2020 and the Pickaway Progress Partnership team strengthened the relationship by visiting The Sofidel Group's facility in Italy to generate interest among company leaders of Ohio sites well-suited to meet their U.S. expansion needs.

The dedicated team identified an Ohio site and its regional advantages for the company's first stateside capital expansion. At the time, Sofidel was focused on a brownfield site in another state, but agreed to allow JobsOhio, Columbus 2020, and Pickaway Progress Partnership to present a site in Circleville, Ohio.

Collaboration Helps Paper Manufacturer Invest in Ohio

Founded in 1966, The Sofidel Group is a world leader in the manufacturing of integrated paper products for hygienic and domestic use, with subsidiaries in 13 countries and more than 5,200 employees worldwide. "The U.S. market is a key market for our Group, because it is the first in the world in terms of per capita consumption in the tissue sector," explained Luigi Lazzareschi, CEO of Sofidel Group.

Sofidel selected Ohio for its first greenfield U.S. facility investment after the regional network team elevated Central Ohio's key assets that met the company's Advanced Manufacturing production and logistics needs. Assets include:

- **280 flat acres** to construct a 1.4 million square-foot facility to meet full-scale capacity production goals quickly.
- **Nearby and abundant water supply** to ensure integrated paper production quality.
- **Low-cost, sustainable energy** providing predictable long-term energy costs.
- **Close access to multi-modal transport** including rail, double-decker container capabilities, and air freight.



The JobsOhio booth at the 2015 SelectUSA Investment Summit in Washington, D.C.



Sofidel Group manufacturing facility

SOFIDEL - A TRUE COLLABORATIVE EFFORT

Sofidel's advanced manufacturing facility establishes a U.S. presence for one of the world's leading integrated paper manufacturers, creates 310 jobs in Circleville, and demonstrates the strength of regional economic development partnerships to improve the communities and lives of Ohioans.

The success of The Sofidel Group's capital investment is due to solutions-driven collaboration among these private and public partners:

- JobsOhio
- Columbus 2020
- Pickaway Progress Partnership and community leaders
- American Electric Power
- Columbia Gas of Ohio
- Earnhart Hill Water and Sewer District
- Norfolk Southern
- Ohio Department of Transportation
- Ohio Environmental Protection Agency
- OhioMeansJobs Pickaway County
- Ohio Rail Development Commission
- Ohio Department of Transportation Jobs & Commerce division
- Many private businesses and community officials

“With close proximity to key cities and a well-established logistics hub, the launch of a new greenfield investment in Ohio will significantly increase our production capacity.”

Luigi Lazzareschi
CEO, Sofidel Group



SUPPORTING INNOVATION IN OHIO

Innovation in Ohio is a result of attracting the right people to a solutions-based culture, intentionally funded and deliberately supported to facilitate the invention of disruptive technologies that bring to market lifesaving therapies, cost efficient technologies, and better business solutions.

To support innovation in **Information Technology** and **Biohealth**, JobsOhio collaborates with academic research centers, corporate leaders, capital providers, and innovation incubators to strengthen and build the resources critical to the growth of industry disruptors ready to scale in an environment which supports their success.

Ohio is distinguished as a national center of academic excellence. The state is anchored by two of the nation's best teaching hospitals, Cleveland Clinic and Cincinnati Children's Hospital Medical Center, both consistently ranked by "U.S. News and World Report" as top hospitals in the country.

To facilitate and protect invention, innovation, and commercialization, Ohio graduates data analysts with real-world training and cyber security professionals from more than 25 institutions of higher education throughout the state.

These invaluable assets helped JobsOhio attract Biohealth innovators **GenomOncology**, **Abeona Therapeutics**, and **Xellia Pharmaceuticals** along with Information Technology leaders **Amazon Web Services** and **Saama** demonstrating Ohio's commitment to supporting innovative growth.



COLLABORATION, COMMUNITY AND BUSINESS ENVIRONMENT HELP GROW BIOHEALTH INNOVATION

JobsOhio helps Biohealth companies access academic and clinical resources, engage solutions-based communities, and leverage the state's competitive business environment to facilitate healthcare innovation.

Ohio plays an important role in bringing healthcare innovations, products, and services to humanity. The state's prescription for success is driven by:

- Delivery of world-class care
- Top quartile research funding
- A well-funded entrepreneurial ecosystem
- Deep manufacturing know-how
- A positive business climate

Over the course of 2015, JobsOhio experienced a record year in Biohealth job growth. The Biohealth innovators highlighted here illustrate the strength and diversity of the Biohealth employment base in Ohio.

As a healthcare technology company on the rise, GenomOncology's proprietary technology platform enables precision medicine by transforming genomic data into DNA-guided treatment pathways. GenomOncology's three-year relationship with BioEnterprise leadership proved invaluable when developing the company's capital attraction strategy to capture growing market demand and facilitate rapid expansion.

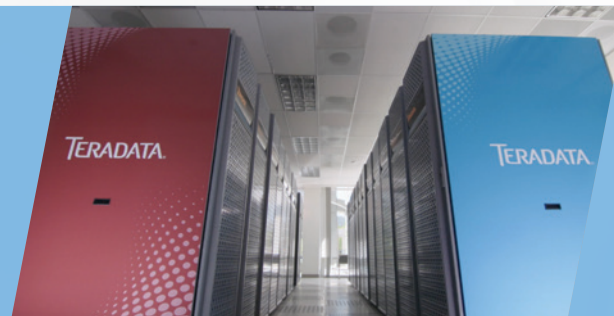
The bioscience accelerator connected GenomOncology with Team NEO and JobsOhio. Together JobsOhio, Team NEO, BioEnterprise, and Ohio Development Services Agency partnered to offer the company non-dilutive debt to help GenomOncology add 60 technical jobs in the rapidly growing health-IT field.

JobsOhio Regional Network Collaborates to Attract Texas-Based Innovator to Ohio

Ohio-based Abeona Therapeutics is trailblazing research and development of experimental gene therapy technologies to develop and deliver Adeno-Associated Virus gene therapy for rare, life-threatening diseases. Applying technology developed at Nationwide Children's Hospital, Abeona is working to treat the metabolic disorder, Sanfilippo Syndrome.

These advancements caught the attention of Texas-based PlasmaTech Biopharmaceuticals, Inc. The company recognized Abeona's fast-growth market potential and moved forward with a strategic acquisition of Abeona.

Company leadership considered expanding in Dallas, but determined a headquarters in Cleveland with a research laboratory and virus manufacturing facility ensured the opportunity to maintain the invaluable relationship with BioEnterprise, leverage the state's competitive business climate, and facilitate access to an educated talent pool to fill 20 new highly-skilled STEM jobs.



Source: Teradata



Nationwide Children's Hospital

Results in Action

DENMARK-BASED PHARMACEUTICAL COMPANY SELECTS OHIO TO EXPAND U.S. PRESENCE

JobsOhio and Team NEO helped position Xellia for long-term growth by expanding in Ohio to strengthen Xellia's manufacturing capacity, take advantage of geographic proximity to customers, and leverage great talent.

Xellia Pharmaceuticals is a world leader in the development, manufacturing and supply of essential life-saving antibiotics to key pharmaceutical companies in more than 70 countries worldwide. With domestic and international supply shortages for vital anti-infectives in the U.S. and abroad, Xellia moved forward with expansion planning to meet growing customer demand.

The Denmark-based pharmaceutical company connected with JobsOhio and Team NEO to explore the acquisition of a new site in Bedford, Ohio. Together, JobsOhio, Team NEO, the State of Ohio, and Cuyahoga County showcased the state's ideal geographic location, collaborative community, and highly-skilled workforce to help Xellia Pharmaceuticals select Ohio for its U.S. expansion.

High-Tech Talent and Location Help Xellia Choose Northeast Ohio

For bioscience and biotechnology innovators, Ohio has a rich manufacturing history in pharmaceuticals, alongside a highly skilled and experienced workforce. "The U.S. is a very important market for us, and as a region with a strong manufacturing heritage and a uniquely-skilled and specialized workforce, Bedford, Ohio is an ideal location to expand our manufacturing capabilities," said Carl-Åke Carlsson, Xellia's CEO.

Expanding in Ohio helps ensure Xellia's immediate success sourcing skilled talent to fill 170 new positions and accomplishing strategic business objectives. In Bedford, Xellia secured:

- **A new site in a state with low energy costs** to facilitate energy-intensive manufacturing of sterile injectables.
- **Proximity advantage to pharmaceutical distributors** who leverage the state's intermodal logistics infrastructure to manage supply of vital anti-infectives in the U.S. and abroad.
- **A collaborative partnership** with Hikma, a fast-growing multinational pharmaceuticals group, which Xellia will co-locate with to work together on future projects.

Xellia plans to begin commercial production at the site within the next 24 months, and together with the company's other facilities, Xellia Pharmaceuticals is helping make critical anti-infectives available to the growing number of patients who need them globally.



2016 BIOHEALTH STRATEGIC GOALS

To ensure job creation and expand capital investment in Biohealth, JobsOhio is guided by the following strategic goals:

- **Elevate the Ohio brand** as a leader in attracting and producing Biohealth innovations.
- **Win business expansion** with existing Ohio-based Biohealth companies.
- **Attract and grow** tomorrow's healthcare leaders and industry disruptors.

"This is a big step for us in manufacturing; but it is huge for our customer base as well. This gives us the opportunity to support our customers and help them meet a need in the anti-infective space for some of these drugs, that quite honestly, save lives every day."

Carl-Åke Carlsson
CEO, Xellia Pharmaceuticals



\$331M IN
2015 BIOHEALTH
STARTUP
INVESTMENT



INFRASTRUCTURE, ANALYTICS, AND SECURITY DEMANDS CREATE INFORMATION TECHNOLOGY SURGE

Fast-growth companies are investing in Ohio to connect with the state's collaborative solutions-finding culture, growing analytics resources, and expanding talent pool that distinguish Ohio as the Information Technology nerve center for fast-paced innovators.

Everyday, 2.5 quintillion bytes of data is created. IBM reports that approximately 90 percent of the data in the world today was created in the last two years alone. Data is generated everywhere: from sensors used to gather climate information, posts to social media sites, cell phone GPS signals, and the Internet of Things. Data is created through the widespread availability and adoption of cost-efficient cloud computing services, digital pictures and videos, and purchase transaction records. As the data continues to grow, more companies are connecting with resources to help them leverage their data to positively impact business decisions and improve responsiveness to the market.

This market demand is helping JobsOhio attract Information Technology companies responding to these industry-changing developments.

Silicon Valley Data Analytics Leader Invests in Ohio to Access High-Tech Talent

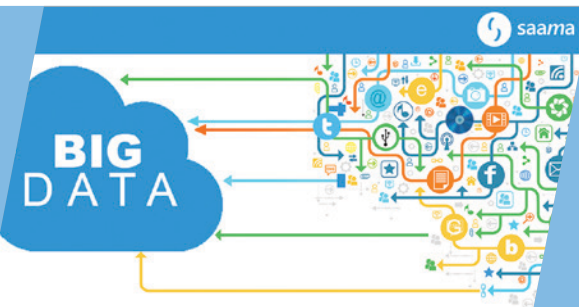
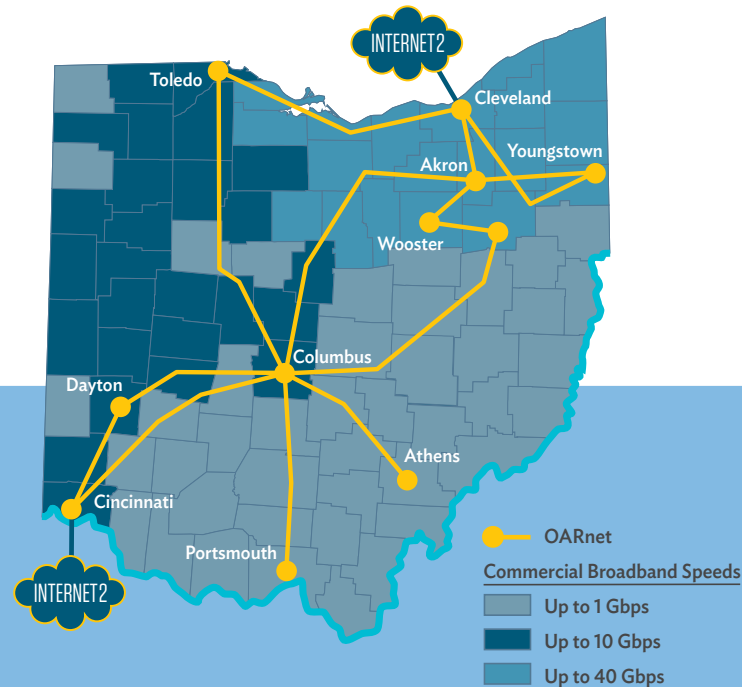
Headquartered in Silicon Valley, Saama Technologies, Inc., is a pure-play data science solutions and services company delivering big data solutions to global clients. Saama's strategic investment in Ohio is a result of the state's solutions-finding culture to create meaningful business-education initiatives to attract and maintain a pipeline of educated tech talent ready to fill next generation IT jobs.

