

# Ohio Success: HarbisonWalker International Case Study

## Lawrence County Plant Represents the Future of U.S. Refractories

In June, HarbisonWalker International (HWI) broke ground on a monolithic refractories manufacturing plant that will be one of the most technologically advanced in the United States. HWI's \$30 million state-of-the-art facility will consist of a team of highly trained and skilled technicians and staff in the Lawrence County village of South Point.

### COMPANY PROFILE

With more than 150 years of industry leadership, HarbisonWalker International is the largest supplier of refractory products and services in the United States. Headquartered in Pittsburgh, Pennsylvania, the company's international network spans North America, Europe, and Asia, with 19 manufacturing plants, 30 global sourcing centers, and technology facilities in both the United States and China. Serving virtually every major industry that requires refractory solutions to enhance production and protect assets, HWI is consistently recognized for its talented experts, industry firsts, and intensely driven excellence.

### BUSINESS NEED

Monolithic refractories (those which can be molded or shaped for a variety of requirements) pose one of the strongest product growth categories for both HWI and the industry. For HWI, the new state-of-the-art plant will enable the company to further elevate product quality and consistency, and it illustrates the company's forward-thinking strategy to harness new technology and invest for future growth.

### OHIO SOLUTIONS

The South Point location along the Ohio River provides unique transportation, logistics and business amenities. The intermodal transportation features at the site will encourage long-term partnerships in the area by ensuring efficient delivery of raw materials from nearby suppliers and finished products to customers.

"The new South Point plant reinforces our leadership position in refractories through significant investments in our people, processes and products."  
- Carol Jackson, chairman and CEO.

### PROJECT STATS

- **Location:** South Point
- **Total capital investment:** \$30 million
- **Jobs committed:** Approximately 40
- **Collaborators:** Lawrence Economic Development Corp., JobsOhio, Village of South Point, Appalachian Partnership for Economic Growth, Southern Ohio Agricultural and Community Development Foundation, AEP Ohio

*"All the features of this plant, including its unique location, state-of-the-art equipment and processes, and highly skilled workforce represent the future of the refractory industry in North America."*

Carol Jackson, chairman and CEO

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