

Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

A For the **2018** calendar year, or tax year beginning **JUL 1, 2018** and ending **JUN 30, 2019**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization JOBSOHIO Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite 41 SOUTH HIGH STREET 1500 City or town, state or province, country, and ZIP or foreign postal code COLUMBUS, OH 43215-6104	D Employer identification number 45-2798687 E Telephone number (614) 224-6446
I Tax-exempt status: <input type="checkbox"/> 501(c)(3) <input checked="" type="checkbox"/> 501(c)(4) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		G Gross receipts \$ 366,264,700.
J Website: WWW.JOBSOHIO.COM		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions)
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other		L Year of formation: 2011 M State of legal domicile: OH

Part I Summary

	1	Briefly describe the organization's mission or most significant activities: TO PROMOTE ECONOMIC DEVELOPMENT, JOB CREATION, JOB RETENTION, JOB TRAINING, WORKFORCE DEVELOPMENT,		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
Activities & Governance	3	Number of voting members of the governing body (Part VI, line 1a)	3	9
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	8
	5	Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5	103
	6	Total number of volunteers (estimate if necessary)	6	8
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	7b	Net unrelated business taxable income from Form 990-T, line 38	7b	0.
	Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year
9		Program service revenue (Part VIII, line 2g)	195,000,000.	350,000,000.
10		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	3,429,406.	4,251,384.
11		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	7,710,001.	12,004,621.
12		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	7,238.	8,695.
12			206,146,645.	366,264,700.
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	72,468,892.	112,393,413.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	12,835,928.	14,939,646.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	16b	Total fundraising expenses (Part IX, column (D), line 25)	0.	
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	33,263,599.	34,775,130.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	118,568,419.	162,108,189.
	19	Revenue less expenses. Subtract line 18 from line 12	87,578,226.	204,156,511.
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)	626,905,476.	875,968,690.
	22	Net assets or fund balances. Subtract line 21 from line 20	57,232,123.	92,795,126.
	22		569,673,353.	783,173,564.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer JP NAUSEEF, PRESIDENT & CIO Type or print name and title	Date			
Paid Preparer Use Only	Print/Type preparer's name SHAWNA M. SUNBURY	Preparer's signature <i>Shawna M. Sunbury</i>	Date 2/26/2020	Check if self-employed <input type="checkbox"/>	PTIN P01222873
	Firm's name DELOITTE TAX LLP	Firm's EIN 86-1065772	Phone no. (317) 464-8600		
	Firm's address 111 MONUMENT CIRCLE, SUITE 4200 INDIANAPOLIS, IN 46204-5108				

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission: TO PROMOTE ECONOMIC DEVELOPMENT, JOB CREATION, JOB RETENTION, JOB TRAINING, WORKFORCE DEVELOPMENT, AND THE RETENTION OF CURRENT AND RECRUITMENT OF NEW BUSINESS TO OHIO.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 152,612,850. including grants of \$ 112,393,413.) (Revenue \$ 4,260,079.) JOB SOHIO'S PROGRAM OF ECONOMIC DEVELOPMENT FOCUSED ON JOB CREATION, JOB RETENTION, AND NEW CAPITAL INVESTMENT FROM EXISTING BUSINESS EXPANSION AND ATTRACTION OF NEW COMPANIES TO THE STATE OF OHIO. THE ECONOMIC DEVELOPMENT PROGRAM WILL INCREASE IN INTENSITY IN FISCAL YEAR 2020 AS JOB SOHIO PROMOTES NEW ECONOMIC DEVELOPMENT PROGRAMS WHILE CONTINUING TO LEVERAGE EXISTING PROGRAMS. JOB SOHIO RECEIVED A CONTRIBUTION OF \$350,000,000 DURING THE FISCAL YEAR ENDED JUNE 30, 2019 FROM JOB SOHIO BEVERAGE SYSTEM TO AID IN CARRYING OUT ITS JOB CREATION AND OTHER ECONOMIC DEVELOPMENT ACTIVITIES.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe in Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 152,612,850.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>		X
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	N/A	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	X	
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?	X	
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	X	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question, Yes, No. Rows 22-38 covering various organizational requirements and schedules.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Table with 3 columns: Question, Yes, No. Rows 1a-1c regarding Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax returns, gross income, foreign accounts, prohibited transactions, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year; 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?; 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?; 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?; 5 Did the organization become aware during the year of a significant diversion of the organization's assets?; 6 Did the organization have members or stockholders?; 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?; 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? b Each committee with authority to act on behalf of the governing body?; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates?; 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?; 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13; 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?; 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done; 13 Did the organization have a written whistleblower policy?; 14 Did the organization have a written document retention and destruction policy?; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?; 15a The organization's CEO, Executive Director, or top management official; 15b Other officers or key employees of the organization; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?; 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed NONE
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [X] Own website [] Another's website [X] Upon request [] Other (explain in Schedule O)
19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records BRIAN FAUST - (614) 224-6446 41 S. HIGH STREET, SUITE 1500, COLUMBUS, OH 43215

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ROBERT C. SMITH CHAIRMAN (BEGIN 4/19)	1.00 1.00	X		X				0.	0.	0.
(2) JAMES BOLAND CHAIRMAN (THRU 4/19)	1.00 1.00	X		X				0.	0.	0.
(3) JP NAUSEEF PRESIDENT & CIO (BEGIN 3/19)	40.00 1.00	X		X				0.	0.	0.
(4) JOHN MINOR PRESIDENT & CIO (THRU 3/19)	40.00 1.00	X		X			621,323.	0.	29,472.	
(5) LAWRENCE KIDD SECRETARY-TREAS	1.00 0.00	X		X				0.	0.	0.
(6) DR. JERRY SUE THORNTON BOARD MEMBER (BEGIN 11/18)	1.00 0.00	X						0.	0.	0.
(7) JOHN BISHOP BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(8) RICK PLATT BOARD MEMBER (BEGIN 3/19)	1.00 0.00	X						0.	0.	0.
(9) STEPHEN MARKOVICH BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(10) TOM WILLIAMS BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(11) WILLIAM BATCHELDER BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(12) GARY HEMINGER BOARD MEMBER (THRU 10/18)	1.00 0.00	X						0.	0.	0.
(13) BARBARA SNYDER BOARD MEMBER (THRU 12/18)	1.00 0.00	X						0.	0.	0.
(14) BRIAN FAUST CHIEF FINANCIAL OFFICER (BEGIN 5/19)	40.00 1.00			X				0.	0.	0.
(15) KEVIN A. GIANGOLA CHIEF FINANCIAL OFFICER (THRU 5/19)	40.00 1.00			X			240,487.	0.	18,674.	
(16) AARON PITTS SENIOR MANAGING DIRECTOR	40.00 0.00				X		342,156.	0.	37,470.	
(17) ANDREW DEYE MANAGING DIRECTOR	40.00 0.00				X		241,519.	0.	19,062.	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) DANA SAUCIER VP, HEAD OF ECONOMIC DEV.	40.00 0.00				X			353,100.	0.	13,850.
(19) DONELL GRUBBS GENERAL COUNSEL	40.00 0.00				X			238,163.	0.	19,834.
(20) GLENN RICHARDSON MANAGING DIRECTOR	40.00 0.00				X			275,984.	0.	37,404.
(21) KRISTI TANNER SENIOR MANAGING DIRECTOR	40.00 0.00				X			304,863.	0.	26,470.
(22) KRISTINA CLOUSE EXECUTIVE DIR. OF OPERATIONS	40.00 0.00				X			253,998.	0.	36,664.
(23) TED GRIFFITH MANAGING DIRECTOR	40.00 0.00				X			277,826.	0.	36,223.
(24) VALENTINA ISAKINA MANAGING DIRECTOR	40.00 0.00				X			257,691.	0.	26,393.
(25) LEE CRUME DIRECTOR OF SALES	40.00 0.00					X		191,438.	0.	22,603.
(26) MATTHEW CYBULSKI SECTOR DIRECTOR	40.00 0.00					X		171,150.	0.	15,807.
1b Sub-total								3,769,698.	0.	339,926.
c Total from continuation sheets to Part VII, Section A								548,815.	0.	45,175.
d Total (add lines 1b and 1c)								4,318,513.	0.	385,101.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 39

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
MCGANN MEDIA 61 JEFFERSON AVENUE, COLUMBUS, OH 43215	CONSULTANT	4,273,538.
TEAM NEO, 737 BOLIVAR ROAD, SUITE 2000, CLEVELAND, OH 44115	CONSULTANT	2,921,045.
REDI CINCINNATI, 3 EAST 4TH STREET, SUITE 301, CINCINNATI, OH 45202	CONSULTANT	2,181,692.
APPALACHIAN PARTNERSHIP FOR ECONOMIC GROWTH 35 PUBLIC SQUARE, NELSONVILLE, OH 45764	CONSULTANT	1,985,943.
COLUMBUS 2020, 150 SOUTH FRONT STREET, #200, COLUMBUS, OH 43215	CONSULTANT	1,808,804.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 34