"Working with JobsOhio, Columbus 2020 and the Ohio economic development team has helped us to expand our footprint and grow in Ohio and as a global company," said Ken Coleman, chairman for Saama and advisory board member for The Ohio State University, Fisher College of Business. He continues, "We're excited to be part of the Central Ohio IT community and to tap into the high-quality data analytics talent, resources, and business opportunities the region offers."

Statewide IT Network Connects Education and Business

In Ohio, Saama joins a thriving IT community of data science leaders collaborating to solve problems, and with institutions of higher education to maintain a pipeline of educated talent. The Nationwide Center for Advanced Customer Insights and IBM Global Client Center for Advanced Analytics have both partnered with The Ohio State University to train in-demand data scientists and data analysts. Ohio has 25 institutions of higher education with dedicated cyber security programs helping grow educated talent ready to move into next generation IT jobs.

The state's IT infrastructure helps companies connect with education institutions, businesses, and customers. The Ohio Academic Resources Network (OARnet) is the statewide education network. OARnet provides 2,240 miles of broadband including more than 1,500 miles of 100 gigabits per second (Gbps) broadband available to private businesses when collaborating with one of the state's 200 higher education institutions. Throughout the state, companies can connect to commercial broadband services at speeds of at least 1 Gbps, 10-40 Gbps in all major metropolitan areas, and 100 Gbps in emerging cities across the state.



2016 IT STRATEGIC GOALS

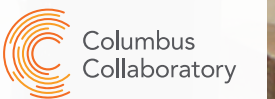
The JobsOhio 2016 Information Technology strategy to drive job creation and grow capital investment in Ohio is guided by the following goals:

- **Support existing Ohio-based IT companies** ready to expand and aggressively pursue new company investment opportunities.
- **Identify and support digital companies** in the growth and maturity stages.
- **Focus on IT job creation and economic growth** in the areas of: Data Analytics, Cloud Computing Services, Software as a Service, Cyber Security, and Managed IT Services.

"I am convinced Ohio is the best state in the nation to work and succeed in Information Technology. Many of the customers of technology firms are already in Ohio. The state is teeming with innovative talent coming out of the more than 200 higher education institutions ready to move into new jobs that haven't even been named yet. But, the real difference in Ohio is the collaborative communities. We work together to solve real problems and that's really the spirit of innovation that illustrates Ohio's history and future success."

Ben Blanquera

VP DELIVERY AND EXPERIENCE
Columbus Collaboratory



Pillar Technology Group in Columbus, Ohio

Results in Action

A COLLABORATIVE RELATIONSHIP WITH AMAZON.COM RESULTS IN MULTIPLE INVESTMENTS AND COMMITMENTS IN 2015

The relationship established between Amazon.com, JobsOhio, Columbus 2020, and the State of Ohio affirms the state's economic vitality and further positions Ohio as an ideal place for capital investment.

Together, JobsOhio, regional, state, and private economic development teams collaborated to showcase the competitive advantages of Ohio to contribute to the continued success of Amazon. "We couldn't pick a better partner than the state of Ohio," Paul Misener, Amazon's vice president of global public policy, noted in a press conference.

Amazon is planning the following investments in Ohio:

- Amazon Web Services (AWS) announced plans to open a new Region, or cluster of data centers, for its cloud computing platform in Ohio.
- Amazon.com chose Central Ohio as the location for two fulfillment centers.
- AWS contracted with EDP Renewables to construct and operate a 100 MW wind farm in Northwest Ohio.



Coming AWS Region Illustrates Strength of the Information Technology Industry in Ohio

Although many consumers are familiar with Amazon as the website to find anything, fewer consumers are aware that the AWS cloud computing infrastructure delivers web services to some of the world's biggest companies such as Capital One, Expedia, Netflix, and Coursera. AWS offers over 50 different services that are used by over a million active customers across 190 countries.

The organization currently operates four AWS Cloud Regions in the U.S. in Oregon, California, and Northern Virginia, and has a total of 12 Regions globally.

Ohio offers a number of information technology assets and key resources that AWS or any technology company could access including:

- **A collaborative, solutions-based culture** with education-business partnerships building a STEM talent pipeline to help maintain an educated workforce from which to source talent.
- **Turnkey and shovel-ready sites** available throughout the state to help ensure operability within tight timelines.
- **Low-cost energy** providing predictable costs and scalability for future development.
- **A competitive business environment** with a low-cost tax structure.

Amazon Maintains a Long-Term Commitment to Renewable Energy Usage

AWS contracted with EDP Renewables to construct and operate a 100 MW wind farm in Paulding County, Ohio, called the Amazon Wind Farm US Central. This new wind

farm is expected to generate approximately 320,000 megawatt hours (MWh) of wind energy starting in May 2017, or enough MWh to power more than 29,000 U.S. homes per year. The energy generated will be delivered into the electrical grid that supplies both current and future AWS Cloud data centers.

"We continue to pursue projects that help to develop more renewable energy sources to the grids that power AWS data centers and bring us closer to achieving our long-term goal of powering our global infrastructure with 100 percent renewable energy," said Jerry Hunter, vice president of infrastructure at AWS.

Amazon to Open Two Fulfillment Centers Near Columbus

In November, Amazon announced plans to open two fulfillment centers in Obetz, Ohio and Etna, Ohio. The planned centers will bring more than 2,000 jobs to the region.

"We are pleased to continue investing in Ohio by building our first fulfillment centers in the state. This investment will create thousands of jobs that will have comprehensive benefits on day one," said Mike Roth, Amazon's vice president of North American operations, at the time of the announcement. "Our expansion in the Buckeye State will also help us increase our already fast shipping times to our customers."

Ohioans employed at these facilities will be eligible for health insurance, 401(k) with 50 percent match, bonuses, company stocks awards and a network of support to help ensure employees succeed. Hourly employees also enjoy generous maternity and paternity leave benefits.

The Obetz facility will be more than 1 million square feet while the Etna facility will be more than 800,000 square feet.

"We couldn't pick a better partner than the state of Ohio."

Paul Misener

VICE PRESIDENT OF GLOBAL PUBLIC POLICY
Amazon

EDPR The Timber Road Wind Farm in Ohio



Ohio Governor, John R. Kasich (right) and Amazon Vice President of Global Public Policy, Paul Misener announces fulfillment operations and AWS data centers in Ohio.

SUPPORTING INFRASTRUCTURE LEADS TO GROWTH ACROSS INDUSTRIES

The integrated infrastructure in Ohio provides cost effective, flexible, and reliable multi-modal transport capabilities, all situated within a competitive business environment to support domestic and international transport demands.

To grow the **Logistics and Distribution** industry, JobsOhio showcases the dynamic infrastructure of Ohio and helps companies leverage these unparalleled assets.

Access to integrated roadways, intermodal terminals, Europe direct-shipping options, air cargo terminals, and commercial air carrier airports, as well as direct access to the Gulf of Mexico, distinguish the state's logistics infrastructure.

These invaluable assets are driving capital investment in Ohio and adding jobs across industry sectors. JobsOhio collaborated with diverse economic development teams to win capital expansion projects with industry-leading companies like **Amazon**, **R+L Carriers**, and **Intelligrated**, leading to more jobs for Ohioans.



MOVE IT FASTER FROM OHIO

When it comes to getting it here or moving it there, Ohio offers companies an unparalleled strategic location with an integrated logistics system, intermodal freight options, and an educated midwestern talent pool to move your company forward, fast.

Consumer demand to purchase and receive goods when and where they want is propelling brands to adopt omni-channel distribution models to keep pace with changing demands. The ability to provide multiple, just-in-time delivery options is driving companies to locations with integrated logistics and distribution capabilities. These industry drivers are bringing more companies to JobsOhio to help them leverage the competitive business climate in Ohio.

Competitive Business Climate Helps Freight Trucking Company Select Ohio

Family-owned, freight transportation and logistics company, R+L Carriers provides customers in the manufacturing, distribution, and retail commerce industries less-than-truckload freight transport throughout the U.S.

The Wilmington-based company maintains facilities in Florida and Ohio. The company first considered these sites to determine the suitability of a proposed build-out. To help elevate Ohio during site consideration, JobsOhio presented the valuable assets the state provides.

- **A competitive business climate** with exempted tax on warehouse and distribution center equipment purchases, machinery, and equipment to maximize capital investment.
- **Access to a diverse talent pool** educated by the state's more than 200 institutions of higher education including The Ohio State University, ranked third for logistics and distribution by "U.S. News and World Report."
- **The lowest gasoline, diesel, and sales/use tax rates** in the Midwest.

These competitive resources helped R+L Carriers invest in Ohio, adding 200 jobs to the Wilmington area. By expanding in Ohio, R+L Carriers continues to benefit from the state's intermodal logistics infrastructure and low, sustainable fuel costs to meet growing customer demand for reliable transport.



Cargolux delivering freight from Hong Kong to Rickenbacker Global Logistics Park



Rickenbacker Offers Multi-Modal Transport Options

Rickenbacker Global Logistics Park features five campuses offering access to the distribution modality ensuring the successful delivery of goods distributed by companies like R+L Carriers Inc., Sunland Logistics Solutions, lululemon, zulily, and the Benchmark Education Company.



Freight being delivered to Rickenbacker

Rickenbacker Global Logistics Park is a critical location to ensure companies in diverse industries such as ecommerce and retail benefit from the resources that matter most:

- **A dedicated cargo airport** with warehouse facilities providing convenient access to the fastest transport.
- **Easy highway access** to roads designed for bulk and heavy freight transport.
- **A Norfolk Southern intermodal rail terminal** onsite with direct routes to deep-sea container ships when international transport is needed.
- **Heartland Corridor access** with recently modified tunnel heights to accommodate double-stacked rail clearance for more efficient shipping.

The Ohio River Guides Global Distribution

Ohio features a logistics business climate that welcomes international commerce with direct access to the Gulf of Mexico. Direct shipping through the Gulf of Mexico via the Ohio River should increase with the Panama Canal expansion. The expansion facilitates increased tonnage shipping, making transport easier and cheaper through gulf ports by barge.

Companies can access international water shipping from the 451 miles of Ohio River frontage containing redevelopment and greenfield sites. To drive attraction and capital investment in sites along the Ohio River, JobsOhio collaborates with REDI Cincinnati and Appalachian Partnership for Economic Growth to market the benefits these sites offer.

The competitive advantages of sites along the Ohio River are available in detail at the ohioriversites.com website introduced to audiences during the 2015 Conference on Freight, sponsored by JobsOhio. The website helps users quickly access and assess site potential to determine suitability for a company's growth needs.



Cargo barge on the Ohio River near Combs-Hehl Bridge



The Fortunagracht docked at the Port of Cleveland

Port Access in Ohio Improving International Shipping

Recent enhancements to the state's shipping infrastructure are helping JobsOhio attract more companies looking to improve delivery times and reduce fuel costs.

For companies moving an assortment of containerized cargo including machinery, foodstuffs, retail goods, and scrap metal, the Cleveland-Europe Express at the Port of Cleveland provides at least two port calls per month.

