

Form **990**
(Rev. January 2020)
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019
Open to Public Inspection

A For the **2019** calendar year, or tax year beginning **JUL 1, 2019** and ending **JUN 30, 2020**

B Check if applicable: Address change Name change Initial return Final return/terminated Amended return Application pending	C Name of organization JOB SOHIO		D Employer identification number 45-2798687
	Doing business as		E Telephone number (614) 224-6446
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	
	41 SOUTH HIGH STREET		1500
City or town, state or province, country, and ZIP or foreign postal code COLUMBUS, OH 43215-6104		G Gross receipts \$ 282,701,906.	
F Name and address of principal officer: JP NAUSEEF SAME AS C ABOVE		H(a) Is this a group return for subordinates? Yes <input checked="" type="checkbox"/> No	
I Tax-exempt status: 501(c)(3) <input checked="" type="checkbox"/> 501(c)(4) (insert no.) 4947(a)(1) or 527		H(b) Are all subordinates included? Yes No	
J Website: WWW.JOB SOHIO.COM		If "No," attach a list. (see instructions)	
K Form of organization: <input checked="" type="checkbox"/> Corporation Trust Association Other		H(c) Group exemption number ▶	
L Year of formation: 2011		M State of legal domicile: OH	

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TO PROMOTE ECONOMIC DEVELOPMENT, JOB CREATION, JOB RETENTION, JOB TRAINING, WORKFORCE DEVELOPMENT,		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	9
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	8
	5 Total number of individuals employed in calendar year 2019 (Part V, line 2a)	5	116
	6 Total number of volunteers (estimate if necessary)	6	8
	7 a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, line 39	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	350,000,000.	255,000,000.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	4,251,384.	10,346,721.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	12,004,621.	17,345,236.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	8,695.	9,949.
		366,264,700.	282,701,906.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	112,393,413.	233,138,690.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	14,939,646.	16,447,472.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b Total fundraising expenses (Part IX, column (D), line 25)	0.	
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	34,775,130.	37,750,733.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	162,108,189.	287,336,895.
19 Revenue less expenses. Subtract line 18 from line 12	204,156,511.	-4,634,989.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	875,968,690.	907,156,307.
	22 Net assets or fund balances. Subtract line 21 from line 20	92,795,126.	116,509,812.
	783,173,564.	790,646,495.	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	JP NAUSEEF, PRESIDENT & CIO Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name SHAWNA M. SUNBURY	Preparer's signature <i>Shawna M. Sunbury</i>	Date 2/25/2021	Check if self-employed <input type="checkbox"/>	PTIN P01222873
	Firm's name ▶ DELOITTE TAX LLP	Firm's EIN ▶ 86-1065772		Phone no. (317) 464-8600	
	Firm's address ▶ 111 MONUMENT CIRCLE, SUITE 4200 INDIANAPOLIS, IN 46204-5108				

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission: TO PROMOTE ECONOMIC DEVELOPMENT, JOB CREATION, JOB RETENTION, JOB TRAINING, WORKFORCE DEVELOPMENT, AND THE RETENTION OF CURRENT AND RECRUITMENT OF NEW BUSINESS TO OHIO.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 276,936,569. including grants of \$ 233,138,690.) (Revenue \$ 10,356,670.) JOB SOHIO'S PROGRAM OF ECONOMIC DEVELOPMENT FOCUSED ON JOB CREATION, JOB RETENTION, AND NEW CAPITAL INVESTMENT FROM EXISTING BUSINESS EXPANSION AND ATTRACTION OF NEW COMPANIES TO THE STATE OF OHIO. THE ECONOMIC DEVELOPMENT PROGRAM HAS INCREASED IN INTENSITY IN FISCAL YEAR 2020 AS JOB SOHIO PROMOTED NEW ECONOMIC DEVELOPMENT PROGRAMS WHILE CONTINUING TO LEVERAGE EXISTING PROGRAMS. JOB SOHIO RECEIVED A CONTRIBUTION OF \$255,000,000 DURING THE FISCAL YEAR ENDED JUNE 30, 2020 FROM JOB SOHIO BEVERAGE SYSTEM TO AID IN CARRYING OUT ITS JOB CREATION AND OTHER ECONOMIC DEVELOPMENT ACTIVITIES.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 276,936,569.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>		X
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	N/A	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	X	
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?	X	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question, Yes, No. Rows 22-38 covering various organizational requirements and schedules.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Table with 3 columns: Question, Yes, No. Rows 1a-1c regarding Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax returns, business income, foreign accounts, prohibited transactions, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year; 1b Enter the number of voting members included on line 1a, above, who are independent; 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?; 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?; 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?; 5 Did the organization become aware during the year of a significant diversion of the organization's assets?; 6 Did the organization have members or stockholders?; 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?; 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? b Each committee with authority to act on behalf of the governing body?; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates?; 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?; 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13; 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?; 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done; 13 Did the organization have a written whistleblower policy?; 14 Did the organization have a written document retention and destruction policy?; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?; 15a The organization's CEO, Executive Director, or top management official; 15b Other officers or key employees of the organization; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?; 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed NONE
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [X] Own website [] Another's website [X] Upon request [] Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records BRIAN FAUST - (614) 224-6446 41 S. HIGH STREET, SUITE 1500, COLUMBUS, OH 43215

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) DANA SAUCIER VP, HEAD OF ECONOMIC DEV.	40.00 0.00				X			434,118.	0.	9,959.
(2) JOHN MINOR FORMER OFFICER	0.00 0.00						X	420,346.	0.	15,015.
(3) AARON PITTS SENIOR MANAGING DIRECTOR	40.00 0.00				X			357,478.	0.	34,079.
(4) KRISTI TANNER SENIOR MANAGING DIRECTOR	40.00 0.00				X			359,763.	0.	26,333.
(5) GLENN RICHARDSON MANAGING DIRECTOR	40.00 0.00				X			295,825.	0.	37,461.
(6) TED GRIFFITH MANAGING DIRECTOR	40.00 0.00				X			291,825.	0.	34,638.
(7) KRISTINA CLOUSE SENIOR MANAGING DIRECTOR, TALENT	40.00 0.00				X			277,705.	0.	30,430.
(8) JP NAUSEEF PRESIDENT & CIO	40.00 1.00	X		X				274,403.	0.	30,174.
(9) VALENTINA ISAKINA MANAGING DIRECTOR	40.00 0.00				X			271,428.	0.	26,261.
(10) ANDREW DEYE VP, STRATEGY	40.00 0.00				X			270,616.	0.	18,317.
(11) DONELL GRUBBS GENERAL COUNSEL	40.00 1.00				X			253,793.	0.	20,285.
(12) RENAE SCOTT MANAGING DIRECTOR, MRKT & COMM	40.00 0.00				X			199,703.	0.	17,227.
(13) CHERYL HAY DIR., TALENT ACQUIS. (THRU 11/19)	40.00 0.00					X		184,693.	0.	17,163.
(14) JULIE BATTLES MANAGING DIRECTOR	40.00 0.00				X			168,135.	0.	30,988.
(15) JOSEPH NEEDHAM DIRECTOR	40.00 0.00					X		172,473.	0.	24,731.
(16) SEVERINA KRANER MANAGING DIRECTOR, HEALTHCARE	40.00 0.00				X			161,315.	0.	32,683.
(17) MATTHEW CYBULSKI MANAGING DIRECTOR	40.00 0.00				X			177,660.	0.	15,953.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) TIMOTHY SWEENEY DIRECTOR	40.00 0.00					X		175,355.	0.	15,653.
(19) MILIND PARANJAPE DIRECTOR	40.00 0.00					X		158,510.	0.	32,397.
(21) JASON DUNKLE MANAGING DIRECTOR, PROJECTS	40.00 0.00				X			171,625.	0.	15,884.
(22) GLENDA BUMGARNER SR. DIR, EXTERNAL ENGAGEMENT	40.00 0.00					X		162,633.	0.	23,432.
(23) SHEILA AEKINS MANAGING DIRECTOR, HR	40.00 0.00				X			164,149.	0.	20,761.
(24) JONATHAN BRIDGES MANAGING DIRECTOR	40.00 0.00				X			162,573.	0.	21,864.
(26) BRIAN FAUST CHIEF FINANCIAL OFFICER	40.00 1.00			X				118,223.	0.	20,686.
(27) KEVIN A. GIANGOLA FORMER OFFICER	0.00 1.00						X	121,862.	0.	7,385.
(30) ROBERT C. SMITH CHAIRMAN	1.00 1.00	X		X				0.	0.	0.
1b Subtotal								5,806,209.	0.	579,759.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								5,806,209.	0.	579,759.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 46

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	X	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
TEAM NEO, 737 BOLIVAR ROAD, SUITE 2000, CLEVELAND, OH 44115	CONSULTANT	3,659,304.
TOWNSQUARE MEDIA, LLC, 425 2ND STREET SE, 4TH FLOOR, CEDAR RAPIDS, IL 52401	CONSULTANT	3,082,129.
COLUMBUS 2020, 150 SOUTH FRONT STREET, SUITE 200, COLUMBUS, OH 43215	CONSULTANT	2,430,529.
MCGANN MEDIA 61 JEFFERSON AVENUE, COLUMBUS, OH 43215	CONSULTANT	2,210,004.
REDI CINCINNATI, LLC, 3 EAST 4TH STREET, SUITE 301, CINCINNATI, OH 45202	CONSULTANT	2,161,255.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 50

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees *(continued)*

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(31) DR. JERRY SUE THORNTON BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(32) GEN. LESTER LYLES BOARD MEMBER (BEGIN 7/19)	1.00 0.00	X						0.	0.	0.
(33) JOHN BISHOP SECRETARY (BEGIN 9/19)	1.00 0.00	X						0.	0.	0.
(35) RICK PLATT BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(36) SCOTT SULLIVAN BOARD MEMBER (BEGIN 7/19)	1.00 0.00	X						0.	0.	0.
(37) TOM WILLIAMS BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(38) STEPHEN MARKOVICH BOARD MEMBER (THRU 7/19)	1.00 0.00	X						0.	0.	0.
(39) WILLIAM BATCHELDER BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(40) LAWRENCE KIDD SECRETARY-TREAS (THRU 7/19)	1.00 0.00	X		X				0.	0.	0.
Total to Part VII, Section A, line 1c										