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A)	(B)	(C)	(D)	
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a						
	b Membership dues	1b						
	c Fundraising events	1c						
	d Related organizations	1d	350,000,000.					
	e Government grants (contributions)	1e						
	f All other contributions, gifts, grants, and similar amounts not included above	1f						
	g Noncash contributions included in lines 1a-1f: \$							
	h Total. Add lines 1a-1f			350,000,000.				
Program Service Revenue	2 a LOAN INTEREST	Business Code	900099	2,729,348.	2,729,348.			
	b MANAGEMENT FEES		900099	1,147,079.	1,147,079.			
	c LOAN FEES		900099	374,957.	374,957.			
	d							
	e							
	f All other program service revenue							
	g Total. Add lines 2a-2f			4,251,384.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)			12,004,621.			12,004,621.	
	4 Income from investment of tax-exempt bond proceeds							
	5 Royalties							
	6 a Gross rents	(i) Real	(ii) Personal					
		b Less: rental expenses						
		c Rental income or (loss)						
		d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other					
		b Less: cost or other basis and sales expenses						
		c Gain or (loss)						
		d Net gain or (loss)						
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	a						
		b Less: direct expenses	b					
		c Net income or (loss) from fundraising events						
	9 a Gross income from gaming activities. See Part IV, line 19	a						
b Less: direct expenses		b						
c Net income or (loss) from gaming activities								
10 a Gross sales of inventory, less returns and allowances	a							
	b Less: cost of goods sold	b						
	c Net income or (loss) from sales of inventory							
Miscellaneous Revenue			Business Code					
11 a MISCELLANEOUS INCOME			900099	8,695.	8,695.			
	b							
	c							
	d All other revenue							
	e Total. Add lines 11a-11d				8,695.			
12 Total revenue. See instructions				366,264,700.	4,260,079.	0.	12,004,621.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 ...	112,393,413.	112,393,413.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	6,592,154.	5,109,727.	1,482,427.	
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	5,859,626.	3,696,490.	2,163,136.	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	392,508.	277,592.	114,916.	
9 Other employee benefits	1,299,278.	918,883.	380,395.	
10 Payroll taxes	796,080.	563,008.	233,072.	
11 Fees for services (non-employees):				
a Management				
b Legal	226,138.	182,290.	43,848.	
c Accounting	231,076.		231,076.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	333,851.		333,851.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	5,241,288.	4,750,601.	490,687.	
12 Advertising and promotion	7,695,189.	7,695,189.		
13 Office expenses	397,628.		397,628.	
14 Information technology	2,105,381.		2,105,381.	
15 Royalties				
16 Occupancy	837,614.		837,614.	
17 Travel	1,293,865.	1,293,865.		
18 Payments of travel or entertainment expenses for any federal, state, or local public officials ...	9,013.	9,013.		
19 Conferences, conventions, and meetings	1,063,351.	1,019,921.	43,430.	
20 Interest	690.		690.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	334,611.		334,611.	
23 Insurance	226,752.		226,752.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a UBI TAX	41,593.	0.	41,593.	
b NETWORK PARTNER SERVICE	13,679,725.	13,679,725.		
c RESEARCH AND MATERIALS	375,610.	375,610.		
d TRAINING	255,520.	255,520.		
e All other expenses	426,235.	392,003.	34,232.	
25 Total functional expenses. Add lines 1 through 24e	162,108,189.	152,612,850.	9,495,339.	0.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	0.	1	
	2 Savings and temporary cash investments	70,974,000.	2	65,185,836.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	1,883,702.	4	2,893,821.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	995,961.	9	940,332.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 3,545,923.		
	b Less: accumulated depreciation	10b 2,629,386.		
	11 Investments - publicly traded securities	1,080,154.	10c	916,537.
	12 Investments - other securities. See Part IV, line 11	460,682,175.	11	713,884,577.
	13 Investments - program-related. See Part IV, line 11	90,943,643.	12	
	14 Intangible assets		13	92,134,043.
	15 Other assets. See Part IV, line 11	345,841.	14	
16 Total assets. Add lines 1 through 15 (must equal line 34)	626,905,476.	15	13,544.	
		16	875,968,690.	
Liabilities	17 Accounts payable and accrued expenses	4,307,817.	17	4,924,059.
	18 Grants payable	52,924,306.	18	87,871,067.
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	57,232,123.	26	92,795,126.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets		27	
	28 Temporarily restricted net assets		28	
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds	0.	30	0.
	31 Paid-in or capital surplus, or land, building, or equipment fund	0.	31	0.
	32 Retained earnings, endowment, accumulated income, or other funds	569,673,353.	32	783,173,564.
33 Total net assets or fund balances	569,673,353.	33	783,173,564.	
34 Total liabilities and net assets/fund balances	626,905,476.	34	875,968,690.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	366,264,700.
2	Total expenses (must equal Part IX, column (A), line 25)	2	162,108,189.
3	Revenue less expenses. Subtract line 2 from line 1	3	204,156,511.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	569,673,353.
5	Net unrealized gains (losses) on investments	5	9,343,700.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	783,173,564.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

- 1** Accounting method used to prepare the Form 990: Cash Accrual Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- b** Were the organization's financial statements audited by an independent accountant?
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
 Separate basis Consolidated basis Both consolidated and separate basis
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a		X
2b	X	
2c	X	
3a		X
3b		

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(4) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization JOBBOHIO	Employer identification number 45-2798687
--------------------------------------	--

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ 350,000,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization JOBBOHIO	Employer identification number 45-2798687
--------------------------------------	--

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____
	_____	\$ _____	_____

Name of organization JOBSOHIO	Employer identification number 45-2798687
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Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization: JOBSOHIO; Employer identification number: 45-2798687

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two yes/no questions about donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Conservation Easements section containing multiple questions (1-9) about easement purposes, acreage, monitoring, and expenses, with a table for 'Held at the End of the Tax Year'.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets section with questions 1a, 1b, 2, and 2a, 2b regarding reporting requirements and amounts.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a** Public exhibition
 - b** Scholarly research
 - c** Preservation for future generations
 - d** Loan or exchange programs
 - e** Other _____
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? **Yes** **No**

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? **Yes** **No**
- b** If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|--|-----------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? **Yes** **No**
- b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment ▶ _____ %
- b** Permanent endowment ▶ _____ %
- c** Temporarily restricted endowment ▶ _____ %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i)** unrelated organizations
- (ii)** related organizations

	Yes	No
3a(i)		
3a(ii)		
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		1,216,501.	653,090.	563,411.
d Equipment		808,774.	542,875.	265,899.
e Other		1,520,648.	1,433,421.	87,227.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				916,537.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) ECONOMIC DEVELOPMENT LOANS	92,134,043.	END-OF-YEAR MARKET VALUE
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶	92,134,043.	

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Total revenue reported as 375,608,400. Adjustments include net unrealized gains of 9,343,700. Final total revenue after adjustments is 366,264,700.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Total expenses reported as 162,108,189. Final total expenses after adjustments is 162,108,189.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Multiple horizontal lines provided for entering supplemental information.

**SCHEDULE F
(Form 990)**

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization JOBBOHIO	Employer identification number 45-2798687
--	--

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
EUROPE (INCLUDING ICELAND & GREENLAND)	0	1	PROGRAM SERVICES	ECONOMIC DEVELOPMENT	1,007,161.
EAST ASIA AND THE PACIFIC	0	1	PROGRAM SERVICES	ECONOMIC DEVELOPMENT	498,984.
NORTH AMERICA	0	1	PROGRAM SERVICES	ECONOMIC DEVELOPMENT	58,971.
3 a Subtotal	0	3			1,565,116.
b Total from continuation sheets to Part I	0	0			0.
c Totals (add lines 3a and 3b)	0	3			1,565,116.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2018

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of noncash assistance	

- 2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ► _____
- 3 Enter total number of other organizations or entities ► _____

Part IV Foreign Forms

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* Yes No

- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990)* Yes No

- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)* Yes No

- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)* Yes No

- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* Yes No

- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990)* Yes No

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

PART I, LINE 3:

JOBSOHIO RETAINS MARKET CONSULTANTS TO REPRESENT ITS INTERESTS IN OTHER COUNTRIES FOR FOREIGN DIRECT INVESTMENT IN OHIO. THE COUNTRIES ARE OHIO'S TOP MARKETS FOR BOTH CURRENT INTERNATIONAL INVESTMENT AND ACTIVE ECONOMIC DEVELOPMENT PROJECTS.

PART I, LINE 3, COLUMN (F):

ACCOUNTING METHOD IS ACCRUAL. ALL AMOUNTS ARE FOR EXPENDITURES.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for the latest information.**

Name of the organization

JOB SOHIO

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the criteria used to award the grants or assistance?
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990 recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance
2828 CLINTON, INC. 2828 CLINTON AVENUE CLEVELAND, OH 44113-2939	34-1644643		7,200.	0.		
4440 CREEK ROAD PROPERTIES, LLC 4440 CREEK ROAD CINCINNATI, OH 45242	82-5280312		350,000.	0.		
476 BRIDGE STREET, LLC 15 RESERVOIR ROAD WHITE PLAINS, NY 10603	81-3568315		800,000.	0.		
777 LENA, LLC 777 LENA DRIVE AURORA, OH 44202-8025	38-4031342		500,000.	0.		
A & P TOOL, INC. 801 INDUSTRIAL DRIVE HICKSVILLE, OH 43526-1174	34-1816209		112,233.	0.		
ADVICS MANUFACTURING OHIO, INC. 1650 KINGSVIEW DRIVE LEBANON, OH 45036-8390	31-1229422		248,660.	0.		