Doubling the frequency of service between the Port of Cleveland and the Port of Antwerp in mid-2015 has resulted in direct service to Europe in only two weeks. The route is growing as a popular and faster shipping method for many companies, helping them improve market responsiveness and agility.



Results in Action

INDUSTRY LEADER, INTELLIGRATED SELECTS OHIO FOR CAPITAL INVESTMENT

As many brick-and-mortar and online sellers adopt an omni-channel distribution model to deliver more products to more consumers faster, retailers are moving swiftly to open distribution centers to more efficiently meet their fulfillment demands. This boom has increased market need for automated material handling solutions that drive fulfillment productivity for retailers, manufacturers, and logistics providers.

Leading American-owned automated material handling solutions provider and Mason-based, Intelligrated helps companies meet this need. As a result, Intelligrated continues experiencing fast-growth resulting in a third expansion opportunity in the company's 14-year history. To keep up with expanding customer need, Intelligrated determined a new facility was needed for advanced research and development, and manufacturing capabilities.

After a robust evaluation of existing operations in Ohio and two other states, Intelligrated selected Ohio for its new facility.

Business-Education Collaborations Help Grow Advanced Manufacturing Technologies

By establishing research and development facilities at its Ohio-based headquarters, Intelligrated determined it can more efficiently innovate and commercialize solution offerings and leverage a collaborative Advanced Manufacturing network of research facilities and academic institutions.

Intelligrated prioritized these needs to assess the best site for its third expansion.

- **Enhance the company's research and development capabilities** by consolidating research efforts and facilities to improve efficiency.
- **Conduct applied research** to commercialize new technologies and innovations.
- **Collaborate with Ohio-based companies** in industries with a strong local presence in logistics, retail, and manufacturing to maximize market opportunities.
- **Synergize research efforts** to develop automated technologies in conjunction with area colleges and universities to expedite market release.
- **Help develop the next generation of high-tech talent** through industry-education alignment.

How Ohio stacked up against these needs helped Intelligrated choose to invest \$12 million in Mason for a third expansion, adding 238 high-tech, full-time jobs at a state-of-the-art, 14-acre campus.

Leading up to the expansion, Intelligrated collaborated with the University of Cincinnati and Columbus State Community College to conduct applied research focused on new innovation commercialization. Intelligrated is leveraging these business-education partnerships to develop a customized talent pool to help ensure sustainable growth.



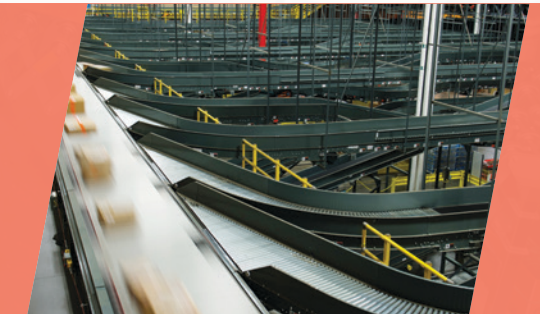
2016 LOGISTICS AND DISTRIBUTION STRATEGIC GOALS

To drive job growth and capital investment in Logistics and Distribution, the following Strategic Goals guide the work of JobsOhio in 2016:

- **Identify and pursue capital attraction and expansion opportunities** with cross-industry synergies leading to positive business impact and job creation.
- **Market the Ohio River sites** by leveraging the website presence, collaborating with our Regional Network partners, and executing additional marketing campaigns to drive site selection.
- **Engage ecommerce companies** to increase foreign direct investment in Logistics and Distribution.

“ We are well-positioned in Mason and Ohio to attract the millennial talent we'll need to fill the 238 additional positions we are adding. ”

Chris Cole
CEO, Intelligrated



Beverage warehouse utilizing Intelligrated material handling equipment

TRANSFORMING MANUFACTURING IN OHIO

Together, inventive technologies, cutting-edge materials, and innovative processes are transforming manufacturing across every industry sector. The state's rich manufacturing heritage attracts industry-leading companies and emerging innovators ready to leverage an extensive research and development infrastructure, academic-industry partnerships, collaborative communities, and capable talent pool.

To forward widespread application of these transformative technologies, JobsOhio showcases the state's robust **Automotive** assets, **Aerospace and Aviation** resources, and **Advanced Manufacturing** infrastructure to drive manufacturing growth.

Ohio offers an accessible network of organizations developing transformative technologies including four National Network for Manufacturing Innovation (NNMI) institutes, the University of Dayton Research Institute, NASA Glenn Research Center, Wright-Patterson Air Force Research Labs, Ohio State University – Center for Automotive Research (CAR), and the independent Transportation Research Center (TRC).

Together with Ohio businesses, these organizations are transforming manufacturing in Ohio, and advancing the state's competitive edge to attract and grow manufacturing companies.



Transportation Research Center, East Liberty, Ohio



3D printer at Bavura 3D, Youngstown, Ohio

RESEARCH AND DEVELOPMENT CAPABILITIES ACCELERATE ADVANCED MANUFACTURING GROWTH

Critical academic-industry partnerships are helping Ohio lead the way in advanced material and process innovations, positioning Ohio companies for early adoption.

The National Science Foundation reports 27 percent of doctorates granted in Ohio are in engineering, compared to 23 percent of engineering doctorates granted nationwide. This concentration of scientists and engineers is how Ohio is advancing additive manufacturing and carbon fiber development. This coupled with an extensive network of colleges and universities, renowned research and development institutions, and federal installations create an innovative landscape for Advanced Manufacturing.

The NNMI Institutes' integrated network of specialized institutions share the goal to create, develop, and commercialize new capabilities and new manufacturing processes. The America Makes NNMI accelerates design, materials and process technology to enhance the United State's competitive, global position in three-dimensional printing. The other NNMI's, LIFT and IACMI are focused on lightweight materials including nanomaterials and carbon fiber composites. NextFlex advances the manufacturing and commercialization of flexible electronics.

JobsOhio helps transformative companies connect with academic and research resources, diverse industrial ecosystems, innovation accelerators, and funding sources to support their growth and development. These valuable connections also increase a company's opportunities to engage educational institutions to leverage applied research, immediate talent sourcing, and long-term training.

Supporting Carbon Fiber Development to Advance Manufacturing

Carbon fiber is twice as strong and one-third the weight of steel, making it highly desirable, especially for many automotive suppliers ready to leverage the benefits of this lightweight material.

Carbon fiber production is energy intensive and it requires complex downstream manufacturing processes making wider application prohibitive for cost sensitive, mass production industries, like automotive. Ohio offers access to one of four acrylonitrile (feedstock) plants nationwide, low-cost, reliable natural gas provided by the Utica shale formation, and is the second-largest auto supplier in the U.S., creating a great environment for innovative companies to overcome the cost challenge and penetrate the largest market opportunity, the automotive industry.



Center for Automotive Research, The Ohio State University

LEVERAGING MANUFACTURING INNOVATION TO STIMULATE GROWTH IN AEROSPACE

JobsOhio helps connect Aerospace companies with lightweight composite materials, innovative sensors, and advanced propulsion technologies to stimulate growth in this high-tech sector.

The Association of Unmanned Vehicle Systems International (AUVSI) report, "The Economic Impact of Unmanned Aircraft Systems Integration in the United States" forecasted great economic opportunity and growth from widespread Unmanned Aerial System (UAS) integration. AUVSI findings projected the creation of 70,000 jobs in the first three years of non-Aerospace and Aviation industry UAS implementation. This widespread adoption is expected to make a \$13.6 billion economic impact. Diverse UAS industry application promises new ways to increase efficiency, reduce costs, enhance safety, and save lives.

According to the PWC "2015 Aerospace Manufacturing Attractiveness Rankings" Ohio ranks first in industry size and third in overall aerospace manufacturing attractiveness in the U.S., demonstrating why companies in Aerospace and Aviation continue to thrive here. The NASA Glenn Research Center – part of NASA's four aeronautics research centers – is researching the capabilities of UAS integration access across the National Aerospace System.

The Ohio UAS Center continues to support the advancement of technology and unmanned flight in the region. The nation's first UAS training and certification facility is at Sinclair Community College and Ohio State University is an important member of the U.S. Assure Consortium focused on the advancement of UAS technologies. The University of Cincinnati and Ohio University offer curriculum and programs to advance UAS technology and to help talent develop the critical skills needed to support the growth of this industry.

The strength of Aviation and Aerospace in Ohio includes advanced research capabilities and a concentration of 1,200 key system and component suppliers such as GE Aviation, Parker Hannifin, and UTC Aerospace Systems. These resources, 100 UAS-related enterprises, and focused sensor and lightweight composite material development showcase the state's breadth and depth of innovative manufacturing in Aerospace.

JobsOhio Showcases State Aerospace Strengths at Paris Air Show

JobsOhio supports Aerospace and Aviation to reinforce the state's competitive position as the most attractive location for aerospace companies to launch and grow. Representing the state, JobsOhio assembled an eight member co-exhibitor team to initiate and maintain positive relationships with current and future international investors. As the largest aerospace event in the world, the Paris Air Show helped JobsOhio generate positive awareness among global investors, confirming Ohio as a U.S. state where aerospace companies thrive.

DoD Contractor's Expansion Deepens Aviation Capabilities in Dayton

As a premiere small business, Radiance Technologies provides high-quality systems engineering; technology and prototype development, integration, and testing. From Montgomery County, the company provides geospatial intelligence for the Department of Defense, armed services, intelligence agencies, and other government organizations.

The SBA award-winning company needed a larger facility, improved security measures, and an enhanced IT infrastructure to keep pace with its recent National Air and Space Intelligence Center, \$960 million, eight-year support contract. JobsOhio, the City of Riverside, and DDC collaborated to help Radiance Technologies add 129 jobs to the Dayton region demonstrating the state's commitment to the company's long-term success.

By expanding in Ohio, Radiance maintains close proximity to the National Air and Space Intelligence Center, headquartered at Wright-Patterson Air Force Base. The company's \$300,000 fixed-asset investment in Montgomery County helped Radiance build-out its current Riverside facility.