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d	255,000,000.				
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above ...	1f					
	g Noncash contributions included in lines 1a-1f	1g	\$				
	h Total. Add lines 1a-1f			255,000,000.			
Program Service Revenue	2 a MANAGEMENT FEES	Business Code					
		900099	7,988,564.	7,988,564.			
	b LOAN INTEREST	900099	2,090,440.	2,090,440.			
	c LOAN FEES	900099	267,717.	267,717.			
	d						
	e						
	f All other program service revenue						
g Total. Add lines 2a-2f			10,346,721.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		17,345,236.			17,345,236.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses ...	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities				
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b					
	c Gain or (loss)	7c					
d Net gain or (loss)							
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a						
b Less: direct expenses	8b						
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a						
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11 a MISCELLANEOUS INCOME	Business Code					
		900099	9,949.	9,949.			
	b						
	c						
	d All other revenue						
e Total. Add lines 11a-11d			9,949.				
12 Total revenue. See instructions			282,701,906.	10,356,670.	0.	17,345,236.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	233,138,690.	233,138,690.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	5,577,166.	4,071,335.	1,505,831.	
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	8,184,523.	5,729,166.	2,455,357.	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	456,052.	323,914.	132,138.	
9 Other employee benefits	1,354,520.	962,056.	392,464.	
10 Payroll taxes	875,211.	621,624.	253,587.	
11 Fees for services (nonemployees):				
a Management				
b Legal	348,544.	309,144.	39,400.	
c Accounting	220,753.		220,753.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	452,598.		452,598.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	7,500,490.	7,090,444.	410,046.	
12 Advertising and promotion	8,245,358.	8,245,358.		
13 Office expenses	355,231.		355,231.	
14 Information technology	2,504,687.		2,504,687.	
15 Royalties				
16 Occupancy	869,109.		869,109.	
17 Travel	1,039,751.	1,039,751.		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...	57,678.	57,678.		
19 Conferences, conventions, and meetings	1,166,108.	1,074,916.	91,192.	
20 Interest	672.		672.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	446,583.		446,583.	
23 Insurance	222,531.		222,531.	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a NETWORK PARTNER SERVICE	13,270,093.	13,270,093.		
b RESEARCH AND MATERIALS	397,627.	397,627.		
c TRAINING	232,548.	232,548.		
d LOAN SERVICING FEES	180,717.	180,717.		
e All other expenses	239,655.	191,508.	48,147.	
25 Total functional expenses. Add lines 1 through 24e	287,336,895.	276,936,569.	10,400,326.	0.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing		1	
	2 Savings and temporary cash investments	65,185,836.	2	39,490,597.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	2,893,821.	4	2,777,626.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	940,332.	9	1,343,136.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 4,956,213.		
	b Less: accumulated depreciation	10b 3,075,969.	916,537.	10c 1,880,244.
	11 Investments - publicly traded securities	713,884,577.	11	724,121,161.
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11	92,134,043.	13	137,238,010.
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	13,544.	15	305,533.
16 Total assets. Add lines 1 through 15 (must equal line 33)	875,968,690.	16	907,156,307.	
Liabilities	17 Accounts payable and accrued expenses	4,924,059.	17	7,172,072.
	18 Grants payable	87,871,067.	18	109,337,740.
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	92,795,126.	26	116,509,812.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions		27	
	28 Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds	0.	29	0.
	30 Paid-in or capital surplus, or land, building, or equipment fund	0.	30	0.
	31 Retained earnings, endowment, accumulated income, or other funds	783,173,564.	31	790,646,495.
32 Total net assets or fund balances	783,173,564.	32	790,646,495.	
33 Total liabilities and net assets/fund balances	875,968,690.	33	907,156,307.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	282,701,906.
2	Total expenses (must equal Part IX, column (A), line 25)	2	287,336,895.
3	Revenue less expenses. Subtract line 2 from line 1	3	-4,634,989.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	783,173,564.
5	Net unrealized gains (losses) on investments	5	12,107,920.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	790,646,495.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant? _____
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant? _____
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____

	Yes	No
2a		X
2b	X	
2c	X	
3a		X
3b		

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(4) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization JOBSOHIO	Employer identification number 45-2798687
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	<hr/> <hr/> <hr/>	\$ 255,000,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
	<hr/> <hr/> <hr/>	\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization JOBBOHIO	Employer identification number 45-2798687
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Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____

Name of organization JOBSOHIO	Employer identification number 45-2798687
--------------------------------------	--

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization: JOBSOHIO; Employer identification number: 45-2798687

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two Yes/No questions regarding donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Conservation Easements section containing multiple questions (1-9) about easement purposes, monitoring, and reporting, with a sub-table for 'Held at the End of the Tax Year' with rows 2a-2d.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Part III section containing questions 1a, 1b, and 2 regarding the reporting of art and historical treasures, with associated dollar amounts.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3** Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a** Public exhibition
 - b** Scholarly research
 - c** Preservation for future generations
 - d** Loan or exchange program
 - e** Other _____
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|--|-----------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a** Board designated or quasi-endowment ▶ _____ %
 - b** Permanent endowment ▶ _____ %
 - c** Term endowment ▶ _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|---|---------------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |
- 4** Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		1,232,926.	796,866.	436,060.
d Equipment		823,413.	628,988.	194,425.
e Other		2,899,874.	1,650,115.	1,249,759.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				1,880,244.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) ECONOMIC DEVELOPMENT LOANS	137,238,010.	END-OF-YEAR MARKET VALUE
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶	137,238,010.	

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Total revenue reported as 294,809,826.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Total expenses reported as 287,336,895.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Multiple horizontal lines provided for entering supplemental information.

**SCHEDULE F
(Form 990)**

Statement of Activities Outside the United States

OMB No. 1545-0047

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2019

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
EAST ASIA AND THE PACIFIC	0	1	PROGRAM SERVICES	ECONOMIC DEVELOPMENT	721,733.
EUROPE (INCLUDING ICELAND & GREENLAND)	0	1	PROGRAM SERVICES	ECONOMIC DEVELOPMENT	790,942.
NORTH AMERICA	0	1	PROGRAM SERVICES	ECONOMIC DEVELOPMENT	76,161.
3 a Subtotal	0	3			1,588,836.
b Total from continuation sheets to Part I	0	0			0.
c Totals (add lines 3a and 3b)	0	3			1,588,836.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2019

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	(h) Description of noncash assistance	(i) Method of valuation (book, FMV, appraisal, other)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶ _____

3 Enter total number of other organizations or entities ▶ _____

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect to Certain Foreign Corporations (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* Yes No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 3:

JOBSOHIO RETAINS MARKET CONSULTANTS TO REPRESENT ITS INTERESTS IN OTHER COUNTRIES FOR FOREIGN DIRECT INVESTMENT IN OHIO. THE COUNTRIES ARE OHIO'S TOP MARKETS FOR BOTH CURRENT INTERNATIONAL INVESTMENT AND ACTIVE ECONOMIC DEVELOPMENT PROJECTS.

PART I, LINE 3, COLUMN (F):

ACCOUNTING METHOD IS ACCRUAL. ALL AMOUNTS ARE FOR EXPENDITURES.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for the latest information.**

OMB No. 1545-0047

2019

**Open to Public
Inspection**

Name of the organization **JOBSOHIO** Employer identification number **45-2798687**

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
20100 ST. CLAIR AVENUE, LLC 20100 ST. CLAIR AVENUE EUCLID, OH 44117-1016	81-3793558		168,185.	0.			ECONOMIC DEVELOPMENT
2828 CLINTON, INC. 2828 CLINTON AVENUE CLEVELAND, OH 44113-2939	34-1644643		100,000.	0.			ECONOMIC DEVELOPMENT
476 BRIDGE STREET, LLC 15 RESERVOIR ROAD WHITE PLAINS, NY 10603	81-3568315		200,000.	0.			ECONOMIC DEVELOPMENT
5 B'S, INC. 1000 5BS DRIVE ZANESVILLE, OH 43701-7630	31-1260509		100,000.	0.			ECONOMIC DEVELOPMENT
80 ACRES URBAN AGRICULTURE, INC. 2 SOUTH THIRD STREET, SUITE 400 HAMILTON, OH 45011	83-3394582		500,000.	0.			ECONOMIC DEVELOPMENT
AAG GLASS, LLC 950 KENT ROAD BATAVIA, OH 45103	83-1267351		128,438.	0.			ECONOMIC DEVELOPMENT

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table **▶ 13.**
- 3** Enter total number of other organizations listed in the line 1 table **▶ 217.**