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
- 3** Enter total number of other organizations listed in the line 1 table

LHA **For Paperwork Reduction Act Notice, see the Instructions for Form 990.**

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance
AEROCONTROLEX GROUP, INC. 313 GILLETT STREET PAINESVILLE, OH 44077-2918	26-0379798		200,000.	0.		
AIR SOUTH COMMERCE CENTER PHASE II, LLC - POTH ROAD - WHITEHALL, OH 43213	38-4013255		200,000.	0.		
AIRSTREAM, INC. 419 W. PIKE STREET JACKSON CENTER, OH 45334-9728	93-0768561		600,000.	0.		
AK STEEL CORPORATION 9227 CENTRE POINTE DRIVE WEST CHESTER, OH 45069-4822	31-1267098		250,000.	0.		
ALEX PRODUCTS, INC. 19911 COUNTY ROAD T. RIDGEVILLE CORNERS, OH 43555	34-1117191		74,897.	0.		
ALKON CORPORATION 728 GRAHAM DRIVE FREMONT, OH 43420-4073	34-1679064		30,000.	0.		
ALPLA, INC. 3320 FORT SHAWNEE INDUS DRIVE LIMA, OH 45806-1843	58-2611718		150,000.	0.		
ALTIVIA PETROCHEMICALS, LLC 1019 FURNACE ROAD HAVERHILL, OH 45636	47-4927987		805,668.	0.		
AQUABLOK, LTD. 175 WOODLAND AVENUE SWANTON, OH 43558-1026	34-1904902		50,000.	0.		

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ARCONIC 425 SIXTH AVENUE PITTSBURGH, PA 44105	25-0317820		200,000.	0.		
ASM INTERNATIONAL 9639 KINSMAN ROAD NOVELTY, OH 44073	34-0714532		475,000.	0.		
AUTOTOOL, INC. 7875 CORPORATE BOULEVARD PLAIN CITY, OH 43064-8045	34-1789017		53,137.	0.		
BANK STREET HOLDINGS, LLC 4820 BRIAR ROAD CLEVELAND, OH 44135-5040	82-1501811		75,000.	0.		
BELLISIO FOODS, INC. 100 E. BROADWAY STREET JACKSON, OH 45640-1347	59-3015985		1,000,000.	0.		
BENCHMARK EDUCATION COMPANY, LLC 145 HUGUENOT STREET NEW ROCHELLE, NY 10801	13-3996703		50,000.	0.		
BENDIX COMMERCIAL VEHICLE SYSTEMS, LLC - 901 CLEVELAND STREET - ELYRIA, OH 44035-4153	52-1843583		500,000.	0.		
BLECKMANN USA, LLC 188 COMMERCE BOULEVARD JOHNSTOWN, OH 43031	37-1790634		50,000.	0.		
BRAUN INDUSTRIES, INC. 1170 PRODUCTION DRIVE VAN WERT, OH 45891-9391	31-0792103		55,000.	0.		

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BRENNAN INDUSTRIES, INC. 6701 COCHRAN ROAD SOLOON, OH 44139-3411	34-0859271		200,000.	0.		
BREWD OG COLUMBUS LLC 96 GENDER ROAD CANAL WINDCHESTER, OH 43110	47-4320975		-200,000.	0.		
CANDID CARE CO., INC. 213 PARK AVENUE SOUTH 2ND FLOOR NEW YORK, NY 10003	36-4867239		106,718.	0.		
CENTRAL MACHINERY COMPANY, LLC 1339 E. FAIRGROUND ROAD MARION, OH 43302-8873	34-1943090		63,011.	0.		
CERTAINT EED CORPORATION 11519 US HIGHWAY 250 NORTH MILAN, OH 44846-9708	23-2510893		350,000.	0.		
CHERYL & CO. 4465 INDUSTRIAL CENTER DRIVE OBETZ, OH 43207-4589	31-1006364		100,000.	0.		
CHILLICOTHE KENWORTH, INC. 1331 DELANO ROAD CHILLICOTHE, OH 45601	47-5572204		27,170.	0.		
CINTAS CORPORATION NO. 2 3219 ROHR ROAD GROVEPORT, OH 43125-9433	31-1703809		100,000.	0.		
CITY OF BEDFORD HEIGHTS 5661 PERKINS ROAD CLEVELAND, OH 44146-2558	34-6003691		302,350.	0.		

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CITY OF CINCINNATI 805 CENTRAL AVENUE, SUITE 700 CINCINNATI, OH 45202	31-6000064		570,000.	0.		
CITY OF CLEVELAND 601 LAKESIDE AVE. EAST, ROOM 210 CLEVELAND, OH 44114-1015	34-6000646		99,919.	0.		
CITY OF HURON 417 MAIN STREET HURON, OH 44839-1652	34-6400671		200,000.	0.		
CL PRODUCTS INTERNATIONAL, LLC 250 EASTERN AVENUE, P.O. BOX 385 LEESBURG, OH 45135-9783	46-3867345		100,000.	0.		
CLOPAY BUILDING PRODUCTS COMPANY, INC. - 1400 WEST MARKET STREET - TROY, OH 45373	11-2808682		180,000.	0.		
CONTINENTAL STRUCTURAL PLASTICS, INC. - 255 REX BOULEVARD - AUBURN HILLS, MI 48326	52-2108862		400,000.	0.		
COVERMYMEDS, LLC 8866 COMMONS BOULEVARD TWINSBURG, OH 44087	26-3446223		155,255.	0.		
CPG INTERNATIONAL, LLC 5215 OLD ORCHARD ROAD, SUITE 725 SKOKIE, IL 60077	20-2779385		55,000.	0.		
CRANE CONSUMABLES, INC. 155 WESTHEIMER DRIVE MIDDLETOWN, OH 45044	27-4356106		25,000.	0.		

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CREATIVE PACKAGING, LLC 1781 KEMPER COURT, P.O. BOX 305 ZANESVILLE, OH 43701-4606	31-1682777		350,000.	0.		
CREDIT ADJUSTMENTS, INC. 330 FLORENCE STREET DEFIANCE, OH 43512	34-0941570		79,143.	0.		
CROWN EQUIPMENT CORPORATION 44 S. WASHINGTON STREET NEW BREMEN, OH 45869-1288	34-4412691		1,500,000.	0.		
CUSTOM PRO LOGISTICS, LLC 1707 RACE STREET CINCINNATI, OH 45202	46-2460862		250,000.	0.		
DAISY BRAND, LLC 3600 NORTH GEYERS CHAPEL ROAD WOOSTER, OH 44691-9641	80-0595003		400,787.	0.		
DANA LIGHT AXLE MANUFACTURING, LLC 3044 JEEP PARKWAY TOLEDO, OH 43657	26-1347098		250,000.	0.		
DANA LIMITED 3857 TECHNOLOGY DRIVE MAUMEE, OH 43537	26-1531856		3,000,000.	0.		
DAYTON SEWING COLLABORATIVE P.O. BOX 392 DAYTON, OH 45401	82-2325963		66,300.	0.		
DECEUNINCK NORTH AMERICA, LLC 351 N. GARVER ROAD MONROE, OH 45050-1233	31-1745568		50,000.	0.		

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DECKED, LLC 120 N. LEADVILLE AVENUE, SUITE 4 KETCHUM, ID 83340	46-2633179		50,000.	0.		
DIGERONIMO DEVELOPMENT, LLC 5720 EAST SCHAAF ROAD INDEPENDENCE, OH 44131	82-3411495		264,000.	0.		
DOLLAR TREE DISTRIBUTION, INC. 500 VOLVO PARKWAY CHESAPEAKE, VA 23320	54-1737649		34,360.	0.		
E1 DIGITAL DIRECT, INC. 491 MCCLURG ROAD BOARDMAN, OH 44512-6404	47-4912935		70,000.	0.		
ECCRINE SYSTEMS, INC. 1775 MENTOR AVENUE, SUITE 300 CINCINNATI, OH 45212-1100	47-2692010		48,452.	0.		
ELYRIA COMMUNITY IMPROVEMENT CORPORATION - 131 COURT STREET - ELYRIA, OH 44035-5511	47-2250959	501(C)(3)	192,889.	0.		
E-MEK TECHNOLOGIES, LLC 7410 WEBSTER STREET VANDALIA, OH 45414-5816	20-4904956		36,343.	0.		
ENSEMBLE HP, LLC 1701 MERCY HEALTH PLACE CINCINNATI, OH 45237	38-4050738		317,555.	0.		
EXSURCO MEDICAL, INC. 10804 GREEN ROAD WAKEMAN, OH 44889-9676	45-3836837		211,919.	0.		