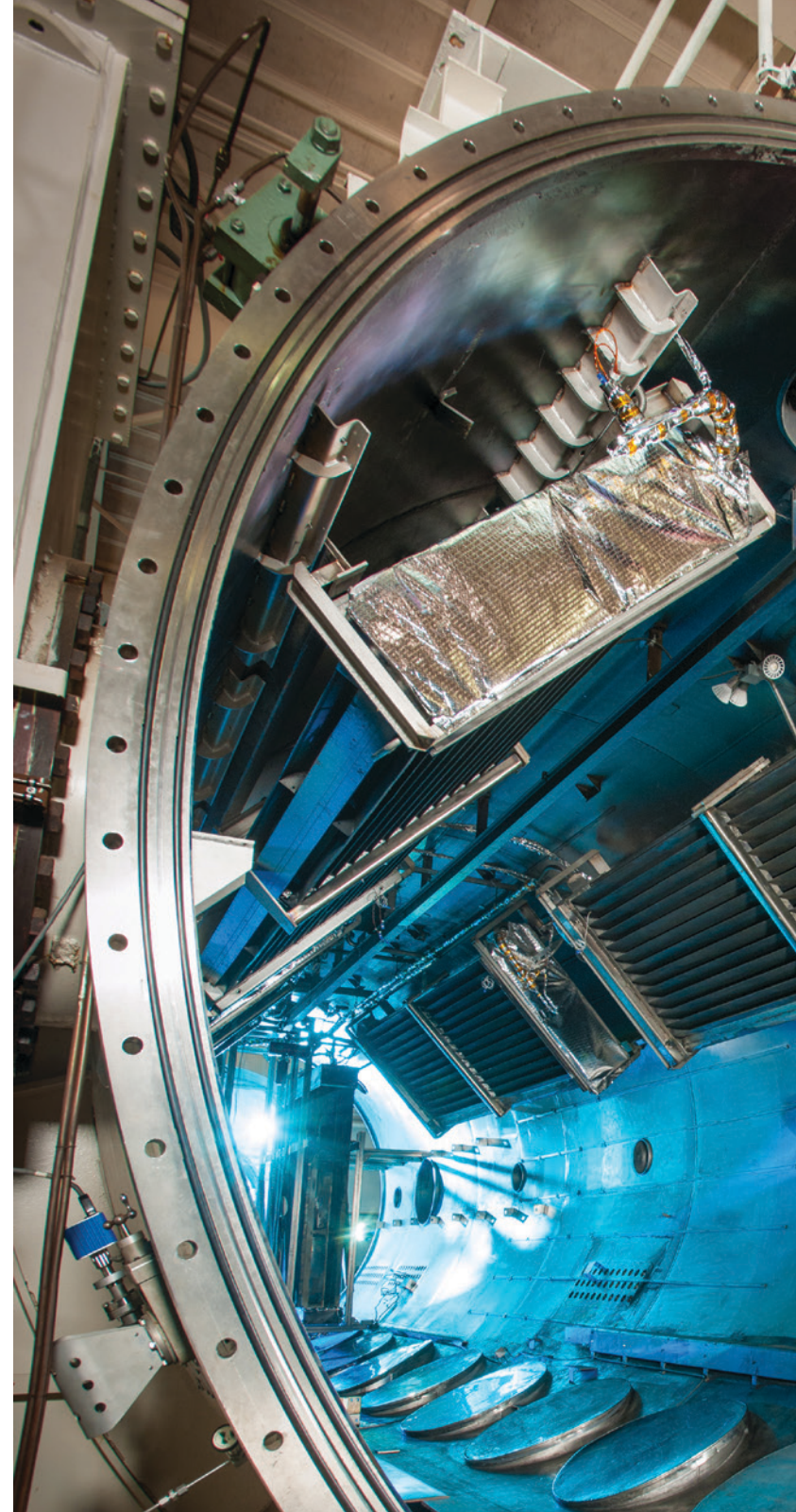
2016 MANUFACTURING STRATEGIC GOALS

To stimulate continued growth across manufacturing, JobsOhio is guided by the following goals:

- **Support existing, Ohio-based manufacturers** ready to expand and aggressively pursue new company investment opportunities.
- **Establish Ohio as a hub** for low-cost carbon fiber development and production, enhanced by our innovation infrastructure, low-cost natural gas, and proximity to the comprehensive aerospace supply chain.
- **Build recognition of the leadership in Ohio** advancing additive manufacturing and growing an ecosystem that includes material processors, machine manufacturers, and part producers.
- **Leverage the state's expertise** in sensor innovation to advance autonomous aerial vehicle systems and further the application of intelligent machine tools.



Sinclair Community College UAS Training Center, Dayton, Ohio



NASA Glenn Environmental Test Cell, Cleveland, Ohio

INNOVATION DRIVING CONTINUED AUTOMOTIVE INDUSTRY GROWTH IN OHIO

JobsOhio helps Automotive industry leaders and innovators leverage the state's comprehensive supply chain, low energy costs, and sophisticated research and development capabilities leading to long-term success and growth.

In Ohio, auto disruptors and industry leaders can access a comprehensive supply chain as evidenced by the state's 600+ auto-related enterprises. The state's extensive manufacturing heritage ensures companies unparalleled resources and access to more than 690,000 workers employed in manufacturing. In the Automotive industry wages in Ohio for the top 10 occupations are five percent lower than comparable positions in Michigan.

As an independent automotive proving ground, the Transportation Research Center, Inc. (TRC) provides research and development, and compliance and certification testing for vehicles and components for crash testing, emissions testing, dynamic testing, and durability testing. Access to the TRC offers capability to conduct applied research to test for safety, energy, fuel economy, emissions, durability, noise, crash, and crash simulation and performance, helping bring cutting-edge innovations from invention to commercialization.

International Roundtable Helps Reinforce State's Global Automotive Partnerships

This is a critical time for the global auto industry, facing unprecedented, potentially disruptive technologies and market developments. These are changing the landscape and as a result many of the attributes needed for success.

JobsOhio hosted an automotive roundtable, "Unlocking Future Success" in Tokyo to discuss these challenges and opportunities in the industry with a select group of senior industry executives.

Takaki Nakanishi, a well-respected auto industry executive and author, served as facilitator and Fumihiko Ike, representative director and chairman of Honda Motor Company was guest of honor, alongside 12 Japanese company senior executives.

Topics such as sourcing strategy, alternative powertrains, lightweight materials, and electronics were discussed as driving evolutionary changes in the auto industry. Talent sourcing emerged as a critical component to future

success, along with workforce pipeline development, and research and development capabilities.

The forum served as an opportunity for JobsOhio to:

- **Reinforce Ohio as a global partner** with a pro-business climate.
- **Highlight successes bringing together stakeholders**, foreign investors, and sources of opportunity in the state.
- **Feature Honda's research and development** partnership with TRC and Ohio State University illustrating the economic impact for continued investment in research capabilities.

Auto Innovator Invests in Ohio to Maximize Brake Technology Production

ADVICS Manufacturing Ohio Inc., produces automotive component parts including disc brake calipers and antilock braking system (ABS) control modulator units for cars and light trucks in Warren County. Company customers include Ford, General Motors, Toyota, Honda, and Nissan. Lebanon, Ohio is home to the company's North American headquarters, a brake caliper plant, and an advanced manufacturing facility that produces vehicle stability control units, a computerized technology that helps prevent drivers from losing control of a car.

Since ADVICS launched in Ohio in 1989 with 50 employees, the company has experienced steady growth in product demand, aligned with both changing industry standards and end-user needs. "The automotive industry is moving more towards an electronic park brake," said Ron Wolfe, director of corporate planning for ADVICS North America. "This is a push button. It started out on luxury cars and it's moving its way down through the vehicle ranks," continued Wolfe. These changing demands for new technologies in diverse vehicles moved ADVICS to expand manufacturing and increase production capacity at its Southwest Ohio facility.

For the company's latest expansion to its Lebanon campus, ADVICS is committed to add 260 jobs and construct a third, 216,000 square-foot facility to build a new electronic brake system, previously produced in Japan.



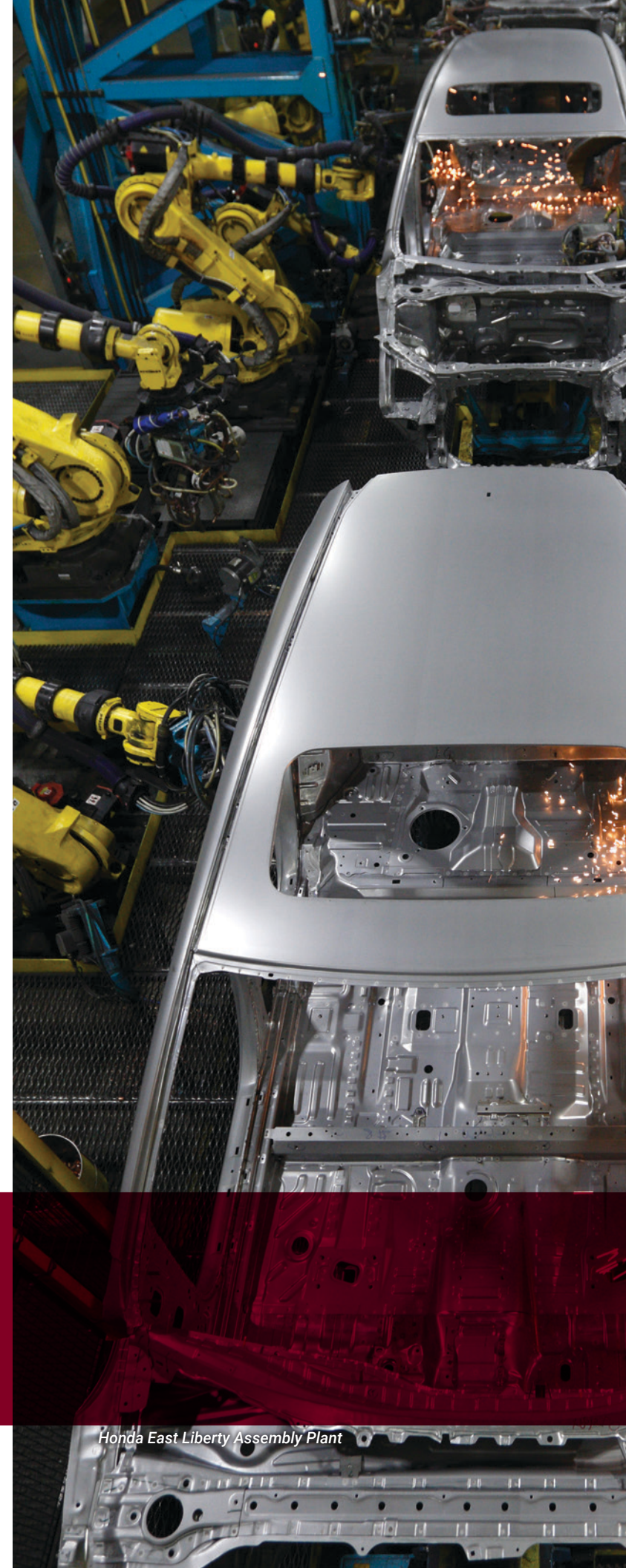
2016 AUTOMOTIVE STRATEGIC GOALS

To build on the strength of the Automotive industry and help Ohio lead the transition into the next generation of mobility, JobsOhio is guided by the following goals:

- **Build and maintain existing relationships** with current Ohio OEMs.
- **Support existing Ohio suppliers** ready to expand and aggressively pursue new supplier investment opportunities.
- **Build recognition of Ohio** leadership in lightweight materials and powertrain alternatives research, development, and application.
- **Identify and pursue new investment** opportunities in next-generation mobility.



In the middle: Kristi Tanner, Senior Managing Director, JobsOhio
On her left: Takaki Nakanishi, Analyst and CEO, Nakanishi Research Institute, Co., Ltd.
One her right: Fumihiko Ike, Chairman and Representative Director, Honda Motor Co., Ltd.



Honda East Liberty Assembly Plant

IMPACTING OHIO COMMUNITIES

Since January 2011, Ohio has added more than 400,000 new private sector jobs, bringing the state's current unemployment rate to a low 4.5 percent as of November 2015. These record unemployment rates are further amplified by a balanced budget, a \$2.0 billion budget surplus, and coordinated, statewide economic development efforts led by JobsOhio, enhanced by our Regional Network, and enriched by many local governments and supporting organizations.

Although these numbers are impressive, there is still work to do to attract capital investors and ensure job creation continues. As we accelerate economic growth across diverse industries, we are committed to connecting companies with sites, talent, and communities welcoming new industrial growth and job opportunity.

JobsOhio launched **SiteOhio**, a program that provides evaluation of communities' existing inventory, site certification, and promotion of market-ready sites to companies locating in Ohio. Working with the Ohio Development Services Agency and other contributors, more than 400 sites opted-in to the certification process. This initiative effectively increases the state's portfolio of industrial, manufacturing, and commercial locations available to expanding companies.

To further enhance redevelopment investment, JobsOhio supports site clean-up and renewal with dedicated **Revitalization** loans and grants to support expansion projects in underutilized sites.

In 2016, JobsOhio launched a customized **Talent Acquisition** service. The program assists companies by connecting them with community resources for talent acquisition. It assists with pre-employment screening and training to build a specialized talent pool ready to assume high-skilled positions.

Through SiteOhio, Revitalization, and Talent Acquisition services, JobsOhio is investing in the economic vitality of Ohio and impacting communities ready to offer more jobs for the Ohio talent pool.



Results in Action

AUTO LEADERS COLLABORATE IN OHIO TO GROW JOBS ACROSS COMMUNITIES

JobsOhio supports companies in two Ohio communities to capture production growth from GM-Navistar agreement to build heavy-duty trucks.

Notable industry-leader collaborations are happening in Ohio between General Motors Co. and Navistar International. The companies' long-term agreement joins the two in the development and assembly of medium-duty, conventional cab Class 4/5 commercial vehicles.

"Our collaboration with GM is another example of our customer-centric, open integration approach – providing our customers with the best technologies available, said Bill Kozek, president, Truck and Parts, Navistar.

Slated to begin production in 2018, Navistar is scheduled to invest \$12 million in facility upgrades and state-of-the-art equipment to effectively double its production capacity.