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2019)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ADVICS MANUFACTURING OHIO, INC. 1650 KINGSVIEW DRIVE LEBANON, OH 45036-8390	31-1229422		251,340.	0.			ECONOMIC DEVELOPMENT
AIR WISCONSIN AIRLINES, LLC W6390 CHALLENGER DRIVE, #203 APPLETON, WI 54914-9120	26-2898052		50,000.	0.			ECONOMIC DEVELOPMENT
ALPONT, LLC 4112 CORDUROY ROAD OREGON, OH 43616	27-3357481		450,000.	0.			ECONOMIC DEVELOPMENT
ALTIVIA PETROCHEMICALS, LLC 1019 FURNACE ROAD HAVERHILL, OH 45636	47-4927987		200,000.	0.			ECONOMIC DEVELOPMENT
AMG INDUSTRIES, LLC 200 COMMERCE DRIVE MOUNT VERNON, OH 43050-4661	47-4578433		150,000.	0.			ECONOMIC DEVELOPMENT
AMG VANADIUM, LLC 60790 SOUTHGATE ROAD CAMBRIDGE, OH 43725-9414	20-2931565		2,400,000.	0.			ECONOMIC DEVELOPMENT
APOLLO CAREER CENTER 3325 SHAWNEE ROAD LIMA, OH 45806	34-1126813		140,000.	0.			ECONOMIC DEVELOPMENT
ASHTA CHEMICALS, INC. 3509 MIDDLE ROAD ASHTABULA, OH 44004-3915	22-2988012		55,000.	0.			ECONOMIC DEVELOPMENT
ATRICURE, INC. 7555 INNOVATION WAY MASON, OH 45040-9695	34-1940305		800,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AUTOTOOL, INC. 7875 CORPORATE BOULEVARD PLAIN CITY, OH 43064-8045	34-1789017		50,215.	0.			ECONOMIC DEVELOPMENT
BATTELLE MEMORIAL INSTITUTE 505 KING AVENUE COLUMBUS, OH 43201	31-4379427		250,000.	0.			ECONOMIC DEVELOPMENT
BDO USA, LLP 300 SPRUCE STREET, SUITE 100 COLUMBUS, OH 43215-1173	13-5381590		819,953.	0.			ECONOMIC DEVELOPMENT
BEAM TECHNOLOGIES, INC. 226 N. 5TH STREET COLUMBUS, OH 43215-2565	47-5621244		250,000.	0.			ECONOMIC DEVELOPMENT
BECHTEL OIL, GAS AND CHEMICALS, INC. - 3000 POST OAK BOULEVARD, P.O. BOX 2166 - HOUSTON, TX 77056	94-2681915		20,000,000.	0.			ECONOMIC DEVELOPMENT
BEF FOODS, INC. 651 COMMERCE PARKWAY LIMA, OH 45804-4033	75-0782223		34,013.	0.			ECONOMIC DEVELOPMENT
BIG HEART PET BRANDS 1 STRAWBERRY LANE ORVILLE, OH 44667	47-5174203		250,000.	0.			ECONOMIC DEVELOPMENT
BLADE-TECH INDUSTRIES, INC. 10125 WELLMAN ROAD STREETSBORO, OH 44241-1614	91-1678875		100,000.	0.			ECONOMIC DEVELOPMENT
BLUE LABEL PACKAGING COMPANY 3750 LANCASTER NEW LEXINGTON ROAD N LANCASTER, OH 43130-9314	31-0963794		45,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BON-TON DEPARTMENT STORES, INC. 2801 EAST MARKET STREET, BUILDING E YORK, PA 17402	23-1269309		-200,000.	0.			ECONOMIC DEVELOPMENT
BOOZ ALLEN HAMILTON, INC. 3800 PENTAGON BOULEVARD BEAVERCREEK, OH 45431	36-2513626		109,899.	0.			ECONOMIC DEVELOPMENT
BORGERS OHIO, INC. 400 INDUSTRIAL PARKWAY NORWALK, OH 44857-3102	30-0841962		50,000.	0.			ECONOMIC DEVELOPMENT
BRAUN INDUSTRIES, INC. 1170 PRODUCTION DRIVE VAN WERT, OH 45891-9391	31-0792103		66,000.	0.			ECONOMIC DEVELOPMENT
BWXT GOVERNMENT GROUP, INC. 91 STIRING AVENUE BARBERTON, OH 44203-2628	54-1845387		475,000.	0.			ECONOMIC DEVELOPMENT
CALGON CARBON CORPORATION 835 N. CASSADY AVENUE COLUMBUS, OH 43219-2203	25-0530110		250,000.	0.			ECONOMIC DEVELOPMENT
CAMBRIDGE-GUERNSEY COUNTY COMMUNITY IMPROVEMENT CORPORATION - 9900 BRICK CHURCH ROAD - CAMBRIDGE, OH 43725-9317	31-1778278		150,000.	0.			ECONOMIC DEVELOPMENT
CANDID CARE CO. 213 PARK AVENUE SOUTH, 2ND FLOOR NEW YORK, NY 10003	36-4867239		41,741.	0.			ECONOMIC DEVELOPMENT
CARESOURCE MANAGEMENT SERVICES, LLC - 230 N. MAIN STREET - DAYTON, OH 45402-1263	31-1703368		2,300,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENTRAL MACHINERY COMPANY, LLC 1339 E. FAIRGROUND ROAD MARION, OH 43302-8873	34-1943090		13,987.	0.			ECONOMIC DEVELOPMENT
CGF REALTY, LLC 6110 PARKLAND BOULEVARD MAYFIELD HEIGHTS, OH 44124-4187	20-3398663		300,000.	0.			ECONOMIC DEVELOPMENT
CHAMPLAIN ENTERPRISES, LLC 24950 COUNTRY CLUB BOULEVARD, SUITE 300 - NORTH OLMSTED, OH 44070-5333	47-5676237		250,000.	0.			ECONOMIC DEVELOPMENT
CHEWY, INC. 3280 LIGHTNER ROAD DAYTON, OH 45377	90-1020167		750,000.	0.			ECONOMIC DEVELOPMENT
CHILDREN'S HUNGER ALLIANCE 1105 SCHROCK ROAD, SUITE 505 COLUMBUS, OH 43229	23-7303509	501(C)(3)	25,000.	0.			ECONOMIC DEVELOPMENT
CHURCH & DWIGHT CO., INC. 2501 E. CO. ROAD 34 OLD FORT, OH 44861	13-4996950		400,000.	0.			ECONOMIC DEVELOPMENT
CIL ISOTOPE SEPARATIONS, LLC 1689 BURNETT DRIVE XENIA, OH 45385	56-2640186		50,000.	0.			ECONOMIC DEVELOPMENT
CINCINNATI CHILDREN'S HOSPITAL MEDICAL CENTER - 3333 BURNET AVENUE - CINCINNATI, OH 45229-3026	31-0833936	501(C)(3)	5,000,000.	0.			ECONOMIC DEVELOPMENT
CITY OF CLEVELAND 601 LAKESIDE AVENUE EAST, ROOM 210 CLEVELAND, OH 44114-1015	34-6000646	GOVERNMENT ENTITY	97,669.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CITY OF TOLEDO ONE GOVERNMENT CENTER TOLEDO, OH 43604	34-6401447	GOVERNMENT ENTITY	650,000.	0.			ECONOMIC DEVELOPMENT
CITY OF WAPAKONETA OHIO 701 PARLETTE COURT WAPAKONETA, OH 45895	34-6401532	GOVERNMENT ENTITY	900,000.	0.			ECONOMIC DEVELOPMENT
CITYWIDE DEVELOPMENT CORPORATION 8 N. MAIN STREET DAYTON, OH 45402	31-0821189	501(C)(4)	675,000.	0.			ECONOMIC DEVELOPMENT
CL PRODUCTS INTERNATIONAL, LLC 250 EASTERN AVENUE, P.O. BOX 385 LEESBURG, OH 45135-9783	46-3867345		150,000.	0.			ECONOMIC DEVELOPMENT
CLINTON COUNTY PORT AUTHORITY 1113 AIRPORT ROAD WILMINGTON, OH 45177	56-2546716		742,687.	0.			ECONOMIC DEVELOPMENT
CLOPAY BUILDING PRODUCTS COMPANY, INC. - 1400 W. MARKET STREET - TROY, OH 45373	11-2808682		120,000.	0.			ECONOMIC DEVELOPMENT
CMG STRATEGY CO, LLC 1401 WYNKOOP DRIVE DENVER, CO 80202	30-0796726		500,000.	0.			ECONOMIC DEVELOPMENT
CODEBLUE 360 14 E. MAIN STREET SPRINGFIELD, OH 45502-1359	37-1549655		301,748.	0.			ECONOMIC DEVELOPMENT
CONSOLIDATED STORAGE SOLUTIONS, INC. - 302 STATE STREET - ZANESVILLE, OH 43701	26-2958880		100,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COTSWORKS, LLC 749 MINER ROAD HIGHLAND HEIGHTS, OH 44143-2145	20-4055028		1,000,000.	0.			ECONOMIC DEVELOPMENT
COVERMYMEDS, LLC 8866 COMMONS BOULEVARD TWINSBURG, OH 44087-2177	26-3446223		460,742.	0.			ECONOMIC DEVELOPMENT
CREDIT ADJUSTMENTS, INC. 330 FLORENCE STREET DEFIANCE, OH 43512	34-0941570		776,148.	0.			ECONOMIC DEVELOPMENT
CROCS, INC. 7477 E. DRY CREEK PARKWAY NIWOT, CO 80503	20-2164234		55,232.	0.			ECONOMIC DEVELOPMENT
CROSSCHX, INC. 99 EAST MAIN STREET COLUMBUS, OH 43215	46-4455633		135,895.	0.			ECONOMIC DEVELOPMENT
CUSTOM GLASS SOLUTIONS FOSTORIA, LLC - 130 WEST JONES ROAD - FOSTORIA, OH 44830	43-1984002		275,000.	0.			ECONOMIC DEVELOPMENT
DAISY BRAND, LLC 3600 NORTH GEYERS CHAPEL ROAD WOOSTER, OH 44691-9641	80-0595003		99,213.	0.			ECONOMIC DEVELOPMENT
DEDIENNE AEROSPACE 1981 JAMES E. SAULS SR. DRIVE BATAVIA, OH 45103	20-3900803		200,000.	0.			ECONOMIC DEVELOPMENT
DILL'S FIRE & SAFETY EQUIPMENT CO., INC. - 20213 STATE ROUTE 93 - WELLSTON, OH 45692	55-0561999		35,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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DISABILITY IN OHIO 7100 N. HIGH STREET, SUITE 209 WORTHINGTON, OH 43085	46-3754675	501(C)(3)	10,000.	0.			ECONOMIC DEVELOPMENT
DOLLAR TREE DISTRIBUTION, INC. 500 VOLVO PARKWAY CHESAPEAKE, VA 23320	54-1737649		125,896.	0.			ECONOMIC DEVELOPMENT
DUPONT SPECIALTY PRODUCTS USA, LLC 800 DUPONT ROAD CIRCLEVILLE, OH 43113	82-2298836		1,000,000.	0.			ECONOMIC DEVELOPMENT
DYSINGER INCORPORATED 4316 WEBSTER STREET HARRISON TOWNSHIP, OH 45414	31-0940115		35,000.	0.			ECONOMIC DEVELOPMENT
E1 DIGITAL DIRECT, INC. 491 MCCLURG ROAD BOARDMAN, OH 44512	47-4912935		-70,000.	0.			ECONOMIC DEVELOPMENT
EASIBUY, LLC 1696 GEORGETOWN ROAD, SUITE I HUDSON, OH 44236-4094	38-3974397		75,000.	0.			ECONOMIC DEVELOPMENT
EDU EVERYTHING, INC. 3359 MARTEL ROAD CALEDONIA, OH 43314	45-5145307	501(C)(3)	500,000.	0.			ECONOMIC DEVELOPMENT
EMERSON PROCESS MANAGEMENT VALVE AUTOMATION, INC. - 2500 PARK AVENUE W. - ONTARIO, OH 44906-1235	76-0428239		130,000.	0.			ECONOMIC DEVELOPMENT
ENSEMBLE HP, LLC 11541 REED HARTMAN HIGHWAY BLUE ASH, OH 45241	38-4050738		4,549,338.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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EXACT CARE PHARMACY, LLC 8333 ROCKSIDE ROAD VALLEY VIEW, OH 44125-6134	46-4113583		1,000,000.	0.			ECONOMIC DEVELOPMENT
EXCELITAS TECHNOLOGIES CORP. 1100 VANGUARD BOULEVARD MIAMISBURG, OH 45342	61-1624649		200,000.	0.			ECONOMIC DEVELOPMENT
FAXON MACHINING, INC. 11101 ADWOOD DRIVE CINCINNATI, OH 45240	31-1054769		12,400.	0.			ECONOMIC DEVELOPMENT
FCA US, LLC 8000 CHRYSLER DRIVE PERRYSBURG, OH 43551-4813	27-0187277		1,153,315.	0.			ECONOMIC DEVELOPMENT
FIRST SOLAR, INC. 28101 CEDAR PARK BOULEVARD PERRYSBURG, OH 43551-4871	20-4623678		5,592,335.	0.			ECONOMIC DEVELOPMENT
FOR-TECH USA, LLC 750 MAIN STREET PIQUA, OH 45356-3834	37-1878747		137,842.	0.			ECONOMIC DEVELOPMENT
FUND THAT FLIP, INC. 1382 WEST 9TH STREET CLEVELAND, OH 44113-1272	46-5041467		150,000.	0.			ECONOMIC DEVELOPMENT
GENERAL DYNAMICS LAND SYSTEMS 38500 MOUND ROAD STERLING HEIGHTS, MI 48310	54-0582680		577,623.	0.			ECONOMIC DEVELOPMENT
GEO-TECH POLYMERS, LLC 423 HOPEWELL ROAD WAVERLY, OH 45690	80-0814251		98,860.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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GLOBAL CLEVELAND 200 PUBLIC SQUARE, SUITE 150 CLEVELAND, OH 44114	27-5245539	501(C)(3)	150,000.	0.			ECONOMIC DEVELOPMENT
GLOBAL COOLING, INC. 6000 POSTON ROAD ATHENS, OH 45701-9051	48-1299541		250,000.	0.			ECONOMIC DEVELOPMENT
GREAT LAKES CHEESE CO., INC. 17825 GREAT LAKES PARKWAY HIRAM, OH 44234-9677	34-1015620		4,890,256.	0.			ECONOMIC DEVELOPMENT
GREENFIELD PRODUCTS INCORPORATED 1230 N. WASHINGTON STREET GREENFIELD, OH 45123-9783	31-0653828		30,000.	0.			ECONOMIC DEVELOPMENT
GRIFFETH & SON TRUCKING, INC. 861 N. LISBON STREET CARROLLTON, OH 44615	34-1568276		200,000.	0.			ECONOMIC DEVELOPMENT
GTL LUMBER, INC. 1301 ADAMS LANE IRONTON, OH 45638	83-2472063		83,176.	0.			ECONOMIC DEVELOPMENT
HANON SYSTEMS USA, LLC 581 ARROWHEAD DRIVE CAREY, OH 43316	61-1697358		576,295.	0.			ECONOMIC DEVELOPMENT
HONEYMOON PAPER PRODUCTS, INC. 7100 DIXIE HIGHWAY FAIRFIELD, OH 45014	31-0625744		49,581.	0.			ECONOMIC DEVELOPMENT
HUMBLE ROBINSON GROUP, LLC 2615 CRYSTAL AVENUE FINDLAY, OH 45840	81-4058205		215,194.	0.			ECONOMIC DEVELOPMENT

