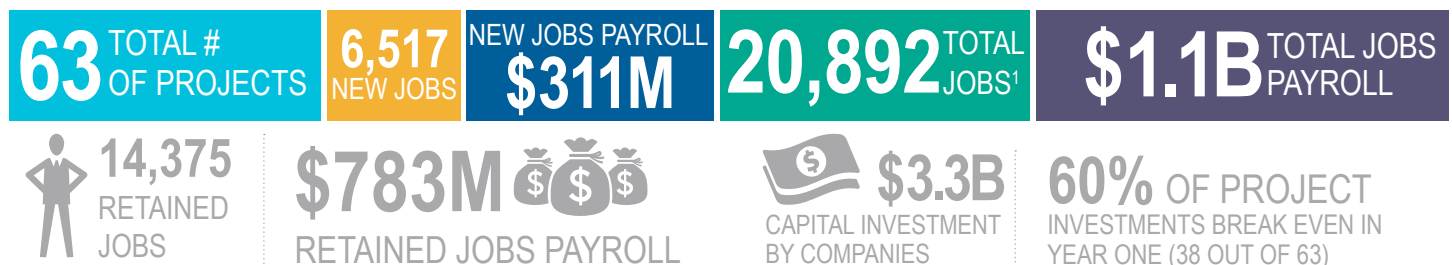


METRICS SNAPSHOT: JobsOhio focuses its economic development efforts on a diverse portfolio of targeted industries and business functions that drive the state’s economy and have the greatest impact on job creation. Projects announced in the first quarter represent companies’ job creation and capital investment commitments to be completed in Ohio over the next three years.

Q3 2018 RESULTS



¹Total jobs numbers can vary from quarter to quarter based on how many projects involved large employers.

METRICS BY TARGETED INDUSTRY: Of the 6,517 new job commitments from the third quarter of 2018, 66 percent came from existing Ohio companies while 34 percent came from attraction projects. Comparably, 49 percent of the total \$1.1 billion capital investment came from existing companies. These results reflect JobsOhio’s effort to maintain strong relationships with our existing Ohio companies while attracting new companies.

INDUSTRIES	JOBS CREATED	RETAINED JOBS	CAPITAL INVESTMENT
Advanced Manufacturing	2,990	7,789	\$1.4B
Aerospace and Aviation	245	767	\$19M
Automotive	831	3,347	\$131M
Energy and Chemicals	81	561	\$1.3B
Financial Services	75	0	-
Food and Agribusiness	438	1,319	\$180.4M
Healthcare	175	43	\$58.7M
Information Technology	40	167	-
Logistics and Distribution	1,418	48	\$87.5M
Other²	224	334	\$20.2M

²Represents headquarters and back office.



Q3 2018 UPDATE

PROJECT PIPELINE: The pipeline represents the potential deals that JobsOhio and its state and regional partners are working on to create job opportunities and capital investment in Ohio. This tool allows us to analyze data, view trends and develop strategies.

ACTIVE PROJECTS BY STAGE³



73,112 New Jobs, +5% over October 2017

\$30.9 Billion Capital Investment, -6% down from October 2017

Data as of October 31, 2018

³Potential results if all projects are realized; includes new and retained jobs

SELECTED Q3 PROJECTS: Companies made significant job and capital investment commitments across multiple industries throughout Ohio during Q3 2018. These examples reflect the kinds of economic development successes Ohio is experiencing because of the collaborative efforts of JobsOhio, its regional network and many partners at the local level.

COMPANY	REGION	JOB'S CREATED	CAPITAL INVESTMENT	INDUSTRY	PROJECT TYPE
Bed Bath & Beyond Inc.	Southwest	900	\$39.6M	Logistics and Distribution	New Location
AAG Glass, LLC	Southwest	89	\$14M	Automotive	Joint Venture
Midwest Specialties, Inc.	Western	35	\$3.5M	Advanced Manufacturing	Expansion
O'Reilly Auto Enterprises, LLC	Northeast	350	\$45M	Logistics and Distribution	New Location
CMG Strategy Co, LLC	Central	274	\$375K	Food and Agribusiness	Expansion
JPMorgan Chase Bank, National Association	Central	75	-	Financial Services	New Location
Medline Industries, Inc.	Central	150	\$58M	Healthcare	New Location
Wannemacher Enterprises, Inc.	Northwest	20	\$5.5M	Food and Agribusiness	New Location
The Fremont Company	Western	70	\$27.5M	Food and Agribusiness	Expansion
L3 Cincinnati Electronics Corporation	Southwest	245	\$19M	Aerospace and Aviation	Expansion
Steelial Welding & Metal Fabrication, Inc.	Southeast	30	\$433K	Advanced Manufacturing	Expansion
JSW Steel USA Ohio, Inc.	Southeast	280	\$270M	Advanced Manufacturing	Acquisition
First Solar, Inc.	Northwest	1,000	\$900M	Advanced Manufacturing	New Location
Shin-Etsu Silicones of America, Inc.	Northeast	25	\$40M	Energy and Chemicals	Expansion
Swagelok Manufacturing Company, LLC	Northeast	1,000	\$152M	Advanced Manufacturing	Expansion
Advanced Power North America	Northeast	30	\$1.3B	Energy and Chemicals	New Location