In 2010, the Springfield facility had approximately 300 workers at the height of the Great Recession, but those numbers have rebounded. Navistar committed to remain in the Springfield community so the truck-maker changed its corporate leadership, as well as restructured to increase cost efficiency and improve productivity.

Today, Navistar employs nearly 1,500 people at the Springfield facility, including management and contractors. "This is a huge victory for our community," said Horton Hobbs, vice president of economic development for the Chamber of Greater Springfield.

This partnership positions Navistar to strengthen its product lineup. For GM, the partnership helps expand its Chevrolet commercial truck portfolio. In December 2015, GM announced it will invest \$82 million and add approximately 150 new jobs to build more DMAX engines for the companies' joint production. The DMAX facility in Moraine is a partnership between GM and Isuzu.

"A project like this moving forward in our region is a great opportunity for jobs and growth," said Marty Hohenberger, vice president of business development for Dayton Development Coalition.



Assurance laboratory at Nestlé, in Columbus, Ohio

“We’re excited to partner with General Motors to co-develop, design, and build a new truck here at our Springfield operations. This is an exciting time for both companies. We are creating new opportunities for our valued Navistar team and expanding our community with GM and Moraine. This is something that can only happen with the extensive auto industry presence in Ohio. Thank you JobsOhio and Dayton Development Coalition for your support and enthusiasm for our expansion.”

Jeff Webb

PLANT MANAGER, Navistar Springfield Assembly Plant

SUPPORTING COMMUNITY RENEWAL AND REVITALIZATION

JobsOhio provides Revitalization grants and loans to bridge the gap between clean-up costs and post-development market value to further enhance the capital attraction opportunities of Ohio communities.

The dedicated loans and grants provided by the JobsOhio Revitalization program help companies and communities work together to eliminate blight. The program helps companies overcome prohibitive clean-up and redevelopment costs through the productive reuse of abandoned or shuttered properties. This financial support helps companies and communities mitigate the financial hurdles when clean-up costs have the potential to be more than the property's post-development market value.

Revitalization funds accelerate site redevelopment, support near-term job creation, improve investment sustainability, and facilitate successful project completion. Importantly, this much needed financial boost helps companies expand and create new jobs, and facilitates the continued renewal of our dynamic communities.

Companies working with JobsOhio may be eligible for one of two types of financial support: Phase II Environmental Assessment Funds and Revitalization Loans and Grants.

- **Phase II Assessment Funds** are designed to assist in the review of potential environmental risks on sites where redevelopment for job creation or retention is likely to occur.
- **Revitalization Loans and Grants** support the acceleration of redeveloping sites in Ohio for projects that create job opportunities for Ohioans and new capital investment.

JobsOhio has made significant progress with its Revitalization program since its launch in 2014. Currently, JobsOhio has funding commitments to 71 revitalization projects, with JobsOhio grant and loan funds totaling \$61 million. The total estimated capital investment in these projects is approximately \$983 million.



The first Revitalization project for JobsOhio - The Carlisle building in downtown Chillicothe. The building is home to Adena Health System. This is but one example of the commitment JobsOhio makes to create development opportunities from underutilized sites across Ohio.

Results in Action

SPIRIT OF COOPERATION HELPS CORVAC TRANSFORM SHUTTERED SITE

Through collaborative partnerships, JobsOhio, APEG, and Highland County provide revitalization support to assist leading plastics manufacturer in redeveloping a City of Greenfield former printing facility, creating 175 jobs.

With steady growth, Corvac Composites, LLC has become the supplier of choice for airflow management and water-deflection systems to OEM and Tier Manufacturers. Headquartered in Michigan, the company supplies some of the world's most trusted auto brands: Honda, Fiat Chrysler Automobiles, Lexus, and Toyota.

To meet increasing customer demand for thermoformed plastic parts, which reduce vehicle weight, decrease vehicle noise, and shrink landfill waste, Corvac identified the need to expand production capacity. The company first assessed its existing sites to determine suitability for build-out. Corvac decided to redevelop an existing facility in a strategic location.

Recycling Philosophy Leads Corvac to Former Printing Facility

As a leading supplier of plastic components to the automotive industry, Corvac moved quickly to identify an existing building within close proximity to auto supply customers to meet an ambitious production launch goal.



Assembly of an extruder on the Corvac production floor

Operating on an expedited timeline, Corvac considered sites in several states, including Ohio. To elevate the state's competitive position during consideration, JobsOhio, Appalachian Partnership for Economic Growth (APEG), and the City of Greenfield collaborated to showcase the benefits of the RR Donnelley building and assets provided by the Highland County region.

Although recently shuttered, Ron Coffey, Greenfield city manager marketed the site's potential. "We have tried in various ways to showcase the Donnelley facilities, which we thought should be appealing to would-be employers, and the assets that Greenfield brings to the table," said Coffey. He continues, "In 2013, when the commercial printing company abruptly announced its decision to close the plant and we lost 166 jobs, that was a real challenge to us as a community."

Corvac's recycling philosophy effectively keeps millions of pounds of waste out of landfills by using recycled materials. As a former commercial printing facility, if Corvac selected the Donnelley building, the company would face a challenging financial burden to transform it into a state-of-the-art, flagship manufacturing facility of plastic auto component parts, ready for operation by early 2016.

Spirit of Collaboration Helps Greenfield Add Jobs

To help Corvac Composites overcome the financial barriers of redevelopment, APEG, the City of Greenfield, Community Development Block Grants (CDBG) and other regional partners provided financial support to help Corvac transform the Donnelley building. JobsOhio provided critical funding from its Revitalization program to help Corvac make the final decision to locate in Greenfield.

Corvac saw not only the potential of the Donnelley building, but much more. "It was the people!" said Jim Fitzell, CEO Corvac Composites. He continues, "We only want to be where we are wanted. Greenfield wanted us, JobsOhio wanted us, CDBG wanted us, Appalachian Partnership wanted us, DP&L wanted us. Ohio wanted us!"

Corvac is on target to begin production in early 2016 with a plan to continue build-out over the next three years, adding 175 jobs to the Highland County community.

Thanks to our friends at JobsOhio, the Appalachian Partnership for Economic Growth, Ohio Speaker of the House Cliff Rosenberger and State Senator Bob Peterson, our Highland County Commissioners and members of the Greenfield Village Council for working together to help make this possible.

Ron Coffey
CITY MANAGER, Greenfield



CUSTOMIZED TALENT ACQUISITION HELPS JOBSOHIO CONNECT COMPANIES, COMMUNITIES, AND RESOURCES

To enhance the state's attraction opportunities, JobsOhio provides Talent Acquisition services to companies locating in our exceptional communities using customized, local delivery to maximize impact.

Nationwide, employers are stumbling upon larger applicant pools with sharper gaps between current skills and related job knowledge. According to the Corporate Learning Factbook, capability gaps have been cited by 70 percent of organizations as one of their top five challenges to filling open positions. These challenges make sourcing, training, and retaining talent with the right combination of skills and competencies difficult.

Access to an educated, highly skilled employee base is as important to any expansion strategy as established infrastructure and supply chain availability. Companies are looking for assistance with everything from connecting with local talent to the training of talent to perform various aspects of a specific job.

Companies want local partners providing talent. Today's employers demand a tangible and impactful workforce delivery system where they can have confidence that their talent needs can be met.

JobsOhio is spearheading customized Talent Acquisition services for companies with a project to more efficiently and effectively manage immediate and long-term talent needs and ensure our communities are prepared for continued job growth in next generation careers.

Locally Developed, Technically Focused Talent Acquisition Helps Accelerate Job Creation

At the state level, the Office of Workforce Transformation identifies and proposes systemic change across the workforce and education continuum. Its goal is to ensure individuals entering the workplace after high school are adequately prepared for highly-skilled 21st century careers. This groundwork is leveraged by JobsOhio to deliver locally developed and technically focused talent acquisition support to growing companies.

Together, JobsOhio and our Regional Network partners work with local professionals, education institutions, and OhioMeansJobs centers to deliver customized talent enrichment strategies. These efforts highlight available jobs, provide pre-employment screening assistance, and connect community members with company-specific training programs that cumulate in occupations that are in-demand across Ohio.



2016 TALENT ACQUISITION STRATEGIC GOALS

To assist companies locating and expanding in Ohio seeking talent acquisition support, JobsOhio is guided by the following strategic goals:

- **Leverage the high-quality education and workforce resources** available in the state into a customized talent plan for companies considering Ohio for new capital investment or continued expansion.
- **Build partnerships and develop resources** to continually enhance the talent delivery network.
- **Achieve high satisfaction levels** from companies receiving talent services, regional partners contributing to the talent delivery network, and community members participating in local delivery.



GM Toledo Transmission Plant



GM Toledo Transmission Plant



VSP One in Lockbourne, Ohio

Results in Action

STRATEGIC ACQUISITION AND CENTRAL LOCATION DRIVE FOOD INDUSTRY GROWTH

An increasing number of companies growing through acquisition are investing in Ohio to quickly cultivate, market, and distribute food and beverage products to consumers around the world.

The J.M. Smucker Company, Kraft Heinz Company, The Kroger Company, and BrewDog USA Inc. are a few of the diverse food and beverage manufacturing companies putting down roots and expanding in Ohio to leverage nearly 14 million farmland acres, a competitive business climate, and an ideal geographic location.

Based in Orrville, Ohio for nearly 120 years, The J.M. Smucker Company is committed to offering consumers quality products that bring families together to share memorable meals and moments. Today, Smucker's is a leading marketer and manufacturer of consumer food and beverage products in North America. Its brands include Smucker's®, Folgers®, Jif®, Dunkin' Donuts®, Crisco®, Pillsbury®, R.W. Knudsen Family®, Hungry Jack®, Café Bustelo®, and Martha White®.

In March 2015, Smucker expanded its portfolio of iconic brands with the acquisition of Big Heart Pet Brands®, the largest transaction in Smucker's history. The Big Heart transaction adds some of America's most well-known and beloved pet brands to the Smucker company portfolio, including Meow Mix®, Milk-Bone®, Kibbles 'n Bits®, 9Lives®, Big Heart Pet Brands, Natural Balance®, and Pup-Peroni®, among others.

"The acquisition of Big Heart Pet Brands has added a third platform of growth to our company, along with our food and beverage businesses. Now, we are able to serve the mealtime needs of the whole family, including cherished pets," said Chief Executive Officer, Richard Smucker.

Food Industry Leader Selects Ohio Again for Capital Investment

The corporate shared service offices for Big Heart Pet Brands were located in both San Francisco, California and Pittsburgh, Pennsylvania. As part of the integration, Smucker's determined the most effective way to manage the new business was to bring certain shared services roles to a centralized location.

With support from JobsOhio, Big Heart Pet, Inc. committed to bring 400 jobs to Northeast Ohio and invest \$31 million for the construction of a state-of-the-art Pet Foods Research and Development facility at Smucker's Orrville corporate headquarters.

“We have always appreciated the support we have received from the state of Ohio and are excited for the continued growth and expansion of our company.”

Richard Smucker
CHIEF EXECUTIVE OFFICER
The J.M. Smucker Company



Smucker's Corporate Offices

Results in Action

OHIO INFRASTRUCTURE HELPS SWEETEN CRAFT BREWERS FIRST STATESIDE EXPANSION

JobsOhio, Columbus 2020, and their partners moved quickly to showcase the state's energy, water, and logistics infrastructure to help BrewDog maximize its first U.S. expansion.

Consumers' search for authenticity and simplicity in the foods they eat is moving many to seek beverages with the same qualities. This transition is contributing to steady growth in the state's craft brewing industry. As one of the fastest growing craft beer brands, BrewDog Inc. has become one of the UK's most profitable food and drink companies, with 28 bars worldwide, exporting to 55 countries.

The company has ambitious production goals of 85,200 barrels in its first year of U.S. operation and 852,000 barrels at full capacity. To meet this aggressive growth trajectory, BrewDog needed a shovel-ready site with excellent logistics, rail access, quality water, and low-cost energy with capacity to be operational in 2016.