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FACILITYSOURCE, LLC 200 EAST CAMPUS VIEW BOULEVARD, SUITE 301 - COLUMBUS, OH 43235-4732	20-3319511		82,085.	0.		
FAT HEAD'S BREWING, L.P. ENGEL LAKE DRIVE MIDDLEBURG HEIGHTS, OH 44130	27-1931373		50,000.	0.		
FAXON MACHINING, INC. 11101 ADWOOD DRIVE FOREST PARK, OH 45240	31-1054769		150,000.	0.		
FCA US, LLC 1000 CHRYSLER DRIVE AUBURN HILLS, MI 48326-2766	27-0187277		196,402.	0.		
FIRST SOLAR, INC. 28101 CEDAR PARK BOULEVARD PERRYSBURG, OH 43551-4871	20-4623678		651,448.	0.		
FORMLABS OHIO, INC. 27800 LEMOYNE ROAD, SUITE J. MILLBURY, OH 43447-9683	32-0536305		50,000.	0.		
FORTUITY HOLDING, LLC 750 MOUNT CARMEL MALL COLUMBUS, OH 43222-1553	82-1921127		400,000.	0.		
FRANKLIN INTERNATIONAL, INC. 2020 BRUCK STREET COLUMBUS, OH 43207-2329	31-4183710		1,000,000.	0.		
FULTON COUNTY PROCESSING, LTD. 7800 STATE ROUTE 109 DELTA, OH 43515-9335	34-1965647		75,000.	0.		

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G&S METAL PRODUCTS CO., INC. 3330 EAST 79TH STREET CLEVELAND, OH 44127-1831	34-1145880		21,000.	0.		
GEORGIA TSS, INC. (TOTAL SYSTEM SERVICES, INC.) - 1500 BOLTONFIELD STREET - COLUMBUS, OH 43228	58-1493818		200,000.	0.		
GEO-TECH POLYMERS, LLC 423 HOPEWELL ROAD WAVERLY, OH 45690	80-0814251		100,000.	0.		
GHD GREEN, LLC P.O. BOX 42598 CINCINNATI, OH 45242	82-5505807		75,000.	0.		
HILLCREST EGG & CHEESE CO. 2700 E. 55TH STREET CLEVELAND, OH 44115	34-1136697		400,000.	0.		
HOMESIDE FINANCIAL, LLC 7775 WALTON PARKWAY, 4TH FLOOR NEW ALBANY, OH 43054	46-3689142		300,000.	0.		
HONDA R&D AMERICAS, INC. 21001 STATE ROUTE 739 RAYMOND, OH 43067-9705	33-0054861		3,960,281.	0.		
HONEYMOON PAPER PRODUCTS, INC. 7100 DIXIE HIGHWAY FAIRFIELD, OH 45014	31-0625744		48,776.	0.		
HUMBLE ROBINSON GROUP, LLC 2615 CRYSTAL AVENUE FINDLAY, OH 45840	81-4058205		860,776.	0.		

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HYNES INDUSTRIES, INC. 3760 OAKWOOD AVENUE YOUNGSTOWN, OH 44515-3041	34-0871763		-50,000.	0.		
INOGEN, INC. 326 BOLLAY DRIVE GOLETA, CA 93117-5550	33-0989359		500,000.	0.		
IRONUNITS, LLC 200 PUBLIC SQUARE, SUITE 3300 CLEVELAND, OH 44114-2315	34-1920747		10,895,137.	0.		
ITM MARKETING, INC. 331 MAIN STREET COSHOCTON, OH 43812-1929	35-1989444		285,000.	0.		
JAC PRODUCTS, INC. 225 S. INDUSTRIAL DRIVE SALINE, MI 48176	38-1888757		1,772,474.	0.		
JACKSON COUNTY ECONOMIC DEVELOPMENT PARTNERSHIP - 920 VETERAN'S DRIVE, SUITE A. - JACKSON, OH 45640	34-1604927	501(C)(3)	510,000.	0.		
JEFFERIS REAL ESTATE, LLC 62894 EASTVIEW COURT BARNESVILLE, OH 43713	34-1823010		2,741,727.	0.		
JOHNSON MEDTECH, LLC 145 MILK STREET METHUEN, MA 01844	98-0208105		65,000.	0.		
JPMORGAN CHASE BANK, NATIONAL ASSOCIATION - 1111 POLARIS PARKWAY - COLUMBUS, OH 43240-2031	13-4994650		3,000,000.	0.		

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JUST4CONSTRUCTION.COM, LLC 17999 FOLTZ PARKWAY STRONGSVILLE, OH 44149-5565	46-1185968		750,000.	0.		
KENO KOZIE ASSOCIATES, LTD. ONE N. FRANKLIN STREET, SUITE 500 CHICAGO, IL 60606	36-3621191		40,000.	0.		
KEYSTONE TAILORED MANUFACTURING, LLC - 4600 TIEDEMAN ROAD - BROOKLYN, OH 44144	47-3900155		-288,089.	0.		
KOORSEN FIRE & SECURITY, INC. 727 MANOR PARK DRIVE COLUMBUS, OH 43228	35-1153549		50,000.	0.		
KRAFT FOODS GROUP, INC. THREE LAKES DRIVE NORTHFIELD, IL 60093-2753	36-3083135		-175,000.	0.		
KURTZ BROS., INC. 5000 WARNER ROAD GARFIELD HEIGHTS, OH 44125	34-1152347		61,351.	0.		
LAWRENCE ECONOMIC DEVELOPMENT CORPORATION - 216 COLLINS AVENUE - SOUTH POINT, OH 45680-8501	31-1075744	501(C)(3)	724,114.	0.		
MAC WHITE, LLC 120 WEST MAIN STREET, SUITE 200 VAN WERT, OH 45891	83-0892018		50,000.	0.		
MANE, INC. 2501 HENKLE DRIVE LEBANON, OH 45036-7794	31-1611663		100,000.	0.		

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MCDANIEL PRODUCTS, INC. 50 MANSFIELD INDUSTRIAL PARKWAY MANSFIELD, OH 44903-8999	26-3498215		75,000.	0.		
MCLANE OHIO, INC. 3200 MCLANE DRIVE FINDLAY, OH 45840	47-5030627		121,152.	0.		
MEDPACE, INC. 5375 MEDPACE WAY CINCINNATI, OH 45227-1543	75-3033627		922,134.	0.		
METALX, LLC 295 SOUTH COMMERCE DRIVE WATERLOO, IN 46793	45-3790057		250,000.	0.		
MIDMARK CORPORATION 60 VISTA DRIVE VERSAILLES, OH 45380-9488	34-4269370		2,670,767.	0.		
MITEC POWERTRAIN, INC. 4000 FOSTORIA AVENUE FINDLAY, OH 45840-8733	42-1769575		200,000.	0.		
MORGAN STANLEY & CO., LLC 1585 BROADWAY NEW YORK, NY 10036	20-8764829		432,070.	0.		
MRI SOFTWARE, LLC 28925 FOUNTAIN PARKWAY SOLON, OH 44139-4356	27-1499609		250,000.	0.		
MSW RE 1, INC. 6161 VENTNOR AVENUE VANDALIA, OH 45414-2651	82-3810794		200,000.	0.		

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MULTI-COLOR CORPORATION 4053 CLOUGH WOODS DRIVE BATAVIA, OH 45103	31-1125853		300,000.	0.		
MUNICIPAL LIGHT PLANT, LLC 1400 DUBLIN ROAD COLUMBUS, OH 43215-1009	47-2373487		700,000.	0.		
NANOGATE JAY SYSTEMS, LLC 150 EAST LONGVIEW AVENUE MANSFIELD, OH 44903-4206	81-4480790		1,000,000.	0.		
NATIONAL DOOR AND TRIM, INC. 1189 GRILL ROAD VAN WERT, OH 45891-9386	34-1269925		91,078.	0.		
NAVARRE FACILITY, LLC 4500 STERILITE STREET NE NAVARRE, OH 44662	47-2532936		850,000.	0.		
NELSON PACKAGING COMPANY, INC. 1801 RESERVOIR ROAD LIMA, OH 45804	34-1846562		80,000.	0.		
NEW HORIZONS BAKING COMPANY, INC. 211 WOODLAWN AVENUE NORWALK, OH 44857-2276	31-1178698		100,000.	0.		
NIPPON STEEL INTEGRATED CRANKSHAFT, LLC - 1815 EAST SANDUSKY STREET - FOSTORIA, OH 44830	26-3444991		200,000.	0.		
NRP INVESTMENTS, LLC 5309 TRANSPORTATION BOULEVARD CLEVELAND, OH 44125-5333	34-1899036		600,000.	0.		

