

## JobsOhio. Q2 2020 UPDATE

**METRICS SNAPSHOT:** JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the second quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

## **Q2 2020 RESULTS**





NEW JOBS PAYROLL \$82M 7,155 TOTAL JOBS<sup>1</sup>

\$406M TOTAL JOBS PAYROLL







47% OF PROJECT INVESTMENTS BREAK EVEN IN YEAR ONE (21 OUT OF 45)

<sup>1</sup>Total jobs numbers can vary from quarter to quarter based on how many projects involved large employers.

METRICS BY TARGETED INDUSTRY: Of the 1,675 new job commitments from the second quarter of 2020, 74 percent came from existing Ohio companies while 26 percent came from attraction projects. 63 percent of the total \$209 million capital investment came from existing companies. These results reflect JobsOhio's effort to maintain strong relationships with our existing Ohio companies while attracting new companies.

	INDUSTRIES	JOBS CREATED	RETAINED JOBS	CAPITAL INVESTMENT	
Ø	Advanced Manufacturing	368	1,280	\$20M	
X	Aerospace and Aviation	0	105	0	
	Automotive	254	597	\$56M	
	Energy and Chemicals	34	149	\$3M	
<u></u>	Financial Services	0	0	0	
0	Food and Agribusiness	255	373	\$25M	
	Healthcare	165	387	\$8M	
0	Information Technology	243	810	\$4M	
	Logistics and Distribution	261	771	\$81M	
	Other <sup>2</sup>	95	1,008	\$13M	

<sup>&</sup>lt;sup>2</sup>Represents headquarters and back office.

**PROJECT PIPELINE:** The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends and develop strategies.

## **ACTIVE PROJECTS BY STAGE<sup>3</sup>**

34,140 Total Jobs	216
\$7.8 Billion Capital Investment	LEADS
2,679 Total Jobs \$1.0 Billion Capital Investment	NEGOTIATIONS
55,922 Total Jobs	97
\$15.9 Billion Capital Investment	OFFERS
18,881 Total Jobs \$1.7 Billion Capital Investment	105 APPLICATIONS

46,164 New Jobs, +12% over July 2019

\$26.5 Billion Capital Investment, +1% over July 2019

Data as of July 2020.

<sup>3</sup>Potential results if all projects are realized; includes new and retained jobs

**SELECTED Q2 PROJECTS:** Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q2 2020. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network and many partners at the local level.

COMPANY	REGION	JOBS CREATED	CAPITAL INVESTMENT	INDUSTRY	PROJECT TYPE
American Craft Brewery, LLC	Southwest	105	\$78.0	Food and Agribusiness	Expansion
American Nuts, LLC	Northeast	60	\$4.4	Food and Agribusiness	New Location
Bulten North America, LLC	Northeast	35	\$4.3	Automotive	New Location
Comprehensive Pharmacy Services, LLC	Central	40	\$0.20	Healthcare	New Location
Dansons Peebles, LLC	Southeast	21	\$6.2	Food and Agribusiness	New Location
Dolgencorp, LLC	Southeast	55	\$18.5	Logistics and Distribution	New Location
Dorel Home Furnishings, Inc.	Northwest	87	\$3.2	Advanced Manufacturing	Expansion
HP Pelzer Automotive Systems, Inc.	Northwest	79	\$8.8	Automotive	New Location
MindSpark, Inc.	Central	50	-	Information Services and Software	New Location
Pearl Interactive Network, Inc.	Southeast	12	-	Financial Services	New Location
Radiance Technologies, Inc.	Western	40	-	Information Services and Software	Expansion
RMI Titanium Company, LLC	Northeast	108	\$4.4	Advanced Manufacturing	Expansion
Temeg Holdings, Inc.	Northeast	60	\$6.6	Healthcare	Expansion
The Davey Tree Expert Company	Northeast	70	\$12.5	Other	Expansion