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HYLAND SOFTWARE, INC. 28500 CLEMENS ROAD WESTLAKE, OH 44145	34-1699247		1,439,892.	0.			ECONOMIC DEVELOPMENT
IMCD US, LLC 30033 CLEMENS ROAD WESTLAKE, OH 44145	34-1263101		300,000.	0.			ECONOMIC DEVELOPMENT
INFOTRUST, LLC 4340 GLENDALE MILFORD ROAD, #200 BLUE ASH, OH 45242	20-1783964		60,000.	0.			ECONOMIC DEVELOPMENT
INGAGE PARTNERS, INC. 2943 RIVERSIDE DRIVE CINCINNATI, OH 45226	27-3889959		50,000.	0.			ECONOMIC DEVELOPMENT
INTEGRATED STAIR SYSTEMS, INC. 144 PLYMOUTH STREET LEXINGTON, OH 44904-1124	91-1577949		100,000.	0.			ECONOMIC DEVELOPMENT
INTEVA PRODUCTS, LLC 1401 CROOKS ROAD, SUITE 100 TROY, MI 48084	26-1226551		427,000.	0.			ECONOMIC DEVELOPMENT
IRON CITY PIPE & SUPPLY COMPANY 275 BENNETT AVENUE JACKSON, OH 45640	20-2093507		100,000.	0.			ECONOMIC DEVELOPMENT
IRON UNITS, LLC 200 PUBLIC SQUARE, SUITE 3300 CLEVELAND, OH 44114	34-1920747		2,104,863.	0.			ECONOMIC DEVELOPMENT
JAC PRODUCTS, INC. 225 S. INDUSTRIAL DRIVE SALINE, MI 48176	38-1888757		349,203.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

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JACKSON COUNTY ECONOMIC DEVELOPMENT PARTNERSHIP - 920 VETERAN'S DRIVE, SUITE A - JACKSON, OH 45640	34-1604927	501(C)(3)	500,000.	0.			ECONOMIC DEVELOPMENT
JEFFERIS REAL ESTATE, LLC 62894 EASTVIEW CT. BARNESVILLE, OH 43713	34-1823010		2,258,273.	0.			ECONOMIC DEVELOPMENT
JERICHO WALLS, LTD. 532 CR 1600 ASHLAND, OH 44691	82-3127174		100,000.	0.			ECONOMIC DEVELOPMENT
JOHNS MANVILLE CORPORATION 925 CARPENTER ROAD DEFIANCE, OH 43512-1776	13-0889690		100,000.	0.			ECONOMIC DEVELOPMENT
JSW STEEL USA OHIO, INC. 1500 COMMERCIAL STREET MINGO JUNCTION, OH 43938-1096	81-3308222		2,500,000.	0.			ECONOMIC DEVELOPMENT
KEI REALTY HOLDINGS, LLC 8201 CENTRAL AVENUE TOLEDO, OH 43617	83-1942321		200,000.	0.			ECONOMIC DEVELOPMENT
LAND-AIR, LLC 9072 COUNTY ROAD 424 NAPOLEON, OH 43545	20-0721176		750,000.	0.			ECONOMIC DEVELOPMENT
LAWRENCE ECONOMIC DEVELOPMENT CORPORATION - 216 COLLINS AVENUE - SOUTH POINT, OH 45680-8501	31-1075744	501(C)(3)	400,000.	0.			ECONOMIC DEVELOPMENT
LEFTON METAL ENTERPRISES CORPORATION - 1 COMMERCE AVENUE - LEETONIA, OH 44431-8720	26-1762076		100,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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LEL OPERATING COMPANY 4719 NAVARRE ROAD SOUTHWEST CANTON, OH 44706-2338	34-1879859		1,400,000.	0.			ECONOMIC DEVELOPMENT
LIBERTY STEEL INDUSTRIES, INC. 2207 LARCHMONT AVENUE WARREN, OH 44483-2755	47-2870834		30,000.	0.			ECONOMIC DEVELOPMENT
LION FIRST RESPONDER PPE, INC. 7200 POE AVENUE, SUITE 400 DAYTON, OH 45414	47-1851866		55,258.	0.			ECONOMIC DEVELOPMENT
LONDON COMPUTER SYSTEMS, INC. 9140 WATERSTONE BOULEVARD CINCINNATI, OH 45249	31-1225519		85,000.	0.			ECONOMIC DEVELOPMENT
MANIFEST SOLUTIONS CORP. 2035 RIVERSIDE DRIVE UPPER ARLINGTON, OH 43221-4012	31-1422564		59,224.	0.			ECONOMIC DEVELOPMENT
MARCUM, LLP 600 SUPERIOR AVENUE CLEVELAND, OH 44114-2600	11-1986323		55,000.	0.			ECONOMIC DEVELOPMENT
MCLANE OHIO, INC. 3200 MCLANE DRIVE FINDLAY, OH 45840	47-5030627		74,149.	0.			ECONOMIC DEVELOPMENT
MEDLINE INDUSTRIES, INC. THREE LAKES DRIVE NORTHFIELD, IL 60093	36-2596612		80,000.	0.			ECONOMIC DEVELOPMENT
MEDPACE, INC. 5375 MEDPACE WAY CINCINNATI, OH 45227-1543	75-3033627		500,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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MENARD, INC. 14502 CO. ROAD 15 HOLIDAY CITY, OH 43554	39-0989248		200,000.	0.			ECONOMIC DEVELOPMENT
MIDMARK CORPORATION 60 VISTA DRIVE VERSAILLES, OH 45380-9488	34-4269370		2,329,233.	0.			ECONOMIC DEVELOPMENT
MITEC POWERTRAIN, INC. 4000 FOSTORIA AVENUE FINDLAY, OH 45840	42-1769575		-200,000.	0.			ECONOMIC DEVELOPMENT
MIXT SOLUTIONS, LLC 8050 CORPORATE BOULEVARD PLAIN CITY, OH 43064	47-1923176		50,000.	0.			ECONOMIC DEVELOPMENT
MODULA, INC. 5000 COMMERCE CENTER DRIVE FRANKLIN, OH 45005	01-0499341		225,000.	0.			ECONOMIC DEVELOPMENT
MORGAN STANLEY & CO., LLC 1585 BROADWAY NEW YORK, NY 10036	20-8764829		187,997.	0.			ECONOMIC DEVELOPMENT
NANOGATE NORTH AMERICA 150 EAST LONGVIEW AVENUE MANSFIELD, OH 44903-4206	81-4480790		1,000,000.	0.			ECONOMIC DEVELOPMENT
NATIONAL DOOR AND TRIM, INC. 1189 GRILL ROAD VAN WERT, OH 45891-9386	34-1269925		8,922.	0.			ECONOMIC DEVELOPMENT
NATURE'S ONE, LLC 1455 JAMES PARKWAY HEATH, OH 43056-4007	31-1609501		200,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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NESTLE USA, INC. 30003 BAINBRIDGE ROAD OLON, OH 44139-2290	95-1572209		500,000.	0.			ECONOMIC DEVELOPMENT
NEXIENT, LLC 8000 JARVIS AVENUE, SUITE 200 NEWARK, CA 94560	27-0340105		176,115.	0.			ECONOMIC DEVELOPMENT
NIDEC MINSTER CORPORATION 240 WEST FIFTH STREET MINSTER, OH 45865	34-4306440		80,000.	0.			ECONOMIC DEVELOPMENT
NIDEC MOTOR CORPORATION 243 TUXEDO AVENUE BROOKLYN HEIGHTS, OH 44131	27-3330722		200,000.	0.			ECONOMIC DEVELOPMENT
NORTH STAR BLUESCOPE STEEL, LLC 6767 COUNTY ROAD 9 DELTA, OH 43515-9449	34-1797943		4,000,000.	0.			ECONOMIC DEVELOPMENT
NORTHERN STAMPING CO. 4580 E. 71ST STREET CUYAHOGA HEIGHTS, OH 44125	34-1930826		100,000.	0.			ECONOMIC DEVELOPMENT
NORTHROP GRUMMAN INNOVATION SYSTEMS - 1365 TECHNOLOGY CENTER - BEAVERCREEK, OH 45430-2212	33-0517898		150,000.	0.			ECONOMIC DEVELOPMENT
NORTHWEST STATE COMMUNITY COLLEGE 22600 STATE ROUTE 34 ARCHBOLD, OH 43502	34-1003685		513,210.	0.			ECONOMIC DEVELOPMENT
NOSTRUM LABORATORIES, INC. 705 EAST MULBERRY BRYAN, OH 43506	20-5877688		157,695.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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NOVA STEEL, INC. 6001 IRWIN STREET DELTA, OH 43515	27-1256368		725,000.	0.			ECONOMIC DEVELOPMENT
NSG GLASS NORTH AMERICA, INC. PEMBERVILLE ROAD LUCKEY, OH 43443	83-1622986		500,000.	0.			ECONOMIC DEVELOPMENT
NUVASIVE MANUFACTURING, LLC 805 LIBERTY LANE WEST CARROLLTON, OH 45449	27-2408671		161,398.	0.			ECONOMIC DEVELOPMENT
OCULII CORP. 830 A. SPACE DRIVE BEAVERCREEK, OH 45434	47-1842264		419,389.	0.			ECONOMIC DEVELOPMENT
ODW LOGISTICS, INC. 3657 TRADEPORT COURT, SUITE 100 LOCKBOURNE, OH 43137-9676	31-0807991		100,000.	0.			ECONOMIC DEVELOPMENT
OEDA 17 SOUTH HIGH STREET, SUITE 200 COLUMBUS, OH 43215	20-2105810	501(C)(6)	145,350.	0.			ECONOMIC DEVELOPMENT
OMNI SYSTEMS, INC. 701 BETA DRIVE MAYFIELD, OH 44143-2367	34-1646871		125,000.	0.			ECONOMIC DEVELOPMENT
ONMAIN, INC. 300 COLLEGE PARK, ROOM 405 DAYTON, OH 45469-1660	83-2877212		845,712.	0.			ECONOMIC DEVELOPMENT
OPPORTUNITIES FOR OHIOANS WITH DISABILITIES - 400 E CAMPUS VIEW BOULEVARD - COLUMBUS, OH 43235-4604	31-1334820	GOVERNMENT ENTITY	7,500.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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OREGON INNOVATION DISTRICT, LLC 815 W. MARKET STREET, SUITE 300 LOUISVILLE, KY 40202	81-1798612		300,000.	0.			ECONOMIC DEVELOPMENT
OVERDRIVE, INC. 1 OVERDRIVE WAY GARFIELD HEIGHTS, OH 44125-5385	34-1522786		600,000.	0.			ECONOMIC DEVELOPMENT
PACIFIC MANUFACTURING OHIO, INC. 8955 SEWARD ROAD FAIRFIELD, OH 45011-9109	31-1655295		125,000.	0.			ECONOMIC DEVELOPMENT
PANELMATIC YOUNGSTOWN, INC. 6882 PARKWAY DRIVE BROOKFIELD, OH 44403-9797	34-1202777		60,000.	0.			ECONOMIC DEVELOPMENT
PAYCOR, INC. 4811 MONTGOMERY ROAD CINCINNATI, OH 45212	31-1299990		3,346,355.	0.			ECONOMIC DEVELOPMENT
PENTA CAREER CENTER 9301 BUCK ROAD PERRYSBURG, OH 43552	34-0946365		290,733.	0.			ECONOMIC DEVELOPMENT
PETMIN USA, INC. 1003 BRIDGE STREET ASHTABULA, OH 44004	32-0561106		1,000,000.	0.			ECONOMIC DEVELOPMENT
PHILLIPS EDISON & COMPANY, LTD. 11501 NORTHLAKE DRIVE CINCINNATI, OH 45249	31-1669229		60,000.	0.			ECONOMIC DEVELOPMENT
PINNACLE TECHNOLOGY GROUP, INC. 7076 SCHNIPKE DRIVE OTTAWA LAKE, MI 49267-9637	34-1827361		150,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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POLYMER FILM & BAG, LLC 8333 NAVARRE ROAD SOUTH EAST MASSILLON, OH 44646-9652	83-3230349		100,000.	0.			ECONOMIC DEVELOPMENT
POWERBUILT MATERIAL HANDLING SOLUTIONS, LLC - 230 REYNOLDS AVENUE - BELLEFONTAINE, OH 43311-3003	31-1697398		75,000.	0.			ECONOMIC DEVELOPMENT
PPG INDUSTRIES, INC. 4829 FAIRLAND ROAD BARBERTON, OH 44203-3905	25-0730780		50,000.	0.			ECONOMIC DEVELOPMENT
PRATT PAPER (OH), LLC 2860 COUNTY ROAD 25A WAPAKONETA, OH 45895	82-2631781		1,000,000.	0.			ECONOMIC DEVELOPMENT
PTTGC AMERICA, LLC 3040 POST OAK BOULEVARD, UNIT 400 HOUSTON, TX 77056	47-4510612		30,000,000.	0.			ECONOMIC DEVELOPMENT
QUANTUM HEALTH, INC. 7450 HUNTINGTON PARK DRIVE COLUMBUS, OH 43235-5617	20-8423895		700,000.	0.			ECONOMIC DEVELOPMENT
QUICK LOADZ CONTAINER SYSTEM, LLC 5850 INDUSTRIAL DRIVE ATHENS, OH 45701	46-2417625		300,000.	0.			ECONOMIC DEVELOPMENT
RAYCO MANUFACTURING, LLC 4255 EAST LINCOLN WAY WOOSTER, OH 44691	82-2889106		34,395.	0.			ECONOMIC DEVELOPMENT
REIFEL INDUSTRIES, INC. 201 OHIO STREET PIONEER, OH 43554-7934	34-1480627		50,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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REVLOCAL, LLC 4009 COLUMBUS ROAD, 222 GRANVILLE, OH 43023	31-1581466		89,718.	0.			ECONOMIC DEVELOPMENT
RHINOSYSTEMS, INC. ONE AMERICAN WAY BROOKLYN, OH 44144-2301	92-0191641		200,000.	0.			ECONOMIC DEVELOPMENT
RISE BRANDS, INC. 134 E. LONG STREET COLUMBUS, OH 43215-2518	46-4760127		158,524.	0.			ECONOMIC DEVELOPMENT
RUDOLPH FOODS COMPANY, INC. 6575 BELLEFONTAINE ROAD LIMA, OH 45804-4415	34-1563471		100,000.	0.			ECONOMIC DEVELOPMENT
RXQ COMPOUNDING, LLC 2364 BLIZZARD LANE ALBANY, OH 45710	47-1235128		250,000.	0.			ECONOMIC DEVELOPMENT
SAF-HOLLAND, INC. 246 CIRCLE FREEWAY DRIVE WEST CHESTER, OH 45246	38-0655810		34,188.	0.			ECONOMIC DEVELOPMENT
SCIOTO VALLEY WOODWORKING, INC. 423 HOPEWELL ROAD WAVERLY, OH 45690	83-1892831		134,320.	0.			ECONOMIC DEVELOPMENT
SEEFRIED DEVELOPMENT SERVICES, INC. - 3333 RIVERWOOD PARKWAY, SOUTH EAST, #200 - ATLANTA, GA 30339-6411	82-1661828		2,250,000.	0.			ECONOMIC DEVELOPMENT
SGB USA, INC. 180 SOUTH AVENUE TALLMADGE, OH 44278-2813	94-3487885		75,000.	0.			ECONOMIC DEVELOPMENT