Area Assets Help BrewDog Select Central Ohio for Capital Investment

For BrewDog, Canal Winchester offered the right combination of industry assets and intrinsic value to help the company succeed in Ohio. BrewDog invested \$30 million and added 125 jobs to Franklin County while effectively enhancing the state's reputation as a craft brewery magnet.

The Canal Winchester business community includes several major manufacturing companies that each have large power loads and redundancy requirements, making the region an ideal location for energy intensive companies. "The electric cooperative already serves several heavy-load members nearby and has capacity for future growth in this area," said Jeff Campbell, director of Energy Services, South Central Power Company.

In Ohio, BrewDog selected a site equipped with the assets most important to the company's long-term strategic growth.

- **Excellent logistics and future rail access** for incoming grain and outbound shipment of distiller's solids.
- **Capacity, quality, and reliability of water** to accommodate the hundreds of thousands of gallons of water needed as BrewDog ramps up to peak capacity.
- **Substantial power and back-up power requirements** to ensure fermentation and processing silos maintain precise temperatures.

“Columbus 2020 and JobsOhio immediately stood out to us as excellent partners and were extremely efficient and helpful at providing information on their region as well as specific sites.”

Keith Bennet
SPECIAL PROJECTS AND BUSINESS
DEVELOPMENT MANAGER, BrewDog



Brewdog Inc.

ACTING AS ONE FIRM, BENEFITING ONE STATE

The JobsOhio Regional Network includes six region-based economic development partners. We work collaboratively to strengthen the state's economic vitality while employing a localized approach.

Each region boasts unique assets, dynamic communities, and industry strengths, leveraged by a regional economic development engine growing capital investment and job creation. JobsOhio amplifies each region's efforts to help Ohio maintain its robust economy and competitive position.

This collaboration is the cornerstone of our One Firm, One State approach. The Regional Network operates in concert to attract companies in high-growth industries, deliver exceptional expansion consultation, and help companies leverage the diverse assets Ohio offers.

The results in 2015: \$6.7 billion in capital investment commitments, 23,602 new jobs, and 54,233 retained jobs. These results are achieved by a focused network acting as One Firm, benefiting One State.



FOCUSED NETWORK APPROACH DELIVERS 2015 RECORD RESULTS

The JobsOhio Regional Network continues building momentum for economic development throughout Ohio, leading to increased industry diversity, job opportunities, and capital investment.


Regional Growth Partnership

NEW JOBS	2,940
RETAINED JOBS	13,356
CAPITAL INVESTMENT	\$1.4 BILLION


Team
NEO

NEW JOBS	3,640
RETAINED JOBS	12,742
CAPITAL INVESTMENT	\$687 MILLION


ddc | dayton
development
coalition

NEW JOBS	3,136
RETAINED JOBS	11,157
CAPITAL INVESTMENT	\$569 MILLION


COLUMBUS
2020

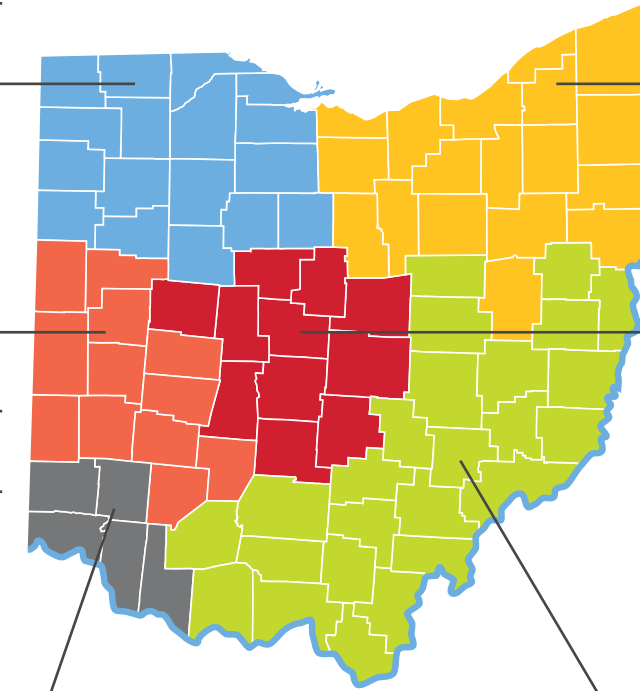
NEW JOBS	5,824
RETAINED JOBS	6,252
CAPITAL INVESTMENT	\$1.9 BILLION


REDI
CINCINNATI

NEW JOBS	7,497
RETAINED JOBS	8,052
CAPITAL INVESTMENT	\$1.2 BILLION


Appalachian Partnership
for Economic Growth

NEW JOBS	565
RETAINED JOBS	2,674
CAPITAL INVESTMENT	\$977 MILLION





APEG LEADS REGION'S DIVERSE INDUSTRY GROWTH

The Appalachian Partnership for Economic Growth collaborates to connect companies and consultants with the region's resources resulting in \$977 million in committed investments and 565 new jobs.

As a point of entry helping companies and site consultants identify the region's most valuable assets, the Appalachian Partnership for Economic Growth (APEG) accelerates sustainable business growth to advance the economy of Eastern and Southern Ohio. APEG is focused on retaining existing jobs and accelerating business growth to stimulate job creation by driving investment in manufacturing and Ohio River sites. In 2015, APEG contributed to the success of the following project wins.

- **Advanced Power North America** announced the 77-acre location of a natural gas-powered electric plant near Carrollton. This \$899 million foreign direct investment in the energy industry adds 700 construction jobs and 30 permanent jobs.
- **CL Products International LLC** celebrates 175 years in Ohio by investing in a facility expansion. This \$10.4 million capital investment adds 50 jobs to Highland County.
- **Corvac Composites LLC** announced a \$13.1 million capital investment to renovate the Donnelley facility. For details on the Corvac Composites revitalization project, see page 53.

STRATEGIC GOALS

- Identify, improve, and promote regional inventory of river and inland sites and buildings.
- Recruit new and support existing companies through proactive, sustained engagement.
- Pursue manufacturing attraction opportunities by leveraging the natural gas and natural gas liquids surplus available from the Utica shale play.
- Develop businesses engaged in wood product manufacturing to stimulate industry export and market growth.

2015 HIGHLIGHTS

COMPANY	NEW JOBS	CAPITAL INVESTMENT	INDUSTRY
Winesburg Chair Company LTD	25	\$2.0 million	Other
Vitaoe Industries Inc.	25	\$1.1 million	Automotive
Coblentz Distributing Inc.	15	\$4.0 million	Food Processing

Candle-lite Company

INFRASTRUCTURE DRIVES CENTRAL OHIO INVESTMENTS

Columbus 2020 is moving the Columbus Region through the strongest decade of economic growth in its history, leading to \$1.9 billion in committed investments and adding 5,824 jobs across high-growth industries.

The Columbus 2020 Regional Growth Strategy sets out to achieve four ambitious goals by the year 2020: Add 150,000 net new jobs, generate \$8 billion of capital investment, raise personal per capita income by 30 percent, and earn recognition as a leader in economic development. Halfway into the 10-year plan, all goals are progressing ahead of schedule—and the Columbus Region is on pace to have the strongest decade of economic growth yet.

The mission to generate opportunity and build capacity for economic growth across the 11-county Columbus Region helped JobsOhio and Columbus 2020 contribute to the following investment wins.

- **BrewDog USA Inc.** adds 125 new jobs at its North American headquarters and first U.S. craft brewery production facility. See page 57 for details on BrewDog's first U.S. capital investment.
- **Saama Technologies Inc.** announces a facility expansion and adds 90 jobs in the fast-growth IT industry. See page 34 for additional details on Saama's investment in Ohio.
- **Union Tank Car Company's** \$10 million capital expansion upgrades the tanks and safety measures on the existing tank car fleet, adding 200 new jobs.

STRATEGIC GOALS

- Attract and grow global trade and investment by promoting the region to market-leading companies and assisting locally based operations.
- Engage and collaborate with public, private, and academic partners to prepare for success and build capacity for future economic opportunities.
- Raise the overall level of competitiveness in the 11-county Columbus Region.

2015 HIGHLIGHTS

COMPANY	NEW JOBS	CAPITAL INVESTMENT	INDUSTRY
Bell Ohio Inc.	275	\$27.0 million	Advanced Manufacturing
Schoola Inc.	225	\$3.0 million	Logistics & Distribution
BriskHeat Corporation	103	\$0.8 million	Advanced Manufacturing

BrewDog USA Inc.





COMPETITIVE BUSINESS CLIMATE PROPELS INVESTMENT IN DAYTON REGION

As the Dayton region's capital attraction and job creation engine, the Dayton Development Coalition's efforts resulted in \$569 million in capital investments, helping create 3,136 new jobs for the region.

The Dayton Development Coalition (DDC) focuses on growing the 12-county Dayton region through job creation, entrepreneurial support, business attraction and retention, and regional advocacy. In collaboration with JobsOhio, DDC advanced the economic prosperity of the region on the following projects.

- **Clopay Building Products Company Inc.** announces \$30 million, 200,000 square-foot existing facility expansion includes machinery and equipment purchase and 205 new jobs. Ohio and two other states were in competition for the new facility.
- **City of Dayton** and **PSA Airlines** invested \$11.1 million in additional hangar space and a service bay to support increased aircraft traffic at Dayton International Airport.
- **NuVasive Manufacturing LLC** adds 195 new jobs and invests \$35.9 million in the state's thriving Biohealth industry at its anchor, U.S. manufacturing facility.

STRATEGIC GOALS

- Enhance economic development in the Dayton region through strategic collaboration to generate new capital attraction projects.
- Build awareness among existing and future investors well-suited to leverage the region's Advanced Manufacturing, Aerospace & Aviation, Defense, Information Technology, Infrastructure, and Biohealth industry strengths, workforce, and competitive business climate.
- Increase utilization of job creation resources available through JobsOhio and other partners.
- Strengthen the Aerospace and Defense capital investment pipeline through strategic engagement with industry contractors.

DIVERSE INDUSTRY GROWTH HELPS REDI INCREASE FDI MOMENTUM

As a direct contributor to growing capital investment and job attraction in the Greater Cincinnati area, REDI Cincinnati's economic development efforts delivered \$1.2 billion in capital investments, leading to 7,497 new jobs in the region.

Regional Economic Development Initiative (REDI) Cincinnati is the economic driver helping grow the Southwest Ohio business community. For many companies, the region provides easy access to suppliers and customer markets across the globe.

In 2015, REDI Cincinnati accelerated Greater Cincinnati's economic growth through inbound attraction opportunities. In collaboration with JobsOhio, REDI Cincinnati contributed to the following successful projects.

- **Barclaycard US**, part of an international financial services firm announced its new call center which will create 1,500 jobs in the City of Hamilton. For details on the capital attraction win, see page 26.
- **Assurex Health Inc.**, a personalized medicine company, experienced significant growth through a partnership with internationally respected Cincinnati Children's Hospital Medical Center. The City of Mason served as the perfect fit for a new headquarters location with research and development capabilities.
- **ADVICS Manufacturing Ohio Inc.**, expanded for a third time in Lebanon, Ohio adding 260 jobs to construct a 216,000 square-foot facility. See page 48 for details on this capital attraction win.

STRATEGIC GOALS

- Increase domestic and international travel and marketing to identify global capital investment opportunities.
- Identify and implement after-care initiatives for closed projects and proactive retention efforts to continue building value as an economic development engine and facilitate on-going company growth in Greater Cincinnati.
- Innovate using data, existing industry expertise, and state, local, and regional partners to amplify the message of Greater Cincinnati's assets as a premier business destination.



Clopay Building Products

2015 HIGHLIGHTS

COMPANY	NEW JOBS	CAPITAL INVESTMENT	INDUSTRY
Fuyao Glass America Inc.	750	\$130.0 million	Automotive
Radiance Technologies Inc.	129	\$0.3 million	Aerospace & Aviation
Cargill Incorporated	55	\$55.0 million	Food Processing

2015 HIGHLIGHTS

COMPANY	NEW JOBS	CAPITAL INVESTMENT	INDUSTRY
Startek USA Inc.	682	-	Information Technology
The Kroger Co.	649	\$46.0 million	Food Processing
Milacron LLC	294	\$11.0 million	Advanced Manufacturing



Assurex Health in Mason, Ohio



RGP ATTRACTING MORE INVESTMENT TO REVITALIZE NORTHWEST ECONOMIC CENTERS

Regional Growth Partnership and JobsOhio partner to accelerate economic development and revitalization in Northwest Ohio leading to \$1.4 billion in capital investment and 2,940 new jobs in 2015.