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NSG GLASS NORTH AMERICA, INC. PEMBERVILLE ROAD LUCKEY, OH 43443	83-1622986		2,000,000.	0.		
OHIO AWNING GRANT LENDER, INC. 2658 SCRANTON ROAD CLEVELAND, OH 44113	47-5146583		300,000.	0.		
P.H. GLATFELTER COMPANY 232 EAST 8TH STREET CHILLICOTHE, OH 45601-3364	23-0628360		500,000.	0.		
PAS TECHNOLOGIES, INC. 214 HOBART DRIVE HILLSBORO, OH 45133-9487	20-4772714		150,000.	0.		
PEPPERIDGE FARM, INC. 3320 STATE ROUTE 103 E. WILLARD, OH 44890-9614	06-0613103		47,315.	0.		
PHILLIPS MEAT PROCESSING, LLC 2790 RIDGE ROAD ZANESVILLE, OH 43701	61-1394910		40,000.	0.		
PLASTIC PACKAGING TECHNOLOGIES, LLC - 4041 ROBERTS ROAD - COLUMBUS, OH 43228-9536	27-4037334		25,000.	0.		
PORT OF GREATER CINCINNATI DEVELOPMENT AUTHORITY - 3 EAST 4TH STREET, SUITE 300 - CINCINNATI, OH 45202-3745	31-1752368		540,961.	0.		
PRO-TEC COATING COMPANY, LLC 5500 PRO-TEC PARKWAY LEIPSIK, OH 45856	25-1635459		3,000,000.	0.		

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RAYCO MANUFACTURING, LLC 4255 EAST LINCOLN WAY WOOSTER, OH 44691	82-2889106		77,630.	0.		
RBB SYSTEMS, INC. 1909 OLD MANSFIELD ROAD WOOSTER, OH 44691	34-1353186		60,000.	0.		
RELATECARE, LLC 3615 SUPERIOR AVENUE, SUITE 4406C CLEVELAND, OH 44114	46-1590730		42,176.	0.		
RIMECO PRODUCTS, INC. 38198 WILLOUGHBY PARKWAY WILLOUGHBY, OH 44094-7580	34-1715965		50,000.	0.		
RISE BRANDS, INC. 134 EAST LONG STREET COLUMBUS, OH 43215-2518	46-4760127		141,476.	0.		
ROGERS INDUSTRIAL PRODUCTS, INC. 532 SOUTH MAIN STREET AKRON, OH 44311-1018	34-0897539		100,000.	0.		
RUDOLPH DEVELOPMENT, LLC 2120 SMITHTOWN AVENUE RONKONKOMA, NY 11779	46-4521270		500,000.	0.		
RXQ COMPOUNDING, LLC 340 WEST STATE STREET ATHENS, OH 45701	47-1235128		100,000.	0.		
SAFRAN POWER USA, LLC 8380 DARROW ROAD TWINSBURG, OH 44087-2329	46-1426922		25,000.	0.		

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SCIOTO VALLEY WOODWORKING, INC. 423 HOPEWELL ROAD WAVERLY, OH 45690	83-1892831		165,680.	0.		
SEARCH DISCOVERY, INC. 1250 OLD RIVER ROAD CLEVELAND, OH 44115	20-2057743		500,000.	0.		
SEEFRIED DEVELOPMENT SERVICES, INC. - 3333 RIVERWOOD PARKWAY SE., SUITE 200 - ATLANTA, GA 30339-6411	82-1661828		3,305,000.	0.		
SHIN-ETSU SILICONES OF AMERICA, INC. - 963 EVANS AVENUE - AKRON, OH 44305-1021	95-4015700		193,194.	0.		
SILFEX, INC. 950 SOUTH FRANKLIN STREET EATON, OH 45320	20-5699765		59,375.	0.		
SJN DATA CENTER, LLC 4620 WESLEY AVENUE CINCINNATI, OH 45212	47-2512296		400,000.	0.		
SKY CLIMBER FABRICATING, LLC 1600 PITTSBURGH DRIVE DELAWARE, OH 43015	81-2506619		-40,000.	0.		
SMITHERS INFORMATION, LLC 425 WEST MARKET STREET AKRON, OH 44303-2044	27-3887724		50,000.	0.		
SOFIDEL AMERICA CORP. 25910 US 23 CIRCLEVILLE, OH 43113	37-1700146		500,000.	0.		

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance
SOUTHSIDE REDEVELOPMENT, LLC 2135 DANA AVENUE, SUITE 200 CINCINNATI, OH 45207	26-0621636		14,281.	0.		
ST. BERNARD SOAP COMPANY 5177 SPRING GROVE AVENUE CINCINNATI, OH 45217-1050	98-0390818		900,000.	0.		
STEINER OPTICS, INC. 3475 NEWMARK DRIVE MIAMI TOWNSHIP, OH 45342	31-1314876		25,000.	0.		
STEWART-MACDONALD MANUFACTURING COMPANY - 21 N. SHAFER STREET - ATHENS, OH 45701	31-0783143		400,000.	0.		
STOLLE MACHINERY COMPANY, LLC 7425 WEBSTER STREET DAYTON, OH 45414	77-0616243		60,000.	0.		
STONECROP TECHNOLOGIES, LLC 3500 SOUTHWEST BOULEVARD GROVE CITY, OH 43123-2244	14-1831492		40,000.	0.		
TEIKOKU USA, INC. 27881 STATE ROUTE 7 MARIETTA, OH 45750	76-0356084		120,000.	0.		
TERREX HARRIS AVE., LLC 3200 MADISON ROAD, SUITE 2B CINCINNATI, OH 45209	47-1885117		198,000.	0.		
THE CLARENCE AND JUDITH LAPEDES FAMILY, LLC - 2444 MADISON ROAD, SUITE 207 - CINCINNATI, OH 45208-1219	31-1570785		68,696.	0.		

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance
THE GREAT LAKES CONSTRUCTION CO. 2608 GREAT LAKES WAY HINCKLEY, OH 44233	34-0689355		96,500.	0.		
THE HUNTINGTON NATIONAL BANK 5555 CLEVELAND AVENUE COLUMBUS, OH 43231	31-0966785		1,500,000.	0.		
THE OHIO MANUFACTURERS' ASSOCIATION - 33 NORTH HIGH STREET, 6TH FLOOR - COLUMBUS, OH 43215	31-4270490		30,000.	0.		
THE WORNICK COMPANY 4700 CREEK ROAD BLUE ASH, OH 45242-2808	30-0225741		50,000.	0.		
THEKEN COMPANIES, LLC 1800 TRIPLETT BOULEVARD AKRON, OH 44306-3311	90-0951383		268,529.	0.		
THERMA-TRU CORP. 1750 INDIAN WOOD CIRCLE MAUMEE, OH 43537-4018	34-1923454		350,000.	0.		
TIFFIN METAL PRODUCTS CO. 450 WALL STREET TIFFIN, OH 44883-1366	34-1302396		6,648.	0.		
TOPRE AMERICA CORPORATION 1100 REAPER AVENUE SPRINGFIELD, OH 45503-3501	98-0380782		500,000.	0.		
TPAM, INC. 28175 HAGGERTY ROAD, SUITE 151 NOVI, MI 48377	30-0869183		89,619.	0.		

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance
TRAMEC SLOAN, LLC 30 DAVIS STREET IOLA, KS 66749	80-0917230		-200,000.	0.		
TRI-COUNTY RURAL WATER AND SEWER DISTRICT - 20 ANDERSON LANE - WATERFORD, OH 45786	31-1269601		-50,000.	0.		
TRUE INSPECTION SERVICES, LLC 871 SOUTH MAIN STREET URBANA, OH 43078-2537	26-1737051		707,158.	0.		
U.S. BANK NATIONAL ASSOCIATION 800 NICOLLET MALL MINNEAPOLIS, MN 55402	31-0841368		150,000.	0.		
UNITED PARCEL SERVICE, INC. 5101 TRABUE ROAD COLUMBUS, OH 43228-9613	36-2407381		75,000.	0.		
UNIVERSITY OF DAYTON RESEARCH INSTITUTE - 300 COLLEGE PARK AVENUE - DAYTON, OH 45469-1640	31-0536715	501(C)(3)	510,563.	0.		
UNVERFERTH MANU. CO., INC. PO BOX 357 KALIDA, OH 45853	34-0936989		-50,000.	0.		
V WERT 1, LLC 1180 KEAR ROAD VAN WERT, OH 45891	81-4145031		1,224,966.	0.		
VEE PAK OHIO, LLC 9040 SMITHS MILL ROAD NEW ALBANY, OH 43054	90-0629281		100,000.	0.		

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance
VILLAGE OF EVENDALE 10500 READING ROAD EVENDALE, OH 45241-2574	31-6001691		400,000.	0.		
VILLAGE OF RIPLEY P.O. BOX 219 RIPLEY, OH 45167-0219	31-6001082		131,500.	0.		
VITATOE INDUSTRIES, INC. 100 CHAMBER DRIVE, P.O. BOX 224 CHILLICOTHE, OH 45601-0224	31-1012711		25,000.	0.		
VOSS INDUSTRIES, LLC 2168 W. 25TH STREET CLEVELAND, OH 44113-4172	34-0891000		26,129.	0.		
WASHINGTON COUNTY CAREER CENTER 21740 STATE ROUTE 676 MARIETTA, OH 45750	31-0735812		259,877.	0.		
WAYNE TRAIL TECHNOLOGIES, INC. 203 EAST PARK STREET FORT LORAMIE, OH 45845	34-0922427		100,000.	0.		
WF MANUFACTURING, LTD. 1785 WALL ROAD WADSWORTH, OH 44281	81-4549773		125,000.	0.		
ZIMMER SURGICAL, INC. 6001 ROYALTON ROAD BROADVIEW HEIGHTS, OH 44147	81-0550216		250,000.	0.		