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SHIN-ETSU SILICONES OF AMERICA, INC. - 963 EVANS AVENUE - AKRON, OH 44305-1021	95-4015700		56,806.	0.			ECONOMIC DEVELOPMENT
SILFEX, INC. 950 S. FRANKLIN STREET EATON, OH 45320-9421	20-5699765		1,320,492.	0.			ECONOMIC DEVELOPMENT
SOFIDEL AMERICA CORP. 25910 US 23 CIRCLEVILLE, OH 43113	37-1700146		900,000.	0.			ECONOMIC DEVELOPMENT
SONGS AT THE CENTER 218 LONGFELLOW AVENUE WORTHINGTON, OH 43085	81-3632762		600,000.	0.			ECONOMIC DEVELOPMENT
SPEEDWAY, LLC 500 SPEEDWAY DRIVE ENON, OH 45323-1056	27-1287018		1,493,092.	0.			ECONOMIC DEVELOPMENT
SPRAY PRODUCTS CORPORATION 1000 LAKE ROAD MEDINA, OH 44256	04-3590028		330,779.	0.			ECONOMIC DEVELOPMENT
STARK COUNTY MINORITY BUSINESS ASSOCIATION - 1225 GROSS AVENUE N.E. - CANTON, OH 44705	46-4870260		31,791.	0.			ECONOMIC DEVELOPMENT
STERIS CORPORATION 5960 HEISLEY ROAD MENTOR, OH 44060-1834	34-1482024		1,600,000.	0.			ECONOMIC DEVELOPMENT
SUGAR CREEK PACKING CO. 4235 THUNDERBIRD LANE WEST CHESTER, OH 45014	31-1225301		350,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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SUPPLY LINE INTERNATIONAL MEDICAL, LLC - 42350 GRAND RIVER AVENUE - NOVI, MI 48375	35-2487058		1,612,500.	0.			ECONOMIC DEVELOPMENT
SURGERE, INC. 5399 LAUBY ROAD NORTH CANTON, OH 44720-1554	20-2552348		1,010,000.	0.			ECONOMIC DEVELOPMENT
SUSTAINABLE COMMUNITY ASSOCIATES, LTD. - 2306 WEST 17TH STREET - CLEVELAND, OH 44113-4369	34-1973299		48,000.	0.			ECONOMIC DEVELOPMENT
TECH ELEVATOR, INC. 7100 EUCLID AVENUE, SUITE 140 CLEVELAND, OH 44103-4036	47-4646314		66,856.	0.			ECONOMIC DEVELOPMENT
THE ADCOM GROUP, INC. 1370 W. 6TH STREET, FLOOR 3, #300 CLEVELAND, OH 44113-1315	34-1670663		200,000.	0.			ECONOMIC DEVELOPMENT
THE BABCOCK & WILCOX COMPANY 1200 E. MARKET STREET, SUITE 650 AKRON, OH 44305-4018	13-2933685		1,856,949.	0.			ECONOMIC DEVELOPMENT
THE CHILCOTE COMPANY 4600 TIEDEMAN ROAD BROOKLYN, OH 44144-2332	34-0142230		500,000.	0.			ECONOMIC DEVELOPMENT
THE CLEVELAND FOUNDRY 1831 COLUMBUS ROAD CLEVELAND, OH 44113	30-0609496	501(C)(3)	40,000.	0.			ECONOMIC DEVELOPMENT
THE GENERAL ELECTRIC COMPANY 1 NEUMANN WAY CINCINNATI, OH 45215	14-0689340		4,391,471.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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THE HAMILTON CASTER & MFG. COMPANY 1637 DIXIE HIGHWAY HAMILTON, OH 45011	31-0308370		100,000.	0.			ECONOMIC DEVELOPMENT
THE HIVE MY PLACE, LTD. 2019 CENTER STREET CLEVELAND, OH 44113-2368	82-4247602		100,000.	0.			ECONOMIC DEVELOPMENT
THE KROGER COMPANY 1014 VINE STREET CINCINNATI, OH 45202-3421	31-0345740		300,000.	0.			ECONOMIC DEVELOPMENT
THE MEDINA PLATING COMPANY 940 LAFAYETTE ROAD MEDINA, OH 44256	34-0903894		-50,000.	0.			ECONOMIC DEVELOPMENT
THE PROCTER & GAMBLE MANUFACTURING COMPANY - 3875 RESERVOIR ROAD - LIMA, OH 45801	31-0411982		200,000.	0.			ECONOMIC DEVELOPMENT
THEKEN COMPANIES, LLC 1800 TRIPLETT BOULEVARD AKRON, OH 44306-3311	90-0951383		340,000.	0.			ECONOMIC DEVELOPMENT
TOLEDO TOOL AND DIE COMPANY, INC. 105 W. ALEXIS ROAD TOLEDO, OH 43612-3603	34-4472215		400,000.	0.			ECONOMIC DEVELOPMENT
TOPRE AMERICA CORPORATION 1100 REAPER AVENUE SPRINGFIELD, OH 45503-3501	98-0380782		419,179.	0.			ECONOMIC DEVELOPMENT
TOTAL QUALITY LOGISTICS, LLC 4289 IVY POINT BOULEVARD CINCINNATI, OH 45245-0002	20-5152100		1,500,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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TPAM, INC. 5915 JASON STREET TOLEDO, OH 43611	30-0869183		60,000.	0.			ECONOMIC DEVELOPMENT
TRACTION ON DEMAND (TRACTION ON DEMAND US, INC.) - 714 E MONUMENT AVENUE - DAYTON, OH 45402	38-3933363		75,716.	0.			ECONOMIC DEVELOPMENT
TRANSPORTATION RESEARCH CENTER, INC. - 10820 STATE ROUTE 347 - EAST LIBERTY, OH 43319-9473	31-1228202		7,500,000.	0.			ECONOMIC DEVELOPMENT
TRUE INSPECTION SERVICES, LLC 871 S. MAIN STREET URBANA, OH 43078-2537	26-1737051		176,789.	0.			ECONOMIC DEVELOPMENT
TS SALES, LLC 3500 TWP ROAD 110 MOUNT GILEAD, OH 43338	46-4936616		-150,000.	0.			ECONOMIC DEVELOPMENT
TYLER TECHNOLOGIES, INC. 1 TYLER WAY MORAINES, OH 45439	75-2303920		790,000.	0.			ECONOMIC DEVELOPMENT
UGN, INC. 18410 CROSSING DRIVE, SUITE C TINLEY PARK, IL 60487	36-3435795		76,250.	0.			ECONOMIC DEVELOPMENT
UNION METAL INDUSTRIES CORPORATION 1432 MAPLE AVENUE NORTH EAST CANTON, OH 44705-1720	36-4894629		1,150,000.	0.			ECONOMIC DEVELOPMENT
UNITED GRINDING NORTH AMERICA, INC. - 2100 UNITED GRINDING BOULEVARD - MIAMISBURG, OH 45342	13-3246026		250,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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UNITED PRECISION SERVICES, INC. 11800 SOUTHLAND ROAD CINCINNATI, OH 45240	31-1776202		150,000.	0.			ECONOMIC DEVELOPMENT
UNIVAR SOLUTIONS USA, INC. 6000 PARKWOOD PLAZA DUBLIN, OH 43016-1213	91-1347935		920,545.	0.			ECONOMIC DEVELOPMENT
UNIVERSITY OF CINCINNATI 2614 MCMICKEN CIRCLE 625 UNIVERSITY PAVILION - CINCINNATI, OH 45221	31-6000989		15,000,000.	0.			ECONOMIC DEVELOPMENT
UNIVERSITY OF DAYTON RESEARCH 300 COLLEGE PARK DAYTON, OH 45469	31-0536715	501(C)(3)	452,898.	0.			ECONOMIC DEVELOPMENT
UPTOWN SEQ HOLDINGS, LLC 3200 MADISON ROAD, SUITE 2B CINCINNATI, OH 45209	30-0998435		2,000,000.	0.			ECONOMIC DEVELOPMENT
URBAN RENEWABLES II, LLC 100 INDUSTRIAL AVENUE RITTMAN, OH 44270	27-3218415		302,751.	0.			ECONOMIC DEVELOPMENT
VADATA, INC. 410 TERRY AVENUE N. SEATTLE, WA 98109-5210	91-1986543		1,400,000.	0.			ECONOMIC DEVELOPMENT
VANGUARD-SENTINEL CAREER & TECHNOLOGY - 1306 CEDAR STREET - FREMONT, OH 43420	34-0978908		76,823.	0.			ECONOMIC DEVELOPMENT
VANTAGE CAREER CENTER 818 N. FRANKLIN STREET VAN WERT, OH 45891	34-1146218		126,640.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

