

## Education at Work is Building Brighter Futures for Students

Graduating from college is the first big step a student takes in becoming a full-time professional, but student loan debt is a burden that will follow many young adults long into their future. Education at Work, or EAW, is facing the issue head-on by giving college students the opportunity to reduce or eliminate their tuition debt while learning valuable skills to support their chosen career.

## **Company Profile**

Dave Dougherty had over 20 years of experience in the business process outsourcing (BPO) industry, including serving as the president and CEO of Convergys, a leading BPO provider. With the rise of student debt, he saw an opportunity to leverage the BPO industry to help college students minimize the debt they incur. In 2012, he founded EAW, a Cincinnati-based nonprofit provider of call center and staffing services that employs students.

## **Business Need**

Education at Work is committed to helping college students minimize student loan debt while developing a career ready skillset – and ultimately connect graduates to prospective, post-graduation employers. As a nonprofit, EAW needed assistance in 2013 to get the program off the ground starting in Cincinnati, Ohio.

## **Ohio Solutions**

Students working through EAW are placed in a fast-paced, team-oriented and incentivized environment that keeps them challenged and inspired to work. The clients of EAW also benefit from the program, as they can find part-time workers who deliver results with less supervision required. Some of the students accept full-time positions following graduation.

With benefits for college students and companies, JobsOhio offered EAW financial support. From 2013 to 2018. The support provided has helped EAW provide more than \$10 million in wages and tuition assistance benefits to college students, many of whom are from underserved populations or are first-generation college students. The organization's student success model has grown and evolved, which has allowed EAW to expand to other campuses throughout the U.S.

"I want to thank the JobsOhio team for your contributions to and continued support of the EAW program over the past five years. In that time period, EAW has provided more than \$10 million in wages and tuition assistance benefits to students, with particular focus on students from underserved populations."

**Larry Lutz**, chairman and board member, Education at Work





For more information contact:

Claudia S. Herrington, Esq., CCEP

Senior Director of Compliance
herrington@jobsohio.com

1.614.300.1383