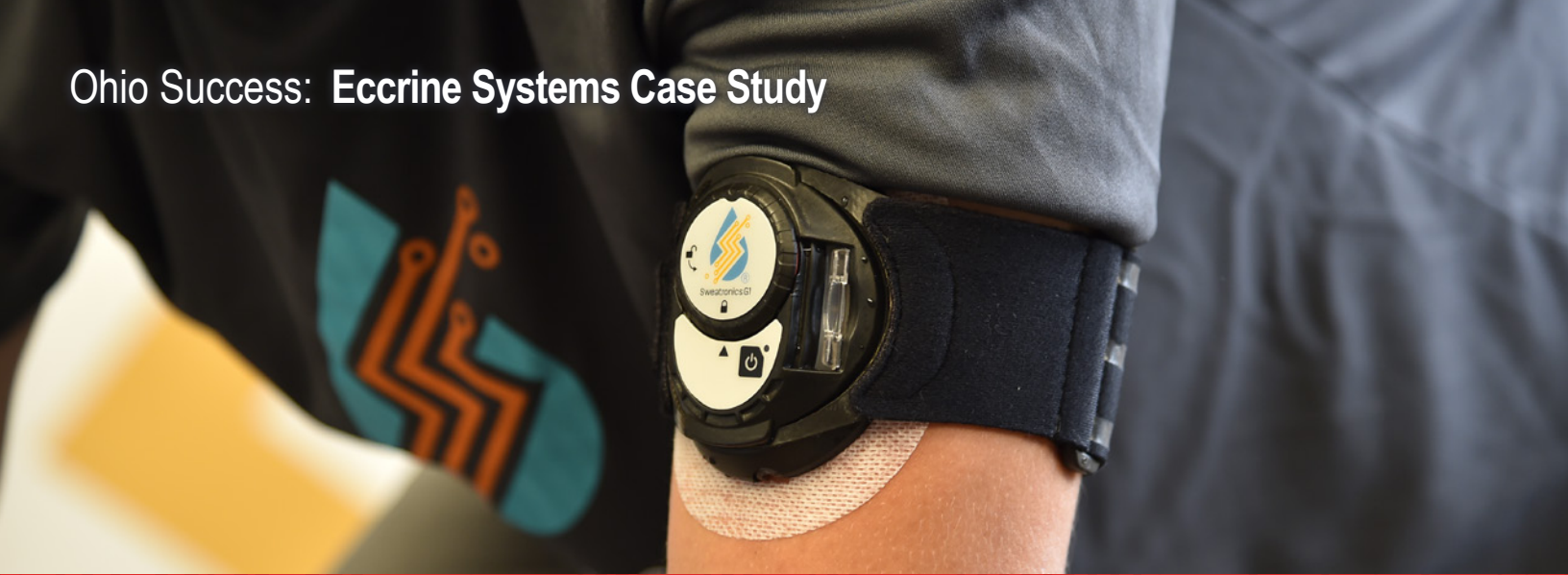


Ohio Success: Eccrine Systems Case Study



Eccrine Systems Grows Through Ohio Collaboration

Eccrine Systems is a real-life story of Ohio's prevalent culture of collaboration. Through the combined efforts of universities, private entities and funding sources, companies like Eccrine Systems can research, discover, make and commercialize solutions that improve health and wellness for millions of people.

Company Profile

Eccrine Systems, Inc. is a privately held company dedicated to improving health, safety and productivity through the innovation and development of advanced sweat sensor technologies. Eccrine Systems was founded to commercialize technology and intellectual property that was exclusively licensed from the University of Cincinnati, with funding support of CincyTech.

Business Need

Currently located in the Hamilton County Business Center, Eccrine Systems has been able to attract highly technical talent for research and development (R&D) as it has grown to over 50 employees. As interest increased, Eccrine Systems needed more resources to accelerate the development and launch of its sweat sensing technology.

Ohio Solutions

Surrounded by state, regional and community support, Eccrine Systems will expand its R&D capabilities in Southwest Ohio, a region that has assisted it from a seed-stage company to an emerging market leader. The collaboration of surrounding partners and a strong startup ecosystem will help the company continue to scale and develop its game-changing technology.

In cooperation with its regional partner, REDI Cincinnati, JobsOhio is helping Eccrine Systems get to market. JobsOhio is supporting the expansion with a \$400,000 JobsOhio Economic Development Grant. The company expects to add 50 new jobs, doubling in size over the next three years.

Combined Project Stats

- **Location:** Norwood
- **Total capital investment:** \$1.2 million
- **Jobs committed:** 50
- **Jobs retained:** 41
- **Collaborators:** JobsOhio, REDI Cincinnati

"It's an exciting time to be at Eccrine as we innovate, grow and prepare to launch our first product. We continue to hire engineers, scientists and clinical researchers for our lab as well as sales, marketing and product development professionals to support our commercial launch and expansion of our pipeline. Southwest Ohio is uniquely positioned to support our growth. This infusion of nondilutive capital from REDI Cincinnati and JobsOhio accelerates our progress."

Dr. Gavi Begtrup, CEO, Eccrine Systems



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