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VANTAGE POINT LOGISTICS, LLC 1105 SCHROCK ROAD, SUITE 400 COLUMBUS, OH 43229-1174	46-2190696		100,614.	0.			ECONOMIC DEVELOPMENT
VEHTEK SYSTEMS, INC. 2125 WOOD BRIDGE BOULEVARD BOWLING GREEN, OH 43402-9164	98-0442575		200,000.	0.			ECONOMIC DEVELOPMENT
VILLAGE OF EVENDALE 10500 READING ROAD EVENDALE, OH 45241-2574	31-6001691		100,000.	0.			ECONOMIC DEVELOPMENT
VOSS INDUSTRIES, LLC 2168 W. 25TH STREET CLEVELAND, OH 44113-4172	34-0891000		2,000,000.	0.			ECONOMIC DEVELOPMENT
WAGENBRENNER DEVELOPMENT, INC. 842 N. FOURTH STREET, SUITE 200 COLUMBUS, OH 43215	26-3039980		119,256.	0.			ECONOMIC DEVELOPMENT
WALGREEN CO. 300 WILMONT ROAD, MS #3301 DEERFIELD, IL 60015	36-1924025		750,000.	0.			ECONOMIC DEVELOPMENT
WATKINS ROAD, LLC 8525 DUNWOODY PLACE SANDY SPRINGS, GA 30350	84-1914949		125,000.	0.			ECONOMIC DEVELOPMENT
WEASTEC, INC. 6195 ENTERPRISE COURT DUBLIN, OH 43016-3293	31-1176515		1,000,000.	0.			ECONOMIC DEVELOPMENT
WEIDMANN ELECTRICAL TECHNOLOGY, INC. - 700 W. COURT STREET - URBANA, OH 43078-1902	03-0223034		55,000.	0.			ECONOMIC DEVELOPMENT

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
WELLPET, LLC 2120 CREEKSIDE PARKWAY LOCKBOURNE, OH 43137-8500	80-0298170		200,000.	0.			ECONOMIC DEVELOPMENT
WHIRLPOOL CORPORATION 4325 N. MAIN STREET FINDLAY, OH 45840	38-1490038		600,000.	0.			ECONOMIC DEVELOPMENT
WHITE CASTLE MANAGEMENT CO. 555 W. GOODALE STREET COLUMBUS, OH 43215-1104	31-1317049		250,000.	0.			ECONOMIC DEVELOPMENT
WILLIAM R. HAGUE, INC. 4343 S. HAMILTON GROVEPORT, OH 43125-7507	31-0682235		120,000.	0.			ECONOMIC DEVELOPMENT
WILLIAMS LEA, INC. 671 SOUTH HIGH STREET COLUMBUS, OH 43206-1066	13-3160717		280,000.	0.			ECONOMIC DEVELOPMENT
XELLIA PHARMACEUTICALS USA, LLC 200 NORTHFIELD ROAD BEDFORD, OH 44146-4642	47-1150410		1,200,000.	0.			ECONOMIC DEVELOPMENT
YOUNGSTOWN TOOL AND DIE COMPANY, LLC - 2572 SALT SPRINGS ROAD - YOUNGSTOWN, OH 44509-1030	82-4786509		300,000.	0.			ECONOMIC DEVELOPMENT
ZIPLINE LOGISTICS, LLC 1600 DUBLIN ROAD COLUMBUS, OH 43215	20-8619767		250,000.	0.			ECONOMIC DEVELOPMENT

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

JOB SOHIO GRANTEES RECEIVE GRANT FUNDS ONLY ON A REIMBURSEMENT BASIS.

GRANTEES MUST SUBMIT A REQUEST FOR REIMBURSEMENT AND SUPPORTING

DOCUMENTATION FOR REVIEW AND APPROVAL BY JOB SOHIO.

GRANTEES MUST MAINTAIN RECORDS SUPPORTING CLAIMED COSTS AND ALL REQUESTS

FOR REIMBURSEMENT ARE SUBJECT TO AUDIT BY JOB SOHIO.

REQUESTS FOR REIMBURSEMENT MUST BE CERTIFIED BY AUTHORIZED OFFICERS OF

Part IV Supplemental Information

GRANTEE. DOCUMENTATION IN SUPPORT OF CLAIMED COSTS MUST INCLUDE AGREEMENTS,

PAID INVOICES, VOUCHERS, PAID RECEIPTS, AND OTHER DOCUMENTATION AS NEEDED.

PROGRAM DISBURSEMENTS ARE REVIEWED AT MULTIPLE LEVELS WITHIN JOB SOHIO.

GRANTEES ARE REQUIRED TO SUBMIT AN ANNUAL REPORT TO THE JOB SOHIO DIRECTOR

OF COMPLIANCE. ALL SUCH REPORTS ARE REVIEWED BY THE DIRECTOR OF COMPLIANCE,

WHO PREPARES A REPORT ON PROJECT PERFORMANCE. UNDERPERFORMING PROJECTS MAY

BE THE SUBJECT OF ACTION AT THE RECOMMENDATION OF THE DIRECTOR OF

COMPLIANCE BY THE JOB SOHIO COMPLIANCE TEAM, AND FINAL DETERMINATION BY THE

JOB SOHIO PRESIDENT/CIO.

PART II:

THE STATEMENT OF FUNCTIONAL EXPENSES IS PREPARED ON THE ACCRUAL BASIS

OF ACCOUNTING AND SCHEDULE I IS PREPARED ON THE CASH BASIS OF

ACCOUNTING. ACCORDINGLY, A VARIANCE EXISTS BETWEEN THE AMOUNTS REPORTED

FOR GRANT EXPENSE ON EACH SCHEDULE.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|---|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input checked="" type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input checked="" type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

- b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain
- 2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b	X	
2	X	
4a	X	
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2019

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) DANA SAUCIER VP, HEAD OF ECONOMIC DEV.	(i)	310,000.	123,400.	718.	7,189.	2,770.	444,077.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) JOHN MINOR FORMER OFFICER	(i)	105,261.	315,000.	85.	8,400.	6,615.	435,361.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) AARON PITTS SENIOR MANAGING DIRECTOR	(i)	256,195.	100,800.	483.	7,746.	26,333.	391,557.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) KRISTI TANNER SENIOR MANAGING DIRECTOR	(i)	256,870.	102,300.	593.	0.	26,333.	386,096.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) GLENN RICHARDSON MANAGING DIRECTOR	(i)	227,060.	67,300.	1,465.	11,200.	26,261.	333,286.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) TED GRIFFITH MANAGING DIRECTOR	(i)	226,914.	64,400.	511.	9,557.	25,081.	326,463.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) KRISTINA CLOUSE SENIOR MANAGING DIRECTOR, TALENT	(i)	213,601.	63,900.	204.	4,212.	26,218.	308,135.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) JP NAUSEEF PRESIDENT & CIO	(i)	273,989.	0.	414.	8,077.	22,097.	304,577.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) VALENTINA ISAKINA MANAGING DIRECTOR	(i)	221,195.	49,900.	333.	0.	26,261.	297,689.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) ANDREW DEYE VP, STRATEGY	(i)	207,743.	62,700.	173.	9,036.	9,281.	288,933.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) DONELL GRUBBS GENERAL COUNSEL	(i)	201,493.	51,500.	800.	10,104.	10,181.	274,078.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) RENAE SCOTT MANAGING DIRECTOR, MRKT & COMM	(i)	176,247.	23,300.	156.	8,128.	9,099.	216,930.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) CHERYL HAY DIR., TALENT ACQUIS. (THRU 11/19)	(i)	134,710.	22,000.	27,983.	0.	17,163.	201,856.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) JULIE BATTLES MANAGING DIRECTOR	(i)	147,008.	21,000.	127.	5,150.	25,838.	199,123.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(15) JOSEPH NEEDHAM DIRECTOR	(i)	152,918.	18,700.	855.	7,064.	17,667.	197,204.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(16) SEVERINA KRANER MANAGING DIRECTOR, HEALTHCARE	(i)	138,508.	22,700.	107.	6,884.	25,799.	193,998.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(17) MATTHEW CYBULSKI MANAGING DIRECTOR	(i)	152,342.	25,200.	118.	7,364.	8,589.	193,613.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(18) TIMOTHY SWEENEY DIRECTOR	(i)	157,093.	17,700.	562.	7,064.	8,589.	191,008.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(19) MILIND PARANJPE DIRECTOR	(i)	141,633.	16,700.	177.	6,604.	25,793.	190,907.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(20) JASON DUNKLE MANAGING DIRECTOR, PROJECTS	(i)	152,212.	19,300.	113.	6,937.	8,947.	187,509.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(21) GLENDA BUMGARNER SR. DIR, EXTERNAL ENGAGEMENT	(i)	145,917.	16,200.	516.	5,814.	17,618.	186,065.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(22) SHEILA AEKINS MANAGING DIRECTOR, HR	(i)	143,076.	20,800.	273.	6,785.	13,976.	184,910.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(23) JONATHAN BRIDGES MANAGING DIRECTOR	(i)	143,393.	19,000.	180.	6,757.	15,107.	184,437.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(24) KEVIN A. GIANGOLA FORMER OFFICER	(i)	73,897.	47,800.	165.	3,938.	3,447.	129,247.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 1A:

TRAVEL FOR COMPANIONS - A FAMILY MEMBER OF THE PRESIDENT & CIO TRAVELED AS

PART OF AN ECONOMIC DEVELOPMENT MISSION. TRAVEL EXPENSES WERE NOT TREATED

AS TAXABLE COMPENSATION.

