

METRICS SNAPSHOT: JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the third quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

Q3 2019 RESULTS

75 TOTAL #
OF PROJECTS

7,826 NEW JOBS

NEW JOBS PAYROLI \$373M 20,310 TOTAL JOBS¹

\$1.2B TOTAL JOBS PAYROLL







65% OF PROJECT INVESTMENTS BREAK EVEN IN YEAR ONE (49 OUT OF 75)

¹Total jobs numbers can vary from quarter to quarter based on how many projects involved large employers.

METRICS BY TARGETED INDUSTRY: Of the 7,826 new job commitments from the third quarter of 2019, 85 percent came from existing Ohio companies while 15 percent came from attraction projects. 38 percent of the total \$2.6 billion capital investment came from existing companies. These results reflect JobsOhio's effort to maintain strong relationships with our existing Ohio companies while attracting new companies.

	INDUSTRIES	JOBS CREATED	RETAINED JOBS	CAPITAL INVESTMENT
()	Advanced Manufacturing	881	2,814	\$123.8M
X	Aerospace and Aviation	366	1,182	\$79.7M
	Automotive	411	2,363	\$89.7M
	Energy and Chemicals	334	265	\$1,844.6M
<u>~</u>	Financial Services	387	1,607	\$8.5M
	Food and Agribusiness	193	183	\$49.4M
	Healthcare	850	1,449	\$26.4M
0	Information Technology	80	42	\$0.8M
	Logistics and Distribution	3,657	2,300	\$388.4M
	Other ²	667	279	\$17.0M

²Represents headquarters and back office.

PROJECT PIPELINE: The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends and develop strategies.

ACTIVE PROJECTS BY STAGE³

36,825 Total Jobs	208
\$6.9 Billion Capital Investment	LEADS
3,672 Total Jobs \$0.1 Billion Capital Investment	NEGOTIATIONS
40,611 Total Jobs	108
\$20.1 Billion Capital Investment	OFFERS
21,047 Total Jobs \$2.4 Billion Capital Investment	APPLICATIONS

45,607 New Jobs, -5% over October 2018

\$29.5 Billion Capital Investment, +4% over October 2018

Data as of October 2019

³Potential results if all projects are realized; includes new and retained jobs

SELECTED Q3 PROJECTS: Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q3 2019. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network and many partners at the local level.

COMPANY	REGION	JOBS CREATED	CAPITAL INVESTMENT	INDUSTRY	PROJECT TYPE
80 Acres Urban Agriculture, Inc.	Southwest	125	\$27M	Food Sciences and Agriculture	Expansion
AMG Vanadium LLC	Southeast	102	\$200.7M	Shale Energy and Petrochemicals	New Location
Belcan, LLC	Southwest	200	\$1.8M	Aerospace and Aviation	Expansion
CCP Newco LLC	Northwest	138	\$2.5M	Advanced Manufacturing	Expansion
CPP-Cleveland, Inc.	Northeast	128	\$55M	Aerospace and Aviation	Expansion
General Dynamics Land Systems Inc.	Northwest	199	\$9.2M	Advanced Manufacturing	Expansion
Heraeus Epurio LLC	Western	25	\$12M	Shale Energy and Petrochemicals	Expansion
Hims Health and Wellness (Hims, Inc.)	Central	500	\$1.5M	Healthcare	New Location
Jefferson Industries Corporation	Central	150	\$10.5M	Automotive	Expansion
Mars Petcare US, Inc.	Northwest	16	\$18M	Food Sciences and Agriculture	Expansion
Outerbox Solutions, Inc.	Northeast	50	\$0.5M	Information Services and Software	Expansion
RIA In A Box, LLC (Rushmore Financial Services, LLC)	Northeast	90	\$0.2M	Financial Services	Expansion
Topre America Corporation	Western	71	\$54.1M	Automotive	Expansion
Total Quality Logistics, LLC	Southwest	594	\$13M	Logistics and Distribution	Expansion
United Candle Company LLC	Southeast	100	\$1.8M	Advanced Manufacturing	New Location