To gain economic development momentum in Northwest Ohio, Regional Growth Partnership (RGP) is building the business community by collaborating with fast-growth companies, site consultants, and JobsOhio to support steady growth and continued investment. With JobsOhio, RGP contributed to the following project wins.

- **A.J.M. Packaging Corporation**, a leading paper products manufacturer selected Ohio over two other states for a new production facility, is investing \$16.6 million to renovate a warehouse, adding 150 new jobs.
- **ProMedica Health System Inc.** is investing \$46.4 million in Toledo to consolidate 17 administrative offices to create a central headquarters facility and add 600 new jobs.
- **Oregon Clean Energy LLC's** 869 MW, gas fired power plant is an \$800 million capital attraction win. See page 20 for more details on this project win.

STRATEGIC GOALS

- Foster relationships with consultants and companies in identified target industries to showcase Northwest Ohio as a high-value, low-cost place for businesses to succeed.
- Partner with local economic development organizations and utility providers to market certified food and beverage sites for investment, development, and revitalization.
- Engage in strategic, relationship-building to identify and partner with potential foreign investors seeking competitive business opportunities in the U.S.
- Generate greater awareness of the Northwest Ohio regional assets and revitalization initiatives.

2015 HIGHLIGHTS

COMPANY	NEW JOBS	CAPITAL INVESTMENT	INDUSTRY
First Solar Inc.	257	\$84.7 million	Advanced Manufacturing
Nature Fresh Farm USA Inc.	153	\$79.2 million	Food Processing
Block Communications Inc.	40	\$9.5 million	Information Technology

Rendering of future ProMedica headquarters in Toledo, Ohio



TEAM NEO HELPS ADVANCE HEALTH-TECH BUSINESS COMMUNITY

As Northeast Ohio's capital attraction and job creation driver, Team NEO's collaborative efforts resulted in \$687 million in capital investments, helping create 3,640 new jobs for the region.

Team NEO focuses on creating and retaining jobs while increasing payroll and capital investment in Northeast Ohio. In collaboration with its partners and JobsOhio, Team NEO leads the region's business attraction efforts, supports business retention and expansion activities, and aligns strategies and resources within the Northeast Ohio economic development network. In 2015, Team NEO contributed to the following committed investments leading to more jobs for Ohioans.

- **GOJO Industries Inc.**, PURELL® hand sanitizer producer, invested \$43.1 million in a 1.3 million square-foot facility, expanding in Wooster, adding up to 244 jobs over the next three years.
- **Xellia Pharmaceuticals USA LLC's** U.S. expansion and acquisition of manufacturing facilities in Bedford, Ohio adds 170 new jobs across a range of units. See page 32 for details on the Xellia Pharmaceuticals expansion.
- **Abeona Therapeutics** headquarter relocation to Ohio from Texas, unveils a vector manufacturing lab, a \$5.8 million fixed asset investment. See page 31 for details on the Abeona project.

STRATEGIC GOALS

- Create greater industry focus throughout the economic development system by concentrating our efforts on the region's six driver industries, including Biohealth, Automotive, Advanced Manufacturing, Professional Services/Headquarter Operations, Metals and Chemicals.
- Enhance network coordination and actively encourage partners to leverage Northeast Ohio's economic development assets in a high-performing network.
- Create strategic impact through marketing and research insights that drive results within Northeast Ohio's economic development system.
- Establish one common definition of success for Northeast Ohio's economic development system to benchmark against peer cities and share our results in a consistent and transparent fashion.

2015 HIGHLIGHTS

COMPANY	NEW JOBS	CAPITAL INVESTMENT	INDUSTRY
Luk USA LLC	100	\$38.5 million	Automotive
Alcoa Inc.	70	\$37.0 million	Advanced Manufacturing
The Lincoln Electric Company	40	\$19.0 million	Advanced Manufacturing

Cargo being unloaded at the Port of Cleveland





JobsOhio is a 501(c)(4) private non-profit corporation and the sole member of JobsOhio Beverage System (JOBS), a 501(c)(3) private non-profit corporation. The primary source of funding for JobsOhio is grants from JOBS. These grants enable JobsOhio to fulfill its economic development purpose by promoting job creation and new capital investment in Ohio through business attraction, retention, and expansion activities.

JobsOhio Beverage System

On February 1, 2013, JOBS acquired from the state an exclusive franchise for the sale of spirituous liquor throughout Ohio. In addition to the initial cash payment, JOBS committed to make supplemental payments as further consideration for this acquisition based on the performance of the liquor enterprise. JOBS operates the enterprise in part through a contract with Ohio Department of Commerce and its Division of Liquor Control. JOBS grants the net revenues of the liquor enterprise to JobsOhio.

FINANCIAL SUMMARY

In this report, we provide the statements of net position and statements of revenues, expenses, and changes in net position for JobsOhio and JobsOhio Beverage System (JOBS) for the 12 months ended December 31, 2015 and December 31, 2014. The financial activities for both entities are accounted for as an enterprise fund, reporting all financial activity, assets, and liabilities using the accrual basis of accounting in the same manner as with other private sector businesses.

JobsOhio Financial Summary

The statements of net position provide information about assets and liabilities and reflects the financial position for JobsOhio. JobsOhio posted a strong net position at December 31, 2015 of \$357 million consisting mainly of cash and investments. Included in these assets are commitments that JobsOhio has already made through the extension of offers of loans and grants to businesses, for the purpose of job creation and retention.

The statements of revenues, expenses, and changes in net position reports the revenue and expense activity for the 12-month periods ended December 31, 2015 and 2014. In both years, the majority of the JobsOhio revenue came from the grants that it received from JOBS.

JobsOhio operating expenses were \$70.6 million for the 12-month period ended December 31, 2015. Most of the expenses consisted of economic development programs expense (58.1 percent), and purchased services expense (13.3 percent). The remainder of the expenses were composed of salaries and benefits, professional services, insurance, marketing, and administrative expenses.

Liquor Enterprise Performance

The liquor enterprise experienced moderate growth from January 1 to December 31, 2015. For this 12-month period, total revenues increased to nearly \$1.018 billion, a 7.3 percent increase when compared to the same period for the prior year. This increase is primarily attributed to the 8.0 percent growth in the retail market, while the wholesale segment increased by 5.6 percent.

The growth in Ohio surpassed the growth of all other control states in 2015. Ohio dollar sales grew by 7.3 percent; whereas, control states as a whole grew by 5.2 percent.

Ohio's growth in 2015 also signifies that consumers are spending more on higher-value spirits. This is widely known in the industry as positive price mix and aligns with the social responsibility message of the liquor enterprise.

Operating income was \$235 million and adjusted operating income was \$323 million after adjustments for amortization and Supplemental Payment expenses. Adjusted operating income represented 31.8 percent of sales.

At December 31, 2015, JOBS posted a negative net position, which reflects the difference between the debt issued by JOBS and the book value of the acquired liquor franchise, and results from the grants of liquor profits from JOBS to JobsOhio. During the 25-year life of the franchise, the amortization of the franchise and the repayment of the bonds will result in the elimination of the negative net position at the end of 25 years, at which time the franchise reverts back to the state.

JobsOhio
Statements of Net Position (Unaudited)
December 31, 2015 and 2014

(In thousands)

	December 31, 2015	December 31, 2014
Assets:		
Current assets:		
Cash and cash equivalents - unrestricted	\$ 65,542	\$ 261,904
Cash and cash equivalents - restricted	4,798	-
Investments	319,520	101,974
Loans - current portion	1,018	-
Prepaid expenses	642	393
Accounts receivable	274	177
Due from JOBS	134	87
Total current assets	391,928	364,535
Long-term assets:		
Cash and cash equivalents - restricted	-	4,798
Capital assets, net of accumulated depreciation	1,575	1,775
Loans	11,321	2,082
Total long-term assets	12,896	8,655
Total assets	404,824	373,190
Liabilities:		
Current liabilities:		
Accounts payable	403	730
Accrued liabilities	46,943	36,169
Capital lease payable - current portion	10	-
Total current liabilities	47,356	36,899
Long-term liabilities:		
Capital lease payable	33	-
Total liabilities	47,389	36,899
Net position:		
Net investment in capital assets	1,575	1,775
Restricted	4,798	4,798
Unrestricted	351,062	329,718
Total net position	\$ 357,435	\$ 336,291

JobsOhio
Statements of Revenues, Expenses, and Changes in Net Position (Unaudited)
Twelve months ended December 31, 2015 and 2014

(In thousands)

	Twelve months ended December 31, 2015	Twelve months ended December 31, 2014
Operating revenues:		
Interest income - loans	\$ 364	\$ 69
Fees and other	920	734
Total operating revenues	1,284	803
Operating expenses:		
Economic development programs	40,998	38,867
Economic development purchased services	9,372	8,979
Salaries and benefits	8,248	5,956
Professional services	3,668	4,315
Insurance	194	273
Administrative and support	2,276	2,127
Marketing	5,839	2,573
Total operating expenses	70,595	63,090
Operating income (loss)	(69,311)	(62,287)
Nonoperating revenues:		
Grants	90,000	220,000
Investment income	455	145
Total nonoperating revenues	90,455	220,145
Change in net position	21,144	157,858
Net position, beginning of period	336,291	178,433
Net position, end of period	\$ 357,435	\$ 336,291

JOBSONHIO BEVERAGE SYSTEM (JOBS) FINANCIALS

JobsOhio Beverage System Statements of Net Position (Unaudited) December 31, 2015 and 2014

(In thousands)

	December 31, 2015	December 31, 2014
Assets:		
Current assets:		
Cash and cash equivalents - unrestricted	\$ 170,542	\$ 80,055
Cash and cash equivalents - restricted	132,971	137,598
Inventory	62,172	55,728
Prepaid expenses	628	906
Accounts receivable	1,040	8
Total current assets	<u>367,353</u>	<u>274,295</u>
Long-term assets:		
Intangible asset - liquor franchise, net of amortization	1,218,933	1,274,130
Total assets	<u>1,586,286</u>	<u>1,548,425</u>
Liabilities:		
Current liabilities:		
Accounts payable	24,435	13,587
Accrued liabilities	35,219	50,996
Special obligation bonds payable - current portion	43,440	42,955
Bond interest payable	29,729	29,970
Due to JobsOhio	134	87
Total current liabilities	<u>132,957</u>	<u>137,595</u>
Long-term liabilities:		
Special obligation bonds payable	1,475,631	1,521,911
Total liabilities	<u>1,608,588</u>	<u>1,659,506</u>
Net position (deficit):		
Unrestricted (deficit)	<u>\$ (22,302)</u>	<u>\$ (111,081)</u>

JOBSONHIO BEVERAGE SYSTEM (JOBS) FINANCIALS

JobsOhio Beverage System Statements of Revenues, Expenses, and Changes in Net Position (Unaudited) Twelve months ended December 31, 2015 and 2014

(In thousands)

	Twelve months ended December 31, 2015	Twelve months ended December 31, 2014
Operating revenues:		
Retail net liquor sales	\$ 730,817	\$ 676,665
Wholesale net liquor sales	287,096	271,858
Total operating revenues	<u>1,017,913</u>	<u>948,523</u>
Operating expenses:		
Cost of goods sold	586,504	545,288
Sales commissions	55,659	51,420
Liquor gallonage taxes	44,412	42,751
Amortization of intangible asset - liquor franchise	55,197	55,197
Service fees	6,350	12,671
Supplemental Payment	32,968	18,933
JobsOhio management fees	707	631
Professional services	460	138
Insurance	341	323
Other	68	137
Total operating expenses	<u>782,666</u>	<u>727,489</u>
Operating income	<u>235,247</u>	<u>221,034</u>
Nonoperating revenues (expenses):		
JobsOhio grants	(90,000)	(220,000)
Bond interest, net	(56,619)	(57,078)
Other, net	151	16
Total nonoperating revenues (expenses)	<u>(146,468)</u>	<u>(277,062)</u>
Change in net position	<u>88,779</u>	<u>(56,028)</u>
Net position (deficit), beginning of period	(111,081)	(55,053)
Net position (deficit), end of period	<u>\$ (22,302)</u>	<u>\$ (111,081)</u>

JOBSOHIO VALUES

Mission-Driven

We serve the greater good of Ohio by pursuing the goals of JobsOhio

Client-Centric

We create value to job creators by delivering outstanding customer service

Teamwork

We practice strong collaboration and develop lasting partnerships

Communication

We practice open and effective idea exchanges that are always above the line

Innovation

We are thought leaders with creative solutions

Selflessness

We respect others and act with humility

Responsibility

We make sound decisions and are accountable for our actions

Integrity

We act ethically and do the right thing



The Tyler Davidson Fountain is the centerpiece of Fountain Square in Cincinnati, Ohio.

