

JobsOhio. Q2 2019 UPDATE

METRICS SNAPSHOT: JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state's economy and have the greatest impact on job creation. Projects announced in the first quarter represent companies' job creation and capital investment commitments to be completed in Ohio over the next three years.

Q2 2019 RESULTS





NEW JOBS PAYROLI \$276M

19,487 TOTAL

\$1.1B TOTAL JOBS







61% OF PROJECT INVESTMENTS BREAK EVEN IN YEAR ONE (47 OUT OF 77)

¹Total jobs numbers can vary from quarter to quarter based on how many projects involved large employers.

METRICS BY TARGETED INDUSTRY: Of the 5,188 new job commitments from the second quarter of 2019, 75 percent came from existing Ohio companies while 25 percent came from attraction projects. 92 percent of the total \$947 million capital investment came from existing companies. These results reflect JobsOhio's effort to maintain strong relationships with our existing Ohio companies while attracting new companies.

	INDUSTRIES	JOBS CREATED	RETAINED JOBS	CAPITAL INVESTMENT	
©	Advanced Manufacturing	568	4,434	\$320.2M	
X	Aerospace and Aviation	160	2,600	\$31.6M	
	Automotive	840	735	\$111.8M	
	Energy and Chemicals	314	1,059	\$251.2M	
<u>Ľ</u>	Financial Services	649	719	\$2.2M	
0	Food and Agribusiness	114	714	\$34.9M	
A.	Healthcare	748	1,482	\$31.8M	
0	Information Technology	111	56	\$2.8M	
	Logistics and Distribution	955	2,136	\$125M	
	Other ²	729	364	\$35.1M	

²Represents headquarters and back office.

PROJECT PIPELINE: The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends and develop strategies.

ACTIVE PROJECTS BY STAGE³

44,380 Total Jobs	229
\$8.1 Billion Capital Investment	LEADS
6,140 Total Jobs \$0.1 Billion Capital Investment	NEGOTIATIONS
27,347 Total Jobs	93
\$15.7 Billion Capital Investment	OFFERS
11,747 Total Jobs \$2.2 Billion Capital Investment	70 APPLICATIONS

41,249 New Jobs, -16% over July 2018

\$26.2 Billion Capital Investment, flat to July 2018

Data as of July 2019

³Potential results if all projects are realized; includes new and retained jobs

SELECTED Q2 PROJECTS: Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q2 2019. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network and many partners at the local level.

COMPANY	REGION	JOBS CREATED	CAPITAL INVESTMENT	INDUSTRY	PROJECT TYPE
Altivia Petrochemicals, LLC	Southeast	12	\$1.2M	Energy and Chemicals	Expansion
AssureCare, LLC	Southwest	100	\$9.6M	Healthcare	New Location
Carvana, LLC	Central	400	\$22.7M	Other	New Location
Code Blue LLC	Western	169	\$1.1M	Financial Services	Expansion
GE Aviation Systems North America Inc.	Western	125	\$31M	Aerospace and Aviation	Expansion
Global Cooling, Inc.	Southeast	32	\$3.3M	Advanced Manufacturing	Expansion
Hendrickson USA, L.L.C.	Northeast	300	\$50.6M	Automotive	New Location
Menard, Inc.	Western	150	\$81.5M	Logistics and Distribution	New Location
Mercy Health	Southwest	500	-	Healthcare	Joint Venture
Modula Inc.	Southwest	100	\$26.5M	Advanced Manufacturing	New Location
PCS Nitrogen Ohio, L.P.	Northwest	12	\$239M	Energy and Chemicals	Expansion
Root Holdings, Inc. (Root, Inc.)	Central	400	\$1M	Financial Services	New Location
Rudolph Foods Company, Inc.	Northwest	25	\$10M	Food and Agribusiness	Expansion
Traction on Demand	Western	80	-	Information Technology	New Location
Trailstar International, Inc.	Northeast	45	\$7.2M	Automotive	Expansion
Univar USA Inc	Central	225	-	Energy and Chemicals	Consolidation
Wal-Mart Associates, Inc.	Central	525	\$14.7M	Logistics and Distribution	New Location