Part III **Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)

Part IV **Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

JOB SOHIO GRANTEES RECEIVE GRANT FUNDS ONLY ON A REIMBURSEMENT BASIS.

GRANTEES MUST SUBMIT A REQUEST FOR REIMBURSEMENT AND SUPPORTING

DOCUMENTATION FOR REVIEW AND APPROVAL BY JOB SOHIO.

GRANTEES MUST MAINTAIN RECORDS SUPPORTING CLAIMED COSTS AND ALL REQUESTS

FOR REIMBURSEMENT ARE SUBJECT TO AUDIT BY JOB SOHIO.

REQUESTS FOR REIMBURSEMENT MUST BE CERTIFIED BY AUTHORIZED OFFICERS OF

Part IV Supplemental Information

GRANTEE. DOCUMENTATION IN SUPPORT OF CLAIMED COSTS MUST INCLUDE AGREEMENTS,

PAID INVOICES, VOUCHERS, PAID RECEIPTS, AND OTHER DOCUMENTATION AS NEEDED.

PROGRAM DISBURSEMENTS ARE REVIEWED AT MULTIPLE LEVELS WITHIN JOB SOHIO.

GRANTEES ARE REQUIRED TO SUBMIT AN ANNUAL REPORT TO THE JOB SOHIO DIRECTOR

OF COMPLIANCE. ALL SUCH REPORTS ARE REVIEWED BY THE DIRECTOR OF COMPLIANCE,

WHO PREPARES A REPORT ON PROJECT PERFORMANCE. UNDERPERFORMING PROJECTS MAY

BE THE SUBJECT OF ACTION AT THE RECOMMENDATION OF THE DIRECTOR OF

COMPLIANCE BY THE JOB SOHIO COMPLIANCE TEAM, AND FINAL DETERMINATION BY THE

JOB SOHIO PRESIDENT/CIO.

PART II:

THE STATEMENT OF FUNCTIONAL EXPENSES IS PREPARED ON THE ACCRUAL BASIS

OF ACCOUNTING AND SCHEDULE I IS PREPARED ON THE CASH BASIS OF

ACCOUNTING. ACCORDINGLY, A VARIANCE EXISTS BETWEEN THE AMOUNTS REPORTED

FOR GRANT EXPENSE ON EACH SCHEDULE.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, if any, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) and the sum of all (D) and (E) must equal the total amount of Form 990, Part VII, Section A, line 1a.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation			
(1) JOHN MINOR PRESIDENT & CIO (THRU 3/19)	(i)	391,008.	230,000.	315.	11,000.	18,472.	
	(ii)	0.	0.	0.	0.	0.	
(2) KEVIN A. GIANGOLA CHIEF FINANCIAL OFFICER (THRU 5/19)	(i)	193,087.	47,000.	400.	9,692.	8,982.	
	(ii)	0.	0.	0.	0.	0.	
(3) AARON PITTS SENIOR MANAGING DIRECTOR	(i)	246,473.	95,200.	483.	11,000.	26,470.	
	(ii)	0.	0.	0.	0.	0.	
(4) ANDREW DEYE MANAGING DIRECTOR	(i)	191,165.	50,200.	154.	9,737.	9,325.	
	(ii)	0.	0.	0.	0.	0.	
(5) DANA SAUCIER VP, HEAD OF ECONOMIC DEV.	(i)	267,500.	85,000.	600.	11,000.	2,850.	
	(ii)	0.	0.	0.	0.	0.	
(6) DONELL GRUBBS GENERAL COUNSEL	(i)	187,242.	50,200.	721.	9,633.	10,201.	
	(ii)	0.	0.	0.	0.	0.	
(7) GLENN RICHARDSON MANAGING DIRECTOR	(i)	217,298.	57,300.	1,386.	11,000.	26,404.	
	(ii)	0.	0.	0.	0.	0.	
(8) KRISTI TANNER SENIOR MANAGING DIRECTOR	(i)	245,097.	59,200.	566.	0.	26,470.	
	(ii)	0.	0.	0.	0.	0.	
(9) KRISTINA CLOUSE EXECUTIVE DIR. OF OPERATIONS	(i)	193,617.	60,200.	181.	10,446.	26,218.	
	(ii)	0.	0.	0.	0.	0.	
(10) TED GRIFFITH MANAGING DIRECTOR	(i)	217,143.	60,200.	483.	11,000.	25,223.	
	(ii)	0.	0.	0.	0.	0.	
(11) VALENTINA ISAKINA MANAGING DIRECTOR	(i)	211,376.	46,000.	315.	0.	26,393.	
	(ii)	0.	0.	0.	0.	0.	
(12) LEE CRUME DIRECTOR OF SALES	(i)	166,907.	24,200.	331.	7,787.	14,816.	
	(ii)	0.	0.	0.	0.	0.	
(13) MATTHEW CYBULSKI SECTOR DIRECTOR	(i)	148,337.	22,700.	113.	7,106.	8,701.	
	(ii)	0.	0.	0.	0.	0.	
(14) CHERYL HAY DIRECTOR, TALENT ACQUISITION	(i)	156,682.	22,000.	572.	0.	18,742.	
	(ii)	0.	0.	0.	0.	0.	
(15) RENAE SCOTT DIRECTOR, MARKETING & COMM.	(i)	172,223.	23,200.	151.	7,969.	9,227.	
	(ii)	0.	0.	0.	0.	0.	
(16) JULIE BATTLES CONTROLLER	(i)	151,865.	22,000.	122.	6,960.	2,277.	
	(ii)	0.	0.	0.	0.	0.	

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Open to Public
Inspection

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND THE RETENTION OF CURRENT AND RECRUITMENT OF NEW BUSINESS TO OHIO.

FORM 990, PART VI, SECTION A, LINE 7A:

THE GOVERNING BODY IS APPOINTED BY THE GOVERNOR ACCORDING TO OHIO STATE

LAW, CHAPTER 187, REVISED CODE.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS SUBMITTED TO THE CHIEF FINANCIAL OFFICER FOR HIS REVIEW.

SUBSEQUENT TO HIS APPROVAL, IT IS SUBMITTED TO THE PRESIDENT AND CHIEF

INVESTMENT OFFICER FOR REVIEW AND APPROVAL. COPIES OF THE FORM 990 ARE

PROVIDED TO THE BOARD OF DIRECTORS FOR REVIEW PRIOR TO FILING THE RETURN.

ADDITIONALLY, JOBSOHIO EMPLOYS DELOITTE TO REVIEW THE RETURN AND PROVIDE

GUIDANCE IN IDENTIFYING ERRORS IN THE RETURN SUBMISSION AND FEEDBACK ON

QUANTITATIVE AND QUALITATIVE RESPONSES.

FORM 990, PART VI, SECTION B, LINE 12C:

JOBSOHIO'S CONFLICTS OF INTEREST POLICY IS INTENDED TO PROTECT THE

CORPORATION'S INTEREST WHEN IT IS CONSIDERING A TRANSACTION OR ARRANGEMENT

THAT MIGHT BENEFIT THE PRIVATE INTEREST OF A DIRECTOR OR OFFICER OR

EMPLOYEE OF THE CORPORATION OR MIGHT DIRECTLY BENEFIT THAT INDIVIDUAL IN

OTHER THAN A DE MINIMIS MANNER. THIS POLICY SUPPLEMENTS, BUT DOES NOT

REPLACE, OHIO LAWS GOVERNING CONFLICTS OF INTEREST APPLICABLE TO THE

CORPORATION.

UNDER JOBSOHIO'S CONFLICTS OF INTEREST POLICY, DIRECTORS, OFFICERS AND

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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EMPLOYEES OF THE CORPORATION ARE CONSIDERED TO BE INTERESTED INDIVIDUALS

WHERE THEY HAVE, DIRECTLY OR INDIRECTLY, THROUGH BUSINESS, INVESTMENT, OR

FAMILY:

(A) A NON DE MINIMIS OWNERSHIP OR INVESTMENT INTEREST IN ANY PERSON WITH

WHICH THE CORPORATION HAS A TRANSACTION OR ARRANGEMENT;

(B) A COMPENSATION ARRANGEMENT WITH THE CORPORATION OR ANY PERSON WITH

WHICH THE CORPORATION HAS A TRANSACTION OR ARRANGEMENT; OR

(C) A NON DE MINIMIS POTENTIAL OWNERSHIP OR INVESTMENT INTEREST IN, OR

POTENTIAL COMPENSATION ARRANGEMENT WITH, ANY PERSON WITH WHICH THE

CORPORATION IS NEGOTIATING A TRANSACTION OR ARRANGEMENT.