HEALTH OR SOCIAL CLUB DUES - SOCIAL CLUB DUES WERE PAID FOR THE PRESIDENT &

CIO. THESE DUES WERE NOT TREATED AS TAXABLE COMPENSATION.

PART I, LINE 4A:

UNDER A VOLUNTARY TERMINATION AGREEMENT ENTERED INTO BY THE EMPLOYEE AND

THE ORGANIZATION OR UPON A QUALIFYING TERMINATION DEFINED AS AN INVOLUNTARY

SEPARATION FROM SERVICE OTHER THAN FOR CAUSE, AN EMPLOYEE MAY BE ENTITLED

TO SEVERANCE PAY. THE TERMS AND CONDITIONS TO RECEIVE SEVERANCE PAYMENTS

REQUIRE THE EMPLOYEE TO SIGN A RELEASE OF CLAIMS FORM THAT COVERS ALL

SITUATIONS SURROUNDING THE EMPLOYEE'S EMPLOYMENT AND SEPARATION FROM THE

ORGANIZATION.

SEVERANCE PAYMENTS WERE MADE DURING THE YEAR TO THE FOLLOWING LISTED PERSON

IN PART VII:

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

CHERYL HAY - \$27,454

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2019

Open to Public
Inspection

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND THE RETENTION OF CURRENT AND RECRUITMENT OF NEW BUSINESS TO OHIO.

FORM 990, PART VI, SECTION A, LINE 7A:

THE GOVERNING BODY IS APPOINTED BY THE GOVERNOR ACCORDING TO OHIO STATE

LAW, CHAPTER 187, REVISED CODE.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS SUBMITTED TO THE CHIEF FINANCIAL OFFICER FOR HIS REVIEW.

SUBSEQUENT TO HIS APPROVAL, IT IS SUBMITTED TO THE PRESIDENT AND CHIEF

INVESTMENT OFFICER FOR REVIEW AND APPROVAL. COPIES OF THE FORM 990 ARE

PROVIDED TO THE BOARD OF DIRECTORS PRIOR TO FILING THE RETURN.

ADDITIONALLY, JOBSOHIO EMPLOYS DELOITTE TO REVIEW THE RETURN AND PROVIDE

GUIDANCE IN IDENTIFYING ERRORS IN THE RETURN SUBMISSION AND FEEDBACK ON

QUANTITATIVE AND QUALITATIVE RESPONSES.

FORM 990, PART VI, SECTION B, LINE 12C:

JOBSOHIO'S CONFLICTS OF INTEREST POLICY IS INTENDED TO PROTECT THE

CORPORATION'S INTEREST WHEN IT IS CONSIDERING A TRANSACTION OR ARRANGEMENT

THAT MIGHT BENEFIT THE PRIVATE INTEREST OF A DIRECTOR OR OFFICER OR

EMPLOYEE OF THE CORPORATION OR MIGHT DIRECTLY BENEFIT THAT INDIVIDUAL IN

OTHER THAN A DE MINIMIS MANNER. THIS POLICY SUPPLEMENTS, BUT DOES NOT

REPLACE, OHIO LAWS GOVERNING CONFLICTS OF INTEREST APPLICABLE TO THE

CORPORATION.

UNDER JOBSOHIO'S CONFLICTS OF INTEREST POLICY, DIRECTORS, OFFICERS AND

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2019)

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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EMPLOYEES OF THE CORPORATION ARE CONSIDERED TO BE INTERESTED INDIVIDUALS

WHERE THEY HAVE, DIRECTLY OR INDIRECTLY, THROUGH BUSINESS, INVESTMENT, OR

FAMILY:

(A) A NON DE MINIMIS OWNERSHIP OR INVESTMENT INTEREST IN ANY PERSON WITH

WHICH THE CORPORATION HAS A TRANSACTION OR ARRANGEMENT;

(B) A COMPENSATION ARRANGEMENT WITH THE CORPORATION OR ANY PERSON WITH

WHICH THE CORPORATION HAS A TRANSACTION OR ARRANGEMENT; OR

(C) A NON DE MINIMIS POTENTIAL OWNERSHIP OR INVESTMENT INTEREST IN, OR

POTENTIAL COMPENSATION ARRANGEMENT WITH, ANY PERSON WITH WHICH THE

CORPORATION IS NEGOTIATING A TRANSACTION OR ARRANGEMENT.

COMPENSATION INCLUDES DIRECT OR INDIRECT REMUNERATION AS WELL AS MATERIAL

GIFTS OR FAVORS.

IN CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICTS OF INTEREST WITH

RESPECT TO A SPECIFIC TRANSACTION OR ARRANGEMENT BETWEEN AN INTERESTED

INDIVIDUAL AND THE CORPORATION, AN INTERESTED INDIVIDUAL MUST DISCLOSE THE

EXISTENCE AND NATURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS TO

THE DIRECTOR OF COMPLIANCE, BOARD, AND MEMBERS OF ANY COMMITTEES OR

INDIVIDUALS WITH BOARD-DELEGATED POWERS THAT ARE CONSIDERING THE PROPOSED

TRANSACTION OR ARRANGEMENT.

AFTER DISCLOSURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS AND ANY

DISCUSSION WITH THE INTERESTED INDIVIDUAL, THE INTERESTED INDIVIDUAL MUST

LEAVE THE BOARD OR OTHER MEETING WHILE A DETERMINATION IS MADE AS TO

WHETHER A CONFLICT OF INTEREST EXISTS. THE BOARD SHALL DECIDE IF A CONFLICT

OF INTEREST EXISTS.

Name of the organization JOB SOHIO	Employer identification number 45-2798687
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IF THE BOARD DECIDES BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS THAT A CONFLICT EXISTS, THE DISINTERESTED DIRECTORS MUST DETERMINE WHETHER THE CORPORATION CAN OBTAIN, WITH REASONABLE EFFORTS, A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT FROM A PERSON THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST.

IF A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS NOT REASONABLY AVAILABLE UNDER CIRCUMSTANCES THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST, THE BOARD MUST DETERMINE BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS WHETHER THE TRANSACTION OR ARRANGEMENT IS IN THE CORPORATION'S BEST INTEREST, FOR ITS OWN BENEFIT, AND WHETHER THE TRANSACTION OR ARRANGEMENT IS FAIR AND REASONABLE.

IF THE BOARD HAS REASONABLE CAUSE TO BELIEVE THAT A DIRECTOR OR OFFICER HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT WILL INFORM THE INDIVIDUAL OF THE BASIS FOR SUCH BELIEF AND PROVIDE THE INDIVIDUAL WITH AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE. IF, AFTER HEARING THE RESPONSE OF THE DIRECTOR OR OFFICER AND MAKING SUCH FURTHER INVESTIGATION AS MAY BE WARRANTED IN THE CIRCUMSTANCES, THE BOARD DETERMINES THAT THE DIRECTOR OR OFFICER HAS IN FACT FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT MUST TAKE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION, INCLUDING, WITHOUT LIMITATION, INITIATING AN ACTION FOR BREACH OF FIDUCIARY DUTY. THE MINUTES OF THE BOARD MEETINGS CONSIDERING POSSIBLE OR ACTUAL CONFLICTS OF INTEREST SHALL BE KEPT AND SHALL CONTAIN BOTH OF THE FOLLOWING:

(A) THE NAMES OF THE INDIVIDUALS WHO DISCLOSED OR OTHERWISE WERE FOUND TO

Name of the organization JOB SOHIO	Employer identification number 45-2798687
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HAVE A FINANCIAL INTEREST IN CONNECTION WITH AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, THE NATURE OF THE FINANCIAL INTEREST, ANY ACTION TAKEN TO DETERMINE WHETHER A CONFLICT OF INTEREST WAS PRESENT, AND THE BOARD'S DECISION AS TO WHETHER A CONFLICT OF INTEREST EXISTED; AND

(B) THE NAMES OF THE INDIVIDUALS WHO WERE PRESENT FOR DISCUSSIONS AND VOTES RELATING TO THE TRANSACTION OR ARRANGEMENT, THE CONTENT OF THE DISCUSSION, INCLUDING ANY ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT, AND A RECORD OF ANY VOTES TAKEN IN CONNECTION THEREWITH.

IN ADDITION TO THE FOREGOING, ANY OFFICER OR EMPLOYEE OF THE CORPORATION WHOSE RESPONSIBILITY INCLUDES COMPENSATION MATTERS AND WHO RECEIVES COMPENSATION DIRECTLY OR INDIRECTLY FROM THE CORPORATION IS PRECLUDED FROM VOTING OR PROVIDING INFORMATION TO ANY COMPENSATION COMMITTEE ON MATTERS PERTAINING TO THAT INDIVIDUAL'S COMPENSATION.

DIRECTORS MAY NOT SOLICIT OR ACCEPT EMPLOYMENT WITH ANY PERSON THAT RECEIVES OR HAS RECEIVED AN INCENTIVE OR OTHER ASSISTANCE AS A RESULT OF A DECISION THAT SUCH DIRECTOR PARTICIPATED IN AS A DIRECTOR OF THE CORPORATION.

EACH DIRECTOR, OFFICER AND EMPLOYEE IS REQUIRED TO ANNUALLY SIGN A STATEMENT AFFIRMING THAT SUCH INDIVIDUAL:

(A) HAS RECEIVED A COPY OF THE POLICY;

(B) HAS READ AND UNDERSTANDS THE POLICY;

(C) HAS AGREED TO COMPLY WITH THE POLICY; AND

(D) UNDERSTANDS THE CORPORATION'S STATUTORY PURPOSE AND THAT IT IS A NONPROFIT CORPORATION.

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

TO ENSURE THAT THE CORPORATION OPERATES IN A MANNER CONSISTENT WITH ITS
 STATUTORY AND CHARITABLE PURPOSES OR CONTRACTUAL OBLIGATIONS AND THAT IT
 DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE THE STATUS OF THE
 CORPORATION AS AN ORGANIZATION EXEMPT FROM FEDERAL INCOME TAX, PERIODIC
 REVIEWS OF ITS OPERATIONS ARE PERFORMED. THE PERIODIC REVIEWS, AT A
 MINIMUM, DETERMINE ALL OF THE FOLLOWING:

(A) WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED
 UPON COMPETENT SURVEY INFORMATION, AND ARE THE RESULT OF ARM'S LENGTH
 BARGAINING;

(B) WHETHER THE CORPORATION'S OPERATIONS ARE CONSISTENT WITH THE ARTICLES,
 THIS CODE OF REGULATIONS AND CONTRACTUAL OBLIGATIONS, AND ARE PROPERLY
 DOCUMENTED; AND

(C) WHETHER TRANSACTIONS ARE FAIR TO THE CORPORATION, REFLECT REASONABLE
 INVESTMENT OR PAYMENTS FOR GOODS AND SERVICES, FURTHER THE CORPORATION'S
 STATUTORY AND CHARITABLE PURPOSES OR CONTRACTUAL OBLIGATIONS, AND DO NOT
 RESULT IN DIRECT PRIVATE BENEFIT TO DIRECTORS, OFFICERS OR OTHER PERSONS,
 IN OTHER THAN A DE MINIMIS MANNER.