CORPORATE GOVERNANCE

ACHIEVING INTEGRITY THROUGH TRANSPARENCY

To ensure JobsOhio continues its mission-driven work to drive job creation and new capital investment, our Board of Directors and employees are guided by a set of core values that align our efforts with the elevated responsibility to serve the greater good of Ohio. JobsOhio promotes a culture of integrity and encourages dedication to its core values by employees and board members.

Creating Standards of Integrity

The foundation of successful Corporate Governance is to hire people of exceptional integrity and then to work diligently to cultivate those values. At JobsOhio, every board member and employee annually agrees to uphold the mission and core values of the company by signing an Annual Ethical Conduct Pledge. Guidance is provided by the Board of Directors, in collaboration with General Counsel and the Director of Compliance, through explicit Standards of Conduct and Conflicts of Interest policies and procedures. Further, JobsOhio offers ongoing ethics and compliance training annually and at regular intervals during the calendar year.

Communicating Transparently

JobsOhio has built upon the foundation of integrity by creating and maintaining a culture of transparency that both encourages voluntary disclosure of appropriate information and fully supports compliance with statutory reporting and oversight. Voluntarily, JobsOhio posts on its website its ethics training, audited and reviewed financial statements and policies, as well as monthly reporting of executed grant and loan agreements with companies committing jobs and investment in Ohio.

Using agreed upon procedures developed with the staff of and approved by the Ohio Auditor of State, a nationally recognized, independent auditing firm completed thorough compliance and control reviews of JobsOhio each of the past three fiscal years.

In the company's most recently published report, the auditing firm confirmed that each of JobsOhio's development projects were properly reviewed by the Board's Independent Review Panel; the Board of Directors had approved all major contracts; no expenditures were unrelated to JobsOhio's nonprofit purpose; all financial investments conformed to Board policy; and JobsOhio submitted all required annual and quarterly reports to various government agencies.

Remaining Accountable

To ensure the assets of JobsOhio are protected, the company supports full compliance with statutory reporting and oversight by actively participating in annual financial audits as well as compliance and control reviews, in conjunction with reporting to the Internal Revenue Service, Ohio Auditor of State, Ohio Ethics Commission, Controlling Board and Ohio Development Services Agency.

By creating and meticulously maintaining standards of integrity, JobsOhio fulfills its duty to act as an accountable, responsible steward of company assets that will continue to build the economic vitality of Ohio.

“ Strong corporate governance, integrity, ethical behavior, and transparency are the cornerstone of JobsOhio. ”

James C. Boland

CHAIRMAN, BOARD OF DIRECTORS

BOARD OF DIRECTORS



Standing

Gary R. Heminger President & CEO Marathon Petroleum Corporation	Stephen E. Markovich, MD Senior Vice President OhioHealth Assistant Adjutant General Ohio Air National Guard	Brad Lindner Chief Executive Officer United Dairy Farmers	John F. Minor, Jr. President & Chief Investment Officer JobsOhio	Lawrence J. Kidd Principal & CEO Reliable Staffing Services and RSS Professional, LLC
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Seated

Stephen A. Perry Retired President & Executive Director Pro Football Hall of Fame	Barbara R. Snyder President Case Western Reserve University	James C. Boland Board Chairman Retired Vice Chairman Ernst & Young Former President, CEO & Vice Chairman Cavaliers Operating Company	John J. Bishop Chairman of the Board The Motorists Insurance Group
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OVER 300 COMPANIES SELECT OHIO IN 2015

JobsOhio thanks the following companies for being a part of the formula for success and creating jobs for Ohioans.

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|---------------------------------------|--|------------------------------|----------------------------------|-------------------------------------|---------------------------------------|
| 20/20 Custom Molded Plastics | Block Communications | Encore Industries | Keystone Tailored Manufacturing | OverlandXpress | Speyside Bourbon Cooperage |
| A-Brite Plating | BrewDog | EnosiX | Kingsgate Transportation | Oyabe Seiki | SRI Ohio |
| A. M. Castle | Bridge Logistics | EnviroPavers | Krema Group | P.H. Glatfelter | SSB Manufacturing |
| A.J.M. Packaging | BriskHeat | EnviroServe | Kroger | Pactiv | Startek |
| A&P Tool | Burkett and Sons | Evenflo | Lahlouh | Paris Cleaners | Stewart Filmscreen |
| Abbott Nutrition | C.M. Paula | Exceptional Innovation | Laserflex | Patter Fam Sauces | Stingray Pressure Pumping |
| Abeona Therapeutics | Cable Manufacturing & Assembly | Express | Liberty Steel | PCCW Teleservices | Stolle Machinery Company |
| Ace Torwel | Campbell Soup | Ezzo Sausage | Lincoln Electric | Peerless-Winsmith | STOROPACK |
| Advanced Ground Systems Engineering | CareSource | FacilitySource | Liqui-Box | Pentaflex | Strollo Architects |
| Advanced Power North America | Cargill | First Solar | LouwersHanique | Penwood Manufacturing | Sunland |
| Advanced Technology Consulting | Catalyst Paper | FirstGroup America | Lubrizol | Petbrosia | Sunness Solutions |
| ADVICS | CCL Label | Forest Pharmaceuticals | Lucas Group | Peter Cremer | Sunnest Service |
| Manufacturing Ohio | CDK Global | FORJAK Industrial | LuK | Pettisville Grain | Superior Abrasives |
| AFCONA Additives | CE Power Solutions | FRAM Group | MAC Trailer | Plumblin Consulting | Superior Production |
| Affordable Med Scrubs | CEMax | Freudenberg-NOK | Macoho | Polymer Additives | T-Pro Solutions |
| Ahresty Wilmington | Central Outpost Partners | Frutarom USA | Mancor Ohio | Population Genetics | Taiho |
| Airtech | Centrex Plastics | Fuyao Glass | Martin Pultrusion | Precision Products Group | Taylor Lumber Worldwide |
| AK Steel | Charles River Laboratories | Galion-Godwin Truck Body | Masters Pharmaceutical | Pressed Paperboard Technologies | Tech Mahindra |
| Al. Neyer | Charter Manufacturing | Gardens Alive | Garrett Day | PRIME AE Group | Tekni-Plex |
| Alcoa | Chiyoda Integre | Garrett Wood | McGill Development | Process Plus Holdings | TerraSmart |
| Alkermes | Chute Gerdeman | GCA Services Group | Medina Plating | Pro Football Focus | The Andersons |
| Alkon | Cincinnati Fan & Ventilator | Gear Digital | MedVet Associates | ProMedica Health System | The Business Backer |
| AllTech Medical Systems | CL Products International | Geiger Excavating | Mercy Health | PSC Metals | ThinkVine |
| Alternate Solutions Healthcare System | Clarivoy | General Dynamics | Metcut Research | Pyrotek | Tiffin Metal Products |
| ALTIVIA | Clarkwestern Dietrich Building Systems | GenomOncology | Micro-Office Systems | Quadax | TimkenSteel |
| Petrochemicals | Clopay Building Products | Giti Tire | Middle West Spirits | Quality | Timocco |
| Amazon.com | Coblentz Distributing | Gläser | Midwest Acoust-a-Fiber | Electrodynamics | Tire Discounters |
| American Kenda Rubber | Columbiana Service Co | GLF International | Midwest Presort Mailing Services | Questline | Tokin |
| American Tire Distributors | ComResource | GOJO Industries | Milacron | R+L Carriers | Tooling Technology |
| Aprecia Pharmaceuticals | Corbetta Healthcare Innovations | Good Night Medical | Mitsubishi Electric Automotive | Radianc Technologies | Total Quality Logistics |
| Arlington Contact Lens Service | Corvac Composites | Goodyear | MLW Squared | Ravizza Packaging | Tower Automotive |
| Arteriocyte | Coyote Logistics | Gorbett Enterprises of Solon | Municipal Light Plant | Real Alloy Recycling | Tramec Sloan |
| Aspen Energy | Craft Wholesalers | Gorilla Glue | NanoBio Systems | Reifel Industries | Triad Communications |
| Assurex Health | CTL Aerospace | Greenfield Products | Nature Fresh Farms | Rowmark | Tripack |
| Atlantic Pacific Equipment | Curiosity | Grote Company | Navistar | Rutronik | TYKMA |
| Atlantic Tool & Die | DecisionDesk | GT Technologies | nddPrint | Elektronische Bauelemente | Umicore Specialty Materials Recycling |
| Auto Soft | Diamond Manufacturing of Bluffton | Hendrickson USA | Neaton Auto Products | Saama | Union Tank Car |
| Avecia | Dickman Supply | Hi-Way Distributing Corp | Nelson Packaging | Saddle Creek Logistics | Universal Hydraulik |
| B&B Molded Products | Dinesol Plastics | Hino Motors | Next Generation Films | Saia-Burgess | USA Insulation |
| Ball Metal Food Container | Discount Drug Mart | Hirschvogel | NextGen Federal Systems | Saturday Knight | USFalcon |
| Barclaycard | DMAX | Honda Lock R&D | Nidec Minster | Sauder Woodworking | Vadata |
| Barium & Chemicals | Dougherty Redevelopment Partners | HSNI | Nippon Rika | Schoola | Valeo |
| BEF Foods | DownTime Reduction | Hydrotech | Nippon Wico Co | ScottCare | Valfilm |
| Bell Ohio | Drury Cleveland | Inmobly | NPA Coatings | Scotts Miracle-Gro | Vantage Point Logistics |
| Benchmark Education | dunnhumby | Inno-Pak | NPW-USA | Scranton Development Company | Vee Pak |
| Bendix Commercial Vehicle Systems | E-Tank | Innovative Medical Equipment | NTE Solutions | Sedgwick Claims Management Services | Velvet Ice Cream |
| Best Buy Warehousing Logistics | EBTH | Intelligrated iSqFt | NuVasive | Sims-Lohman | Vision Service Plan |
| Betco | Egelhof Controls | J & R Schugel Trucking | Obsidian | Sedgwick Claims Management Services | Vitaoe |
| BGH Edelmetallwerke | ELMCO Engineering | JAFE Decorating | ODW Logistics | Sims-Lohman | Winar Connection |
| Big Heart Pet Brands | Elytus | James and James Fulfillment | Ohio Awning | SJN Data Center | Winesburg Chair |
| | Enable Injections | Johnvince Foods | Ohio Film Group | Smithers Information | Wornick |
| | | JR Manufacturing | Proslat | Sofidel | Worthington Cylinder |
| | | K&M Tire | Solutions Murales | Somerset Gas | Wurtec |
| | | | Gathering of Pennsylvania | OnlineShoes.com | Xellia Pharmaceuticals |
| | | | | Oregon Clean Energy | XPO Logistics |
| | | | | | Yamada |



Visit our website at jobs-ohio.com
or call us at (614) 224-6446 to learn more.

JobsOhio is a private non-profit corporation designed to drive job creation and economic development efforts in Ohio. Metrics in this report reflect job and capital investment commitments by companies. Data subject to adjustments based on final commitments.

41 S. High Street, Suite 1500
Columbus, OH 43215

contact@jobs-ohio.com

