**METRICS SNAPSHOT:** JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the third quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

## **Q1 2021 RESULTS**

90 TOTAL # OF PROJECTS

**5,981**NEW JOBS

\$378M

29,350 TOTAL JOBS1

\$1.7B

TOTAL JOBS



\$1.4B \$\$\$

\$1.2B CAPITAL INVESTMENT BY COMPANIES

69% OF PROJECT INVESTMENTS BREAK EVEN IN YEAR ONE (62 OUT OF 90)

<sup>1</sup>Total jobs numbers can vary from quarter to quarter based on how many projects involved large employers.

## **METRICS BY TARGETED INDUSTRY:**

Of the 5,981 new job commitments from the first quarter of 2021, 70 percent came from existing Ohio companies while 30 percent came from attraction projects. 86 percent of the total \$1.2 billion capital investment came from existing companies. These results reflect JobsOhio's effort to maintain strong relationships with our existing Ohio companies while attracting new companies.



INDUSTRIES		JOBS CREATED	RETAINED JOBS	CAPITAL INVESTMENT
<b>(3)</b>	Advanced Manufacturing	933	3,438	\$241M
X	Aerospace and Aviation	1	9	\$328K
	Automotive	1,560	101	\$98M
	Energy and Chemicals	42	125	\$9.8M
	Financial Services	375	509	\$69M
	Food and Agribusiness	108	464	\$24M
	Healthcare	1,109	17,199	\$1.06B
0	Information Technology	1,093	1,129	\$167M
	Logistics and Distribution	628	112	\$29M
	Other <sup>2</sup>	132	283	\$13.7M

<sup>2</sup>Represents headquarters and back office

**PROJECT PIPELINE:** The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends and develop strategies.

## **ACTIVE PROJECTS BY STAGE<sup>3</sup>**

48,582 Total Jobs	242
<b>\$11.2</b> Billion Capital Investment	243 LEADS
8,316 Total Jobs	17
<b>\$1.7</b> Billion Capital Investment	NEGOTIATIONS
47,881 Total Jobs	·· 124
\$28.3 Billion Capital Investment	OFFERS
30,074 Total Jobs	·· 137
<b>\$2.4</b> Billion Capital Investment	APPLICATIONS

**72,969 New Jobs +52%** over March 2020

\$43.8 Billion Capital Investment

+75% over March 2020

Data as of April 2021.

3Potential results if all projects are realized; includes new and retained jobs

**SELECTED Q1 PROJECTS:** Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q1 2021. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network and many partners at the local level.

COMPANY	REGION	JOBS CREATED	CAPITAL INVESTMENT	INDUSTRY	PROJECT TYPE
Napoleon Machine, LLC	Northwest	15	\$2.8M	Advanced Manufacturing	Expansion
CLR Eggs, LLC	Western	45	\$61M	Food Sciences and Agriculture	Expansion
Ardagh Metal Beverage USA Inc.	Northeast	211	\$411M	Advanced Manufacturing	New Location
CTI - Clinical Trial Services, Inc.	Southwest	70	\$3M	Healthcare	New Location
High Road Holdings, LLC	Southwest	866	-	Information Services and Software	Expansion
Goosehead Insurance Agency, LLC	Central	100	\$825K	Financial Services	New Location
Economy Linen & Towel Service, Inc.	Western	70	\$12M	Other	New Location
Dowa THT America, Inc.	Northwest	25	\$10M	Automotive	Expansion
Tremco Incorporated	Northeast	25	\$25M	Shale Energy and Petrochemicals	Expansion
Jo-Ann Stores, LLC	Central	175	\$15M	Logistics and Distribution	New Location