COMPENSATION INCLUDES DIRECT OR INDIRECT REMUNERATION AS WELL AS MATERIAL

GIFTS OR FAVORS.

IN CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICTS OF INTEREST WITH

RESPECT TO A SPECIFIC TRANSACTION OR ARRANGEMENT BETWEEN AN INTERESTED

INDIVIDUAL AND THE CORPORATION, AN INTERESTED INDIVIDUAL MUST DISCLOSE THE

EXISTENCE AND NATURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS TO

THE DIRECTOR OF COMPLIANCE, BOARD, AND MEMBERS OF ANY COMMITTEES OR

INDIVIDUALS WITH BOARD-DELEGATED POWERS THAT ARE CONSIDERING THE PROPOSED

TRANSACTION OR ARRANGEMENT.

AFTER DISCLOSURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS AND ANY

DISCUSSION WITH THE INTERESTED INDIVIDUAL, THE INTERESTED INDIVIDUAL MUST

LEAVE THE BOARD OR OTHER MEETING WHILE A DETERMINATION IS MADE AS TO

WHETHER A CONFLICT OF INTEREST EXISTS. THE BOARD SHALL DECIDE IF A CONFLICT

OF INTEREST EXISTS.

Name of the organization JOB SOHIO	Employer identification number 45-2798687
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IF THE BOARD DECIDES BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS THAT A CONFLICT EXISTS, THE DISINTERESTED DIRECTORS MUST DETERMINE WHETHER THE CORPORATION CAN OBTAIN, WITH REASONABLE EFFORTS, A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT FROM A PERSON THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST.

IF A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT IS NOT REASONABLY AVAILABLE UNDER CIRCUMSTANCES THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST, THE BOARD MUST DETERMINE BY A MAJORITY VOTE OF THE DISINTERESTED DIRECTORS WHETHER THE TRANSACTION OR ARRANGEMENT IS IN THE CORPORATION'S BEST INTEREST, FOR ITS OWN BENEFIT, AND WHETHER THE TRANSACTION OR ARRANGEMENT IS FAIR AND REASONABLE.

IF THE BOARD HAS REASONABLE CAUSE TO BELIEVE THAT A DIRECTOR OR OFFICER HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT WILL INFORM THE INDIVIDUAL OF THE BASIS FOR SUCH BELIEF AND PROVIDE THE INDIVIDUAL WITH AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE.

IF, AFTER HEARING THE RESPONSE OF THE DIRECTOR OR OFFICER AND MAKING SUCH FURTHER INVESTIGATION AS MAY BE WARRANTED IN THE CIRCUMSTANCES, THE BOARD DETERMINES THAT THE DIRECTOR OR OFFICER HAS IN FACT FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT MUST TAKE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION, INCLUDING, WITHOUT LIMITATION, INITIATING AN ACTION FOR BREACH OF FIDUCIARY DUTY. THE MINUTES OF THE BOARD MEETINGS CONSIDERING POSSIBLE OR ACTUAL CONFLICTS OF INTEREST SHALL BE KEPT AND SHALL CONTAIN BOTH OF THE FOLLOWING:

(A) THE NAMES OF THE INDIVIDUALS WHO DISCLOSED OR OTHERWISE WERE FOUND TO

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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HAVE A FINANCIAL INTEREST IN CONNECTION WITH AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, THE NATURE OF THE FINANCIAL INTEREST, ANY ACTION TAKEN TO DETERMINE WHETHER A CONFLICT OF INTEREST WAS PRESENT, AND THE BOARD'S DECISION AS TO WHETHER A CONFLICT OF INTEREST EXISTED; AND

(B) THE NAMES OF THE INDIVIDUALS WHO WERE PRESENT FOR DISCUSSIONS AND VOTES RELATING TO THE TRANSACTION OR ARRANGEMENT, THE CONTENT OF THE DISCUSSION, INCLUDING ANY ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT, AND A RECORD OF ANY VOTES TAKEN IN CONNECTION THEREWITH.

IN ADDITION TO THE FOREGOING, ANY OFFICER OR EMPLOYEE OF THE CORPORATION WHOSE RESPONSIBILITY INCLUDES COMPENSATION MATTERS AND WHO RECEIVES COMPENSATION DIRECTLY OR INDIRECTLY FROM THE CORPORATION IS PRECLUDED FROM VOTING OR PROVIDING INFORMATION TO ANY COMPENSATION COMMITTEE ON MATTERS PERTAINING TO THAT INDIVIDUAL'S COMPENSATION.

DIRECTORS MAY NOT SOLICIT OR ACCEPT EMPLOYMENT WITH ANY PERSON THAT RECEIVES OR HAS RECEIVED AN INCENTIVE OR OTHER ASSISTANCE AS A RESULT OF A DECISION THAT SUCH DIRECTOR PARTICIPATED IN AS A DIRECTOR OF THE CORPORATION.

EACH DIRECTOR, OFFICER AND EMPLOYEE IS REQUIRED TO ANNUALLY SIGN A STATEMENT AFFIRMING THAT SUCH INDIVIDUAL:

(A) HAS RECEIVED A COPY OF THE POLICY;

(B) HAS READ AND UNDERSTANDS THE POLICY;

(C) HAS AGREED TO COMPLY WITH THE POLICY; AND

(D) UNDERSTANDS THE CORPORATION'S STATUTORY PURPOSE AND THAT IT IS A NONPROFIT CORPORATION.

Name of the organization

JOBSOHIO

Employer identification number

45-2798687

TO ENSURE THAT THE CORPORATION OPERATES IN A MANNER CONSISTENT WITH ITS
 STATUTORY AND CHARITABLE PURPOSES OR CONTRACTUAL OBLIGATIONS AND THAT IT
 DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE THE STATUS OF THE
 CORPORATION AS AN ORGANIZATION EXEMPT FROM FEDERAL INCOME TAX, PERIODIC
 REVIEWS OF ITS OPERATIONS ARE PERFORMED. THE PERIODIC REVIEWS, AT A
 MINIMUM, DETERMINE ALL OF THE FOLLOWING:

(A) WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED
 UPON COMPETENT SURVEY INFORMATION, AND ARE THE RESULT OF ARM'S LENGTH
 BARGAINING;

(B) WHETHER THE CORPORATION'S OPERATIONS ARE CONSISTENT WITH THE ARTICLES,
 THIS CODE OF REGULATIONS AND CONTRACTUAL OBLIGATIONS, AND ARE PROPERLY
 DOCUMENTED; AND

(C) WHETHER TRANSACTIONS ARE FAIR TO THE CORPORATION, REFLECT REASONABLE
 INVESTMENT OR PAYMENTS FOR GOODS AND SERVICES, FURTHER THE CORPORATION'S
 STATUTORY AND CHARITABLE PURPOSES OR CONTRACTUAL OBLIGATIONS, AND DO NOT
 RESULT IN DIRECT PRIVATE BENEFIT TO DIRECTORS, OFFICERS OR OTHER PERSONS,
 IN OTHER THAN A DE MINIMIS MANNER.

A MAJORITY OF THE DISINTERESTED DIRECTORS MAY REMOVE ANY DIRECTOR FOR
 MISCONDUCT. MISCONDUCT INCLUDES ANY BEHAVIOR BY A DIRECTOR THAT INDICATES
 THE DIRECTOR HAS FAILED TO PERFORM HIS OR HER FIDUCIARY DUTIES TO THE
 CORPORATION; TO COMPLY WITH THE REQUIREMENTS OF THE ARTICLES, THIS CODE OF
 REGULATIONS, OR ANY CORPORATE CONFLICTS OF INTEREST OR ETHICAL POLICIES; TO
 MEET HIS OR HER OBLIGATIONS AS A DIRECTOR UNDER OHIO LAW; HAS BEEN
 CONVICTED OF A FELONY; OR HAS OTHERWISE ENGAGED, THROUGH ACT OR OMISSION,
 IN SIMILAR BEHAVIOR THAT A MAJORITY OF THE DISINTERESTED DIRECTORS
 DETERMINES WARRANTS REMOVAL FOR MISCONDUCT. A MAJORITY OF THE DISINTERESTED

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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DIRECTORS HAVE SOLE AUTHORITY TO DETERMINE WHETHER A DIRECTOR SHOULD BE REMOVED FROM OFFICE ON THE BASIS OF MISCONDUCT.

EFFECTIVE OCTOBER 1, 2013, JOBSOHIO'S BOARD OF DIRECTORS CREATED AN INDEPENDENT REVIEW PANEL TO, AMONG OTHER THINGS, ASSESS THE ADEQUACY OF JOBSOHIO'S REVIEW PROCESS REGARDING POTENTIAL CONFLICTS OF INTEREST.

THE DIRECTOR OF COMPLIANCE HAS COMPILED A LIST OF FINANCIAL AND FIDUCIARY INTERESTS FROM THE FINANCIAL DISCLOSURE STATEMENTS THAT ALL JOBSOHIO BOARD OF DIRECTORS AND NUMEROUS JOBSOHIO STAFF MEMBERS MUST FILL OUT AND SUBMIT TO THE OHIO ETHICS COMMISSION. IN THE FALL OF 2013, JOBSOHIO BUILT INTO ITS CUSTOMER RELATIONSHIP MANAGEMENT SOFTWARE SYSTEM A ROBUST POTENTIAL CONFLICT IDENTIFICATION SYSTEM (PCIS) THAT AUTOMATICALLY SEARCHES FOR MATCHES OF DISCLOSED FINANCIAL AND FIDUCIARY INTERESTS OF BOARD MEMBERS AND EMPLOYEES WITH ANY COMPANY THAT SEEKS AN ECONOMIC DEVELOPMENT INCENTIVE FROM JOBSOHIO. AT THREE POINTS IN THE PROJECT DEVELOPMENT PROCESS, THE PCIS ALERTS JOBSOHIO'S GENERAL COUNSEL OF ANY POTENTIAL CONFLICTS AND REQUIRES THOSE POTENTIAL CONFLICTS OF INTEREST TO BE CLEARED OR MANAGED BEFORE THE PROJECT MAY PROCEED TO APPROVAL.

IN TANDEM WITH THE AUTOMATED PCIS PROCESS AND TWICE A WEEK, THE DIRECTOR OF COMPLIANCE PERFORMS AN INDEPENDENT REVIEW OF THE AGENDAS FOR THE PROJECT TEAM MEETINGS TO CHECK FOR POTENTIAL CONFLICTS OF INTEREST IN ADVANCE OF THOSE MEETINGS.

FORM 990, PART VI, SECTION B, LINE 15:
PURSUANT TO ARTICLE 5.1 (A) OF THE JOBSOHIO ARTICLES OF INCORPORATION, THE JOBSOHIO BOARD OF DIRECTORS (BOARD) IS TO APPROVE BY RESOLUTION THE

Name of the organization JOBSOHIO	Employer identification number 45-2798687
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COMPENSATION OF THE CHIEF INVESTMENT OFFICER, PURSUANT TO ARTICLE 5.1 (B) THEREOF, THE BOARD IS TO APPROVE A COMPENSATION PLAN FOR THE CORPORATION.

UNDER ARTICLE 6.4 OF THE JOBSOHIO ARTICLES OF INCORPORATION, A COMPENSATION COMMITTEE (COMMITTEE) IS ELECTED BY THE BOARD. THE COMMITTEE IS RESPONSIBLE FOR REVIEWING ANY PLAN FOR THE COMPENSATION OF THE CORPORATION'S EMPLOYEES RECOMMENDED BY THE CHIEF INVESTMENT OFFICER AND FOR MAKING RECOMMENDATIONS REGARDING ANY SUCH PLAN OF COMPENSATION TO THE BOARD FOR THEIR ACTION. IN ADDITION, THE COMMITTEE IS TO REVIEW COMPENSATION ARRANGEMENTS WITH BOTH EMPLOYEES AND INDEPENDENT CONTRACTORS OF THE CORPORATION.

DURING THE TAX YEAR THE COMPENSATION COMMITTEE RETAINED THE SERVICES OF A COMPENSATION CONSULTANT AND DEVELOPED AND REVIEWED A COMPENSATION PLAN FOR THE CORPORATION, EXCLUDING THE PRESIDENT/CHIEF INVESTMENT OFFICER. THE COMMITTEE WAS PROVIDED WITH AND CONSIDERED SUPPORTING DATA AND DOCUMENTATION, INCLUDING COMPARISONS, AND APPROVED THE COMPENSATION PLAN. THE COMMITTEE SEPARATELY REVIEWED AND APPROVED A PROPOSAL FOR THE COMPENSATION OF THE PRESIDENT/CHIEF INVESTMENT OFFICER.

OFFICERS AND EMPLOYEES THAT WERE THE SUBJECT OF THE COMPENSATION DETERMINATIONS, INCLUDING THE PRESIDENT/CHIEF INVESTMENT OFFICER, WERE NOT PRESENT FOR THE DISCUSSION AND VOTING ON THEIR COMPENSATION. THE ACTIONS OF THE COMPENSATION COMMITTEE WERE CONTEMPORANEOUSLY DOCUMENTED IN COMMITTEE MINUTES. THE ACTIONS OF THE COMPENSATION COMMITTEE WERE FORWARDED TO THE BOARD OF DIRECTORS FOR APPROVAL OF THAT BODY.

FORM 990, PART VI, SECTION C, LINE 19:

THE CORPORATION'S ARTICLES OF INCORPORATION ARE FILED WITH THE OFFICE OF

Name of the organization JOBSONHIO	Employer identification number 45-2798687
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THE OHIO SECRETARY OF STATE AND ARE A MATTER OF PUBLIC RECORD AVAILABLE
 ONLINE. THE CORPORATION'S CONFLICT OF INTEREST POLICY AND AUDITED FINANCIAL
 STATEMENTS ARE FILED WITH THE OHIO DEVELOPMENT SERVICES AGENCY
 AND ARE PUBLIC RECORDS AVAILABLE TO THE GENERAL PUBLIC UPON REQUEST.

THE FOLLOWING DOCUMENTS ARE AVAILABLE ON THE JOBSOHIO WEBSITE: ARTICLES OF
 INCORPORATION, CODE OF REGULATIONS, CONFLICTS OF INTEREST POLICY, STANDARDS
 OF CONDUCT POLICY, EMPLOYEE GIFT POLICY, ETHICAL ANNUAL CONDUCT PLEDGE,
 ANNUAL ETHICS TRAINING, ANNUAL AUDITED FINANCIAL STATEMENTS, QUARTERLY
 REVIEWED FINANCIAL STATEMENTS, AND IRS FORM 990.

FORM 990, PART IX, LINE 24B:
 NETWORK PARTNER SERVICE FEES ARE AMOUNTS PAID TO JOBSOHIO REGIONAL
 PARTNERS IN SUPPORT OF ACHIEVING THE MISSION TO PROMOTE ECONOMIC
 DEVELOPMENT IN THE STATE. THE SIX REGIONAL PARTNERS WITHIN THIS
 JOBSOHIO NETWORK FOCUS THEIR EFFORTS ON ECONOMIC DEVELOPMENT WITHIN
 THEIR AREA.

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

JOBSOHIO

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))
JOB SOHIO BEVERAGE SYSTEM - 20-1255734 41 SOUTH HIGH STREET, SUITE 1500 COLUMBUS, OH 43215	ECONOMIC DEVELOPMENT	OHIO	501(C)(3)	10

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

- a** Receipt of **(i)** interest, **(ii)** annuities, **(iii)** royalties, or **(iv)** rent from a controlled entity
- b** Gift, grant, or capital contribution to related organization(s)
- c** Gift, grant, or capital contribution from related organization(s)
- d** Loans or loan guarantees to or for related organization(s)
- e** Loans or loan guarantees by related organization(s)

- f** Dividends from related organization(s)
- g** Sale of assets to related organization(s)
- h** Purchase of assets from related organization(s)
- i** Exchange of assets with related organization(s)
- j** Lease of facilities, equipment, or other assets to related organization(s)

- k** Lease of facilities, equipment, or other assets from related organization(s)
- l** Performance of services or membership or fundraising solicitations for related organization(s)
- m** Performance of services or membership or fundraising solicitations by related organization(s)
- n** Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)
- o** Sharing of paid employees with related organization(s)

- p** Reimbursement paid to related organization(s) for expenses
- q** Reimbursement paid by related organization(s) for expenses

- r** Other transfer of cash or property to related organization(s)
- s** Other transfer of cash or property from related organization(s)

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transactions.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	Method of d
(1) JOB SOHIO BEVERAGE SYSTEM	C	350,000,000.	CASH
(2) JOB SOHIO BEVERAGE SYSTEM	L	1,090,483.	COST
(3) JOB SOHIO BEVERAGE SYSTEM	Q	445,380.	COST
(4)			
(5)			
(6)			

Part VI **Unrelated Organizations Taxable as a Partnership.** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by gross income) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) <small>Are all partners sec. 501(c)(3) orgs.?</small>		(f) Share of total income	(g) Share of end-of-year assets	(h) <small>Dis- ti- allo- Yes</small>
				Yes	No			

Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury
Internal Revenue Service

▶ **File a separate application for each return.**
▶ **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

	Enter filer's identifying number	
Type or print	Name of exempt organization or other filer, see instructions. JOBSOHIO	Employer identification number (EIN) or 45-2798687
	Number, street, and room or suite no. If a P.O. box, see instructions. 41 S. HIGH STREET, STE. 1500	Social security number (SSN)
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. COLUMBUS, OH 43215-6104	

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 | 1

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

BRIAN FAUST

- The books are in the care of ▶ 41 S. HIGH STREET, STE. 1500 - COLUMBUS, OH 43215-6104
Telephone No. ▶ (614) 224-6446 Fax No. ▶
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for.

1 I request an automatic 6-month extension of time until MAY 15, 2020, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
 ▶ calendar year _____ or
 ▶ tax year beginning JUL 1, 2018, and ending JUN 30, 2019.

2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return
 Change in accounting period

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.