A MAJORITY OF THE DISINTERESTED DIRECTORS MAY REMOVE ANY DIRECTOR FOR
 MISCONDUCT. MISCONDUCT INCLUDES ANY BEHAVIOR BY A DIRECTOR THAT INDICATES
 THE DIRECTOR HAS FAILED TO PERFORM HIS OR HER FIDUCIARY DUTIES TO THE
 CORPORATION; TO COMPLY WITH THE REQUIREMENTS OF THE ARTICLES, THIS CODE OF
 REGULATIONS, OR ANY CORPORATE CONFLICTS OF INTEREST OR ETHICAL POLICIES; TO
 MEET HIS OR HER OBLIGATIONS AS A DIRECTOR UNDER OHIO LAW; HAS BEEN
 CONVICTED OF A FELONY; OR HAS OTHERWISE ENGAGED, THROUGH ACT OR OMISSION,
 IN SIMILAR BEHAVIOR THAT A MAJORITY OF THE DISINTERESTED DIRECTORS
 DETERMINES WARRANTS REMOVAL FOR MISCONDUCT. A MAJORITY OF THE DISINTERESTED

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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DIRECTORS HAVE SOLE AUTHORITY TO DETERMINE WHETHER A DIRECTOR SHOULD BE
REMOVED FROM OFFICE ON THE BASIS OF MISCONDUCT.

EFFECTIVE OCTOBER 1, 2013, JOBSOHIO'S BOARD OF DIRECTORS CREATED AN
INDEPENDENT REVIEW PANEL TO, AMONG OTHER THINGS, ASSESS THE ADEQUACY OF
JOBSOHIO'S REVIEW PROCESS REGARDING POTENTIAL CONFLICTS OF INTEREST.

THE DIRECTOR OF COMPLIANCE HAS COMPILED A LIST OF FINANCIAL AND FIDUCIARY
INTERESTS FROM THE FINANCIAL DISCLOSURE STATEMENTS THAT ALL JOBSOHIO BOARD
OF DIRECTORS AND NUMEROUS JOBSOHIO STAFF MEMBERS MUST FILL OUT AND SUBMIT
TO THE OHIO ETHICS COMMISSION. IN THE FALL OF 2013, JOBSOHIO BUILT INTO ITS
CUSTOMER RELATIONSHIP MANAGEMENT SOFTWARE SYSTEM A ROBUST POTENTIAL
CONFLICT IDENTIFICATION SYSTEM (PCIS) THAT AUTOMATICALLY SEARCHES FOR
MATCHES OF DISCLOSED FINANCIAL AND FIDUCIARY INTERESTS OF BOARD MEMBERS AND
EMPLOYEES WITH ANY COMPANY THAT SEEKS AN ECONOMIC DEVELOPMENT INCENTIVE
FROM JOBSOHIO. AT THREE POINTS IN THE PROJECT DEVELOPMENT PROCESS, THE PCIS
ALERTS JOBSOHIO'S GENERAL COUNSEL OF ANY POTENTIAL CONFLICTS AND REQUIRES
THOSE POTENTIAL CONFLICTS OF INTEREST TO BE CLEARED OR MANAGED BEFORE THE
PROJECT MAY PROCEED TO APPROVAL.

IN TANDEM WITH THE AUTOMATED PCIS PROCESS AND TWICE A WEEK, THE DIRECTOR OF
COMPLIANCE PERFORMS AN INDEPENDENT REVIEW OF THE AGENDAS FOR THE PROJECT
TEAM MEETINGS TO CHECK FOR POTENTIAL CONFLICTS OF INTEREST IN ADVANCE OF
THOSE MEETINGS.

FORM 990, PART VI, SECTION B, LINE 15:

PURSUANT TO ARTICLE 5.1 (A) OF THE JOBSOHIO ARTICLES OF INCORPORATION, THE
JOBSOHIO BOARD OF DIRECTORS (BOARD) IS TO APPROVE BY RESOLUTION THE

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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COMPENSATION OF THE CHIEF INVESTMENT OFFICER, PURSUANT TO ARTICLE 5.1 (B) THEREOF, THE BOARD IS TO APPROVE A COMPENSATION PLAN FOR THE CORPORATION.

UNDER ARTICLE 6.4 OF THE JOBSOHIO ARTICLES OF INCORPORATION, A COMPENSATION COMMITTEE (COMMITTEE) IS ELECTED BY THE BOARD. THE COMMITTEE IS RESPONSIBLE FOR REVIEWING ANY PLAN FOR THE COMPENSATION OF THE CORPORATION'S EMPLOYEES RECOMMENDED BY THE CHIEF INVESTMENT OFFICER AND FOR MAKING RECOMMENDATIONS REGARDING ANY SUCH PLAN OF COMPENSATION TO THE BOARD FOR THEIR ACTION. IN ADDITION, THE COMMITTEE IS TO REVIEW COMPENSATION ARRANGEMENTS WITH BOTH EMPLOYEES AND INDEPENDENT CONTRACTORS OF THE CORPORATION.

DURING THE TAX YEAR THE COMPENSATION COMMITTEE RETAINED THE SERVICES OF A COMPENSATION CONSULTANT AND DEVELOPED AND REVIEWED A COMPENSATION PLAN FOR THE CORPORATION, EXCLUDING THE PRESIDENT/CHIEF INVESTMENT OFFICER. THE COMMITTEE WAS PROVIDED WITH AND CONSIDERED SUPPORTING DATA AND DOCUMENTATION, INCLUDING COMPARISONS, AND APPROVED THE COMPENSATION PLAN. THE COMMITTEE SEPARATELY REVIEWED AND APPROVED A PROPOSAL FOR THE COMPENSATION OF THE PRESIDENT/CHIEF INVESTMENT OFFICER.

OFFICERS AND EMPLOYEES THAT WERE THE SUBJECT OF THE COMPENSATION DETERMINATIONS, INCLUDING THE PRESIDENT/CHIEF INVESTMENT OFFICER, WERE NOT PRESENT FOR THE DISCUSSION AND VOTING ON THEIR COMPENSATION. THE ACTIONS OF THE COMPENSATION COMMITTEE WERE CONTEMPORANEOUSLY DOCUMENTED IN COMMITTEE MINUTES. THE ACTIONS OF THE COMPENSATION COMMITTEE WERE FORWARDED TO THE BOARD OF DIRECTORS FOR APPROVAL OF THAT BODY.

FORM 990, PART VI, SECTION C, LINE 19:

THE CORPORATION'S ARTICLES OF INCORPORATION ARE FILED WITH THE OFFICE OF

Name of the organization JOBSONHIO	Employer identification number 45-2798687
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THE OHIO SECRETARY OF STATE AND ARE A MATTER OF PUBLIC RECORD AVAILABLE
 ONLINE. THE CORPORATION'S CONFLICT OF INTEREST POLICY AND AUDITED FINANCIAL
 STATEMENTS ARE FILED WITH THE OHIO DEVELOPMENT SERVICES AGENCY AND ARE
 PUBLIC RECORDS AVAILABLE TO THE GENERAL PUBLIC UPON REQUEST.

THE FOLLOWING DOCUMENTS ARE AVAILABLE ON THE JOBSOHIO WEBSITE: ARTICLES OF
 INCORPORATION, CODE OF REGULATIONS, CONFLICTS OF INTEREST POLICY, STANDARDS
 OF CONDUCT POLICY, EMPLOYEE GIFT POLICY, ETHICAL ANNUAL CONDUCT PLEDGE,
 ANNUAL ETHICS TRAINING, ANNUAL AUDITED FINANCIAL STATEMENTS, QUARTERLY
 REVIEWED FINANCIAL STATEMENTS, AND IRS FORM 990.

FORM 990, PART IX, LINE 24B:
 NETWORK PARTNER SERVICE FEES ARE AMOUNTS PAID TO JOBSOHIO REGIONAL
 PARTNERS IN SUPPORT OF ACHIEVING THE MISSION TO PROMOTE ECONOMIC
 DEVELOPMENT IN THE STATE. THE SIX REGIONAL PARTNERS WITHIN THIS
 JOBSOHIO NETWORK FOCUS THEIR EFFORTS ON ECONOMIC DEVELOPMENT WITHIN
 THEIR AREA.

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2019

Open to Public Inspection

Name of the organization: **JOB SOHIO** Employer identification number: **45-2798687**

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
JOB SOHIO BEVERAGE SYSTEM - 20-1255734 41 SOUTH HIGH STREET, SUITE 1500 COLUMBUS, OH 43215	ECONOMIC DEVELOPMENT	OHIO	501(C)(3)	10	JOB SOHIO	X	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2019

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		X
b Gift, grant, or capital contribution to related organization(s)		X
c Gift, grant, or capital contribution from related organization(s)	X	
d Loans or loan guarantees to or for related organization(s)		X
e Loans or loan guarantees by related organization(s)		X
f Dividends from related organization(s)		X
g Sale of assets to related organization(s)		X
h Purchase of assets from related organization(s)		X
i Exchange of assets with related organization(s)		X
j Lease of facilities, equipment, or other assets to related organization(s)	X	
k Lease of facilities, equipment, or other assets from related organization(s)		X
l Performance of services or membership or fundraising solicitations for related organization(s)	X	
m Performance of services or membership or fundraising solicitations by related organization(s)		X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	X	
o Sharing of paid employees with related organization(s)	X	
p Reimbursement paid to related organization(s) for expenses		X
q Reimbursement paid by related organization(s) for expenses	X	
r Other transfer of cash or property to related organization(s)		X
s Other transfer of cash or property from related organization(s)		X

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) JOB SOHIO BEVERAGE SYSTEM	C	255,000,000.	CASH
(2) JOB SOHIO BEVERAGE SYSTEM	L	7,235,270.	REVENUE
(3) JOB SOHIO BEVERAGE SYSTEM	Q	6,358,131.	COST
(4)			
(5)			
(6)			

Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury
Internal Revenue Service

▶ **File a separate application for each return.**
▶ **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	Name of exempt organization or other filer, see instructions. JOBSOHIO	Taxpayer identification number (TIN) 45-2798687
File by the due date for filing your return. See instructions.	Number, street, and room or suite no. If a P.O. box, see instructions. 41 SOUTH HIGH STREET, NO. 1500	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. COLUMBUS, OH 43215-6104	

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 1

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

BRIAN FAUST

- The books are in the care of ▶ 41 S. HIGH STREET, SUITE 1500 - COLUMBUS, OH 43215
Telephone No. ▶ (614) 224-6446 Fax No. ▶ _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and TINs of all members the extension is for.

- 1 I request an automatic 6-month extension of time until MAY 17, 2021, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
- ▶ calendar year _____ or
- ▶ tax year beginning JUL 1, 2019, and ending JUN 30, 2020